

FIG. 1



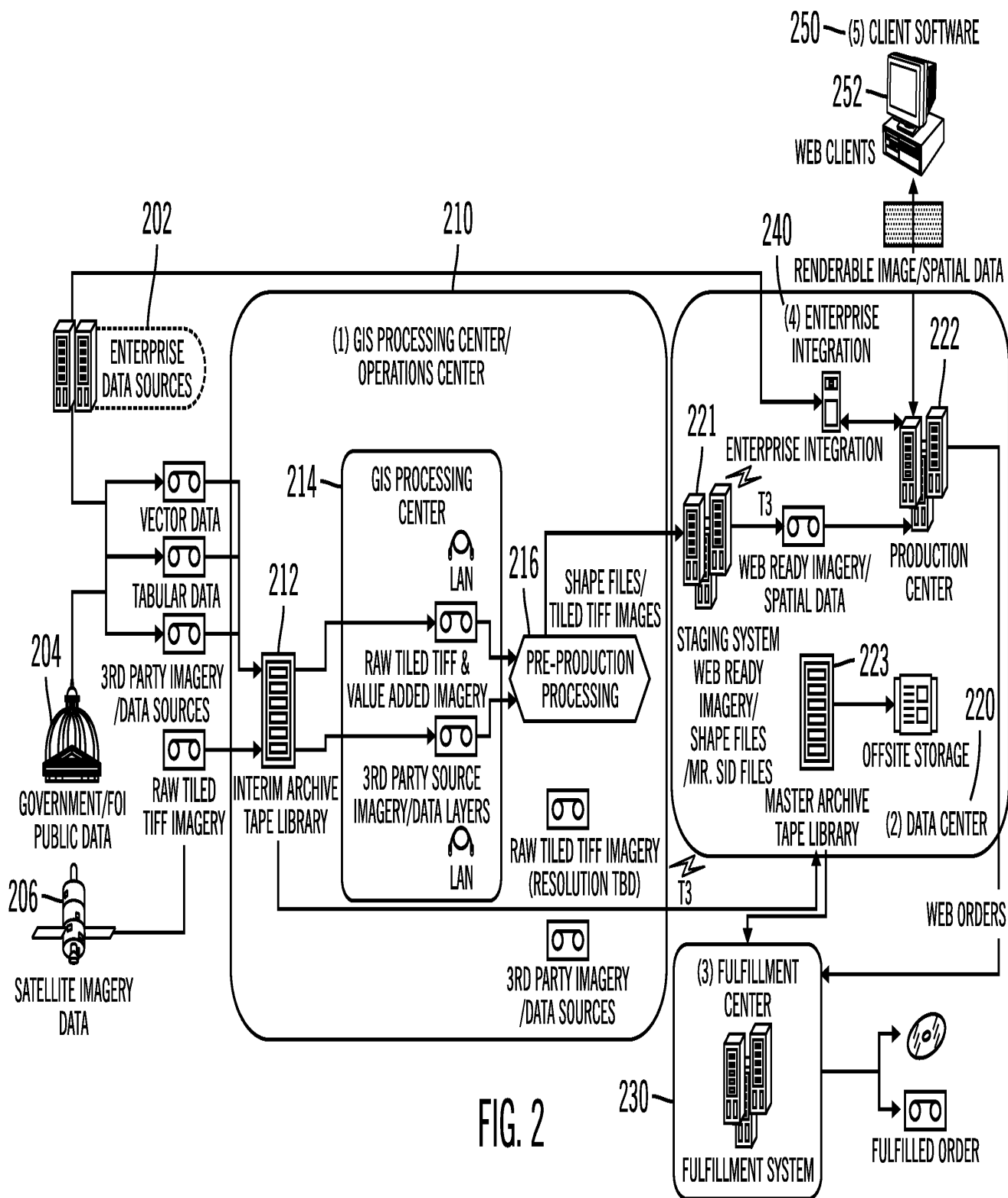


FIG. 2

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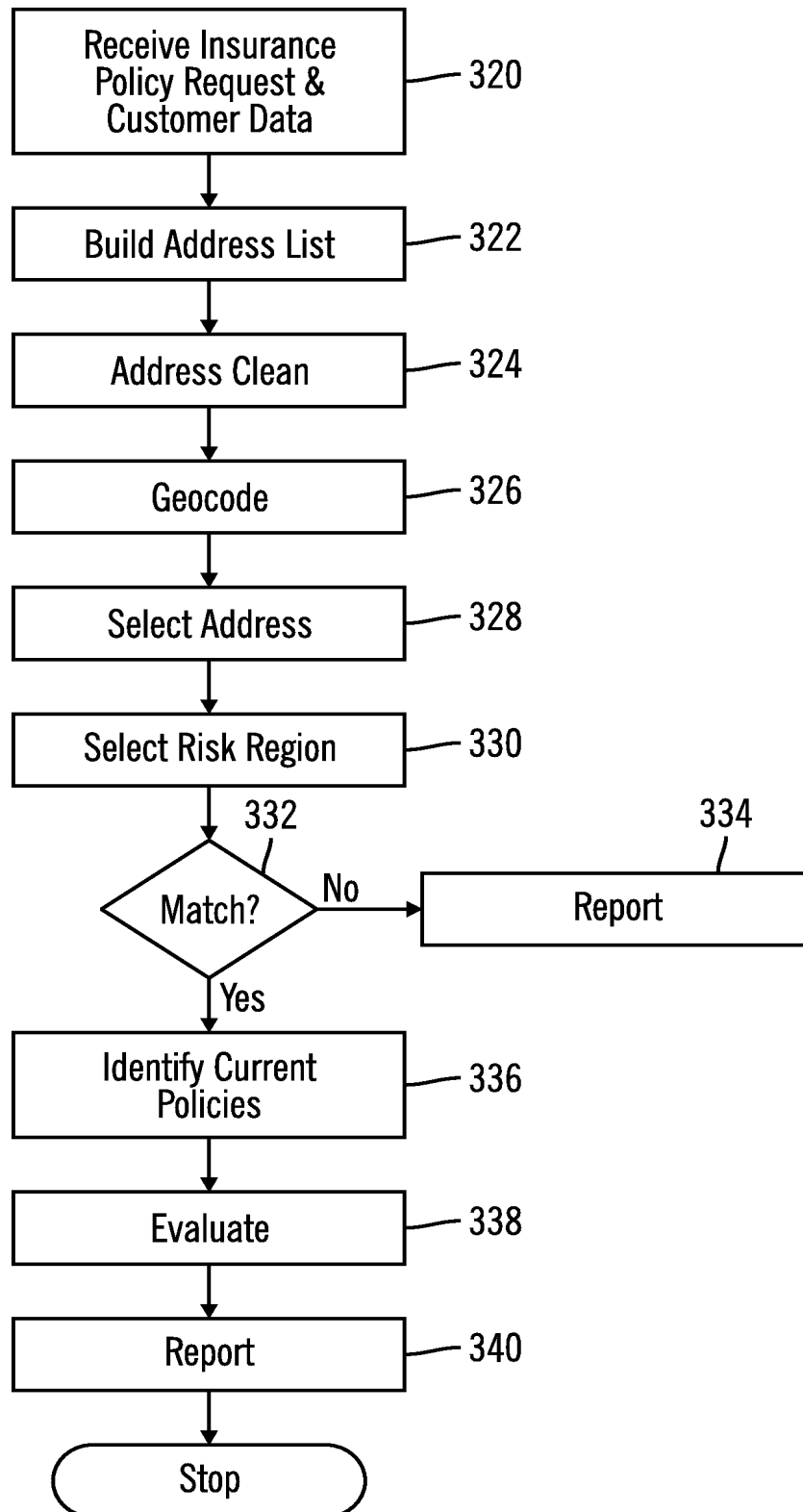


FIG. 3

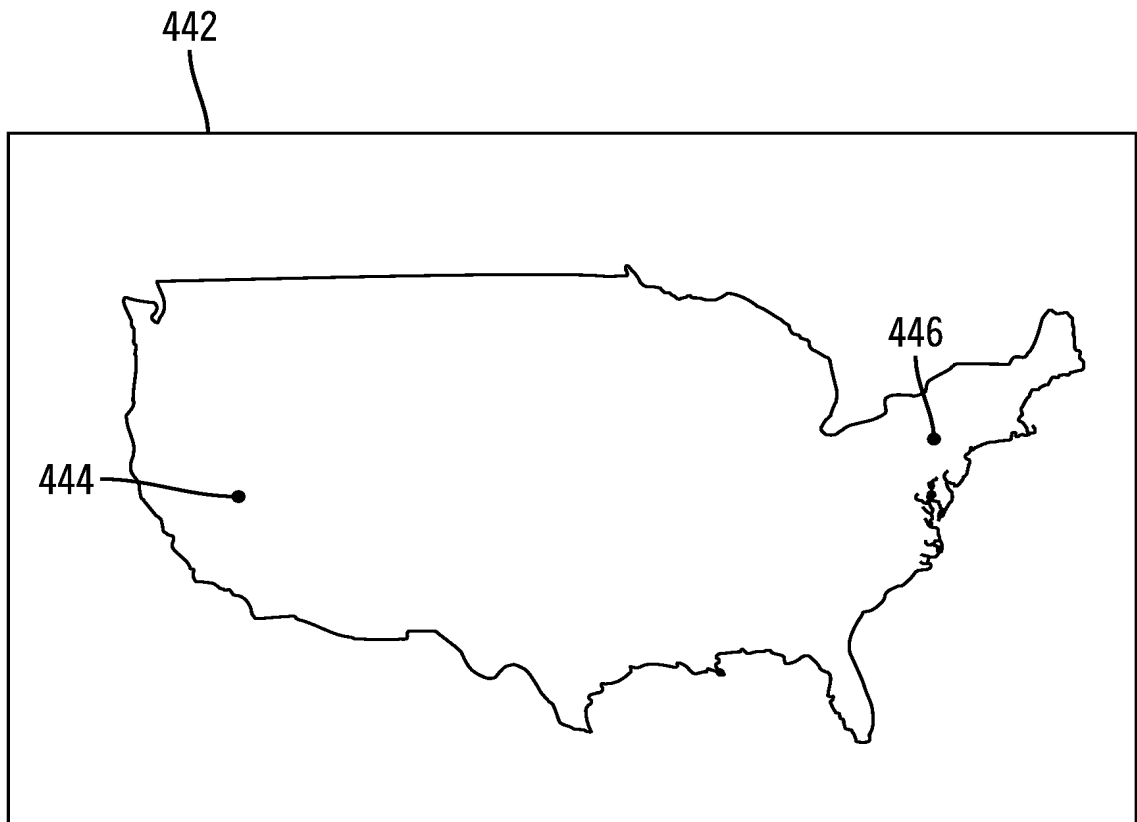


FIG. 4A





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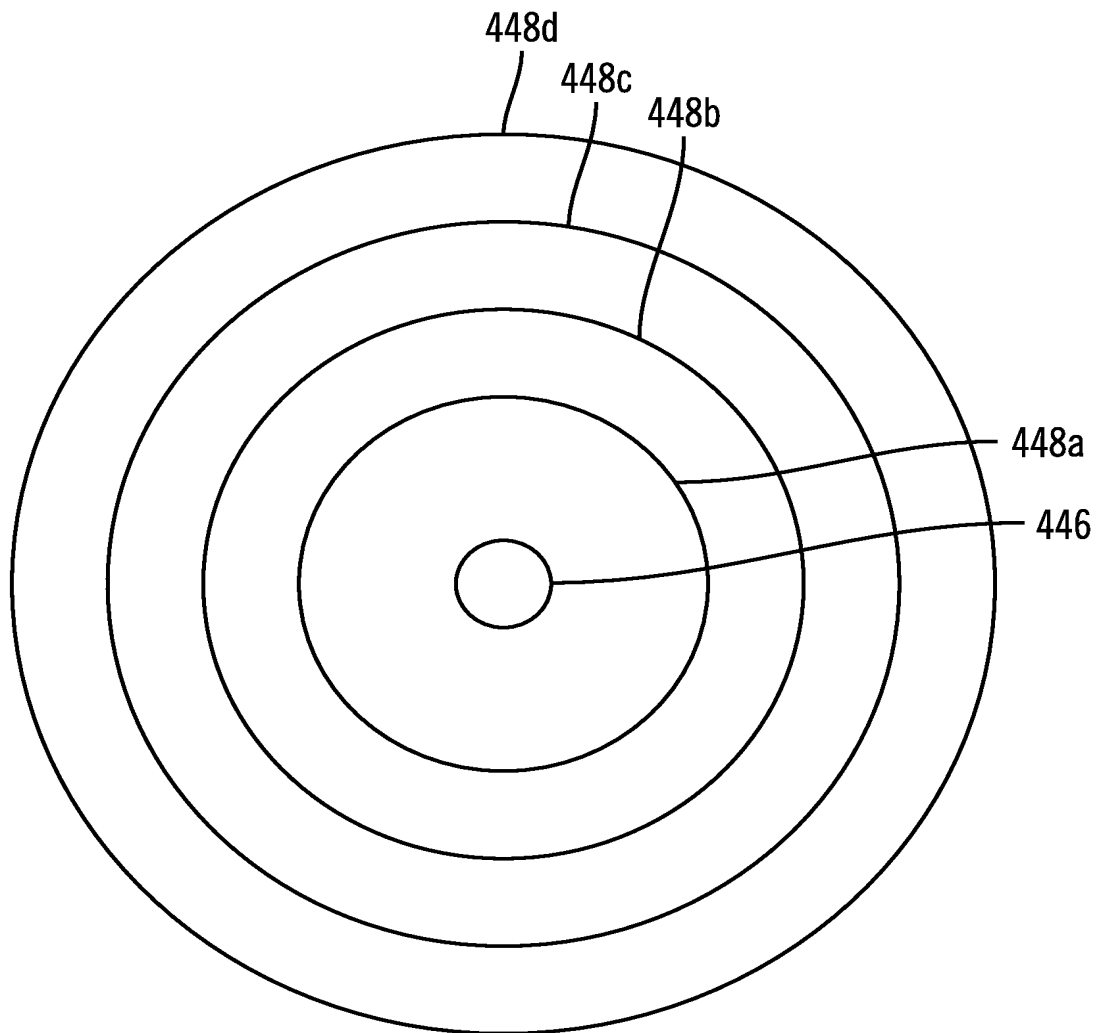


FIG. 4B



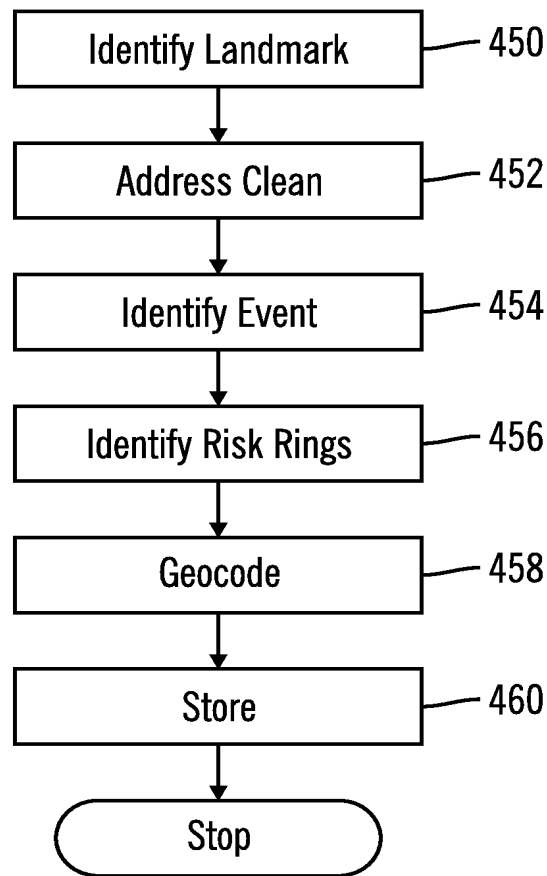


FIG. 4C



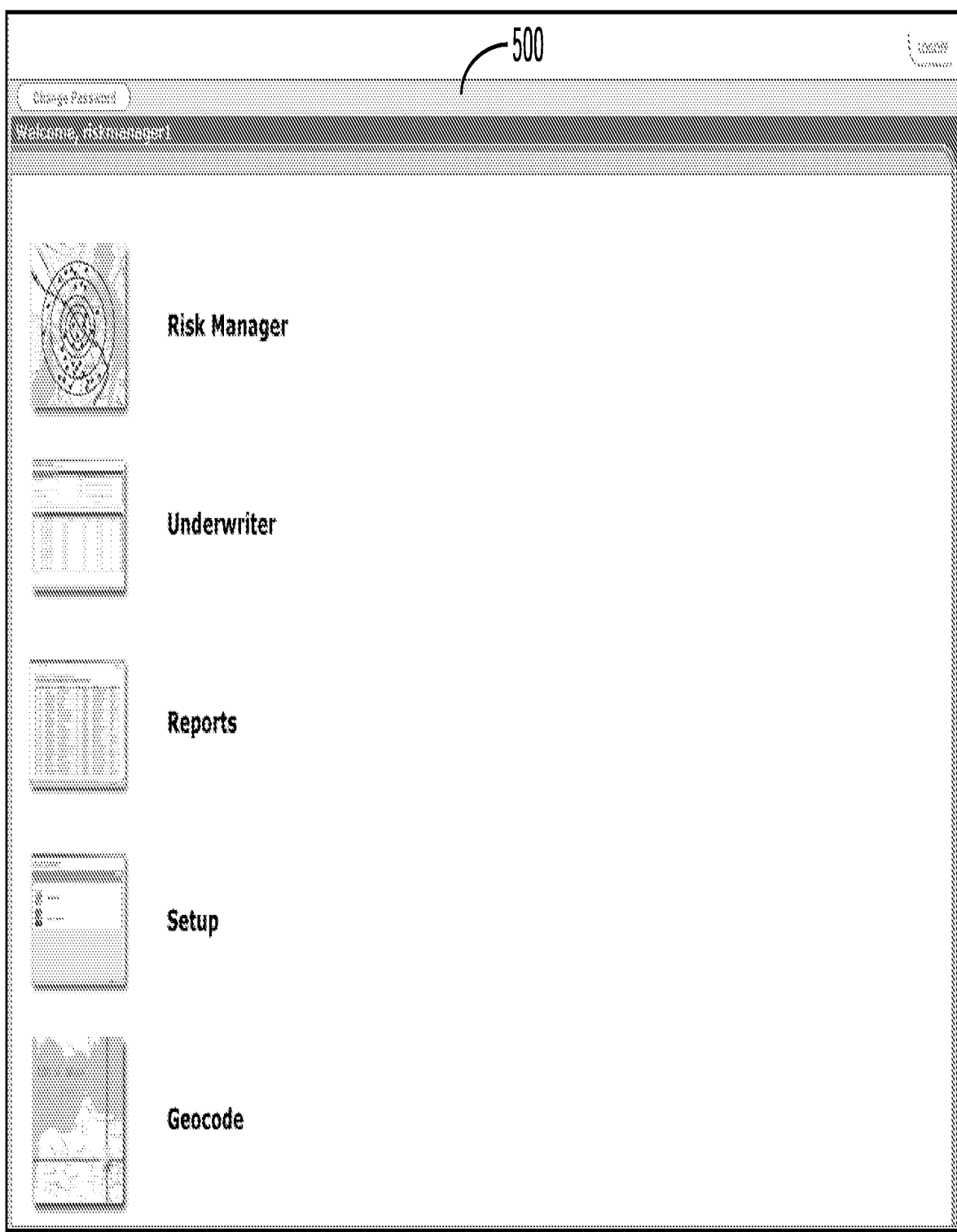


FIG. 5

600

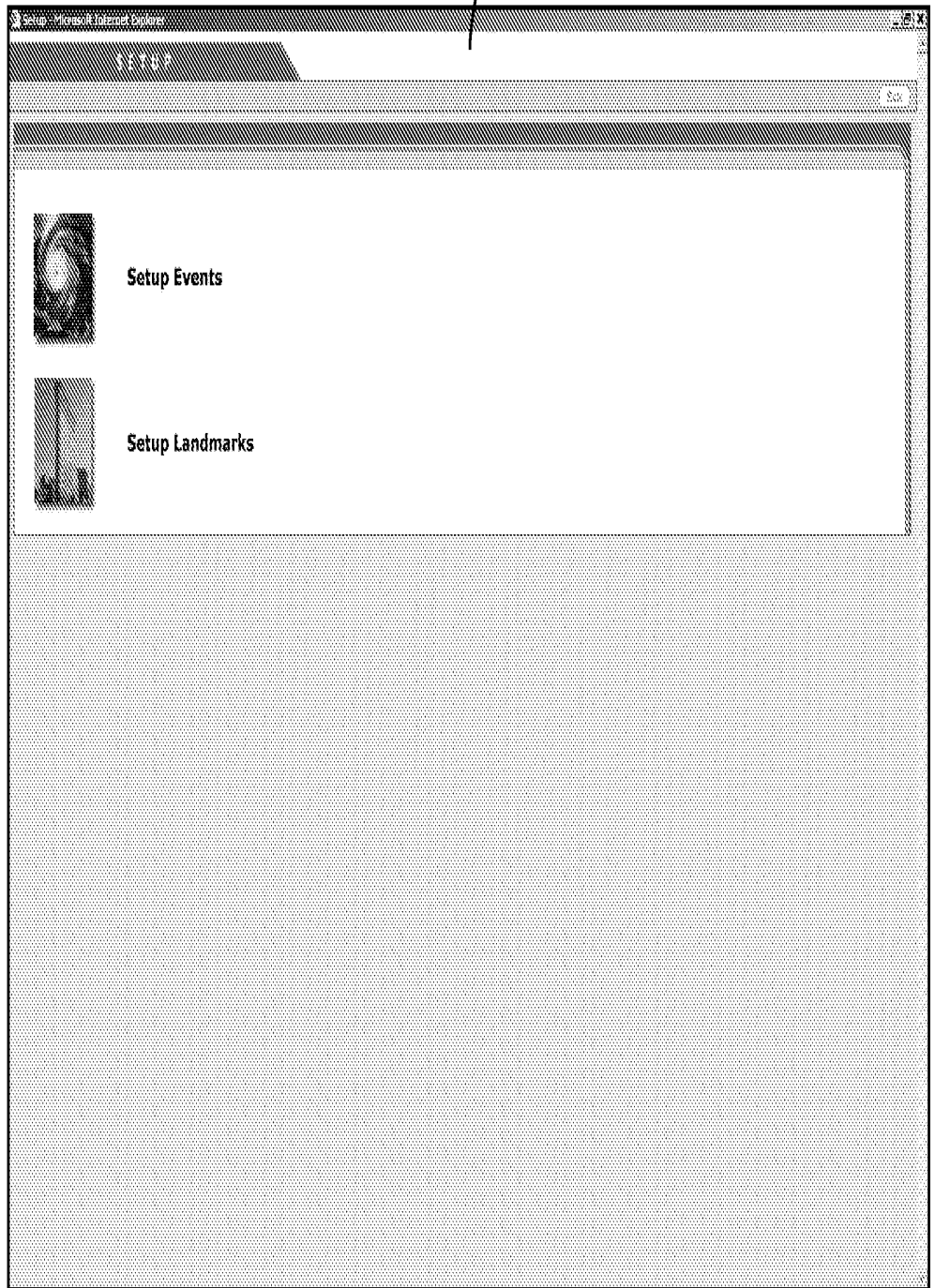


FIG. 6

700

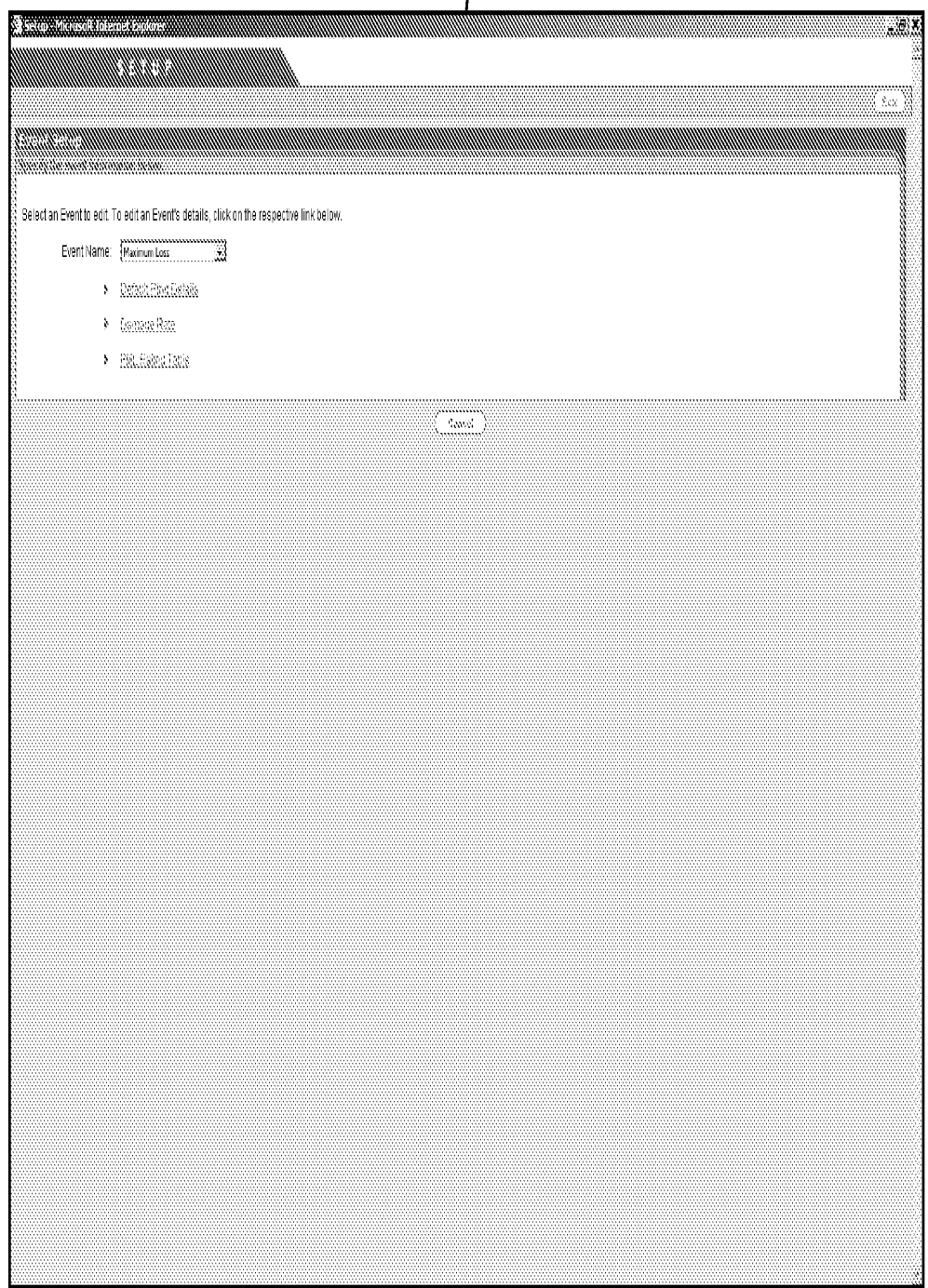


FIG. 7

800

The screenshot shows a software window titled "Survey - Survey Data Entry". The window has a menu bar with "File", "Edit", "View", "Tools", and "Help". Below the menu bar is a toolbar with icons for file operations and editing. The main area of the window contains the following text and controls:

Enter the required ring information below.

Number of Rings:

Unit of Measurement:

Spacing from center:

Ring 1:

Ring 2:

Ring 3:

Ring 4:

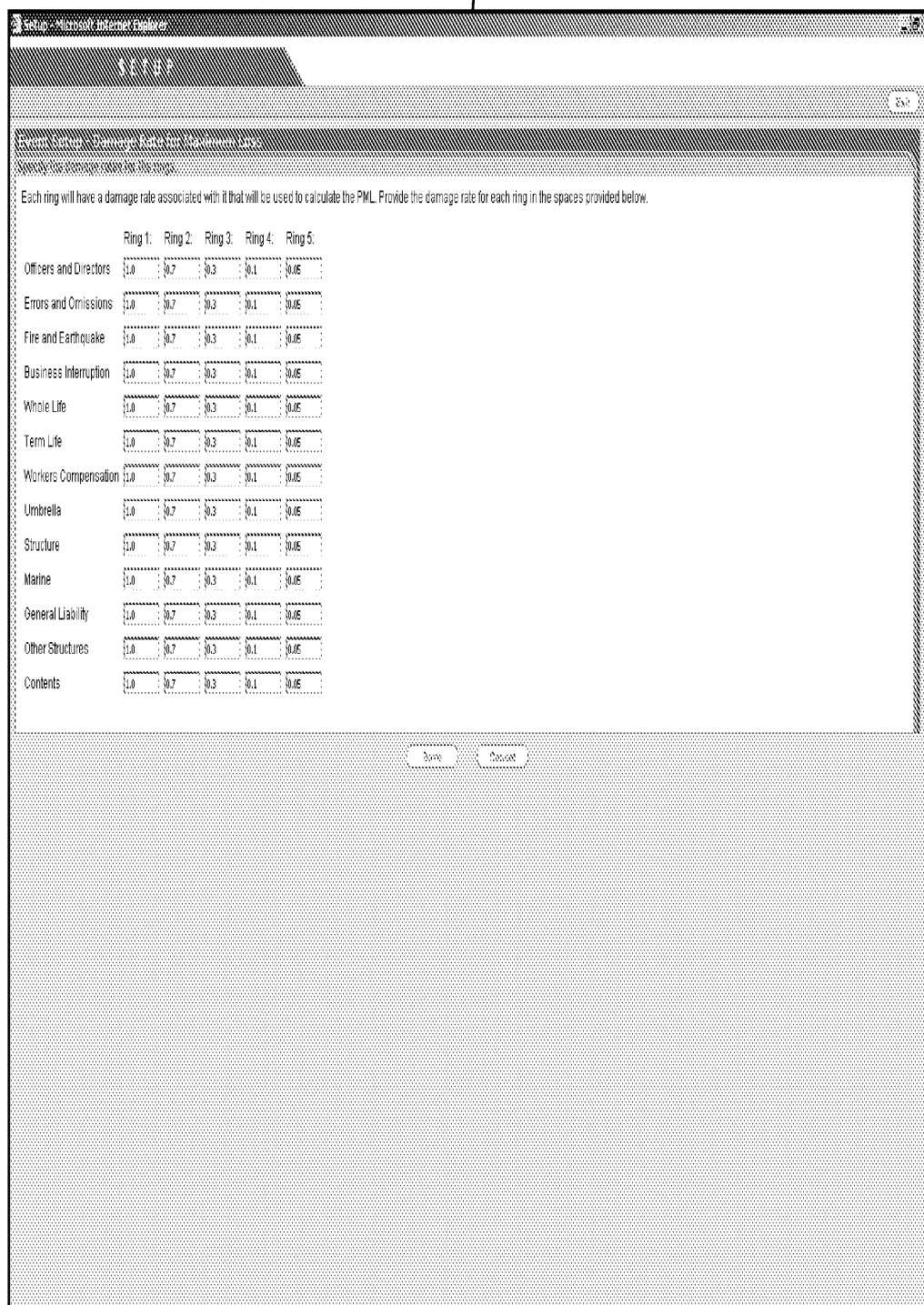
Ring 5:

At the bottom of the window are two buttons: "Save" and "Cancel".

FIG. 8

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1000

FIG. 10

Rating Description Start Ring Group Code Group Code Description

1	THERE IS BETWEEN 1 and 9 PERCENT OF PML TO CAP	0.0	1	LOW
2	THERE IS BETWEEN 10 and 19 PERCENT OF PML TO	0.1	1	LOW
3	THERE IS BETWEEN 20 and 29 PERCENT OF PML TO	0.2	1	LOW
4	THERE IS BETWEEN 30 and 39 PERCENT OF PML TO	0.3	1	LOW
5	THERE IS BETWEEN 40 and 49 PERCENT OF PML TO	0.4	1	LOW
6	THERE IS BETWEEN 50 and 59 PERCENT OF PML TO	0.5	1	LOW
7	THERE IS BETWEEN 60 and 69 PERCENT OF PML TO	0.6	2	MEDIUM
8	THERE IS BETWEEN 70 and 79 PERCENT OF PML TO	0.7	2	MEDIUM
9	THERE IS BETWEEN 80 and 89 PERCENT OF PML TO	0.8	3	HIGH
10	THERE IS OVER 90 PERCENT OF PML TO CAP	0.9	3	HIGH

Save Cancel

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1100

Setup - Microsoft Internet Explorer

**SETUP**

Landmark Setup

Select a landmark from the list provided below.

Landmark Name:

☐ Enable Landmark

Provide attribute data for the landmark in the space provided below.

CAP:

PML Adjustment:

Cap Breakout

Provide the address of the landmark in the space provided below.

Street:

City:  St:  Zip:  +4

Latitude:  Longitude:  GeoResult Code:

FIG. 11

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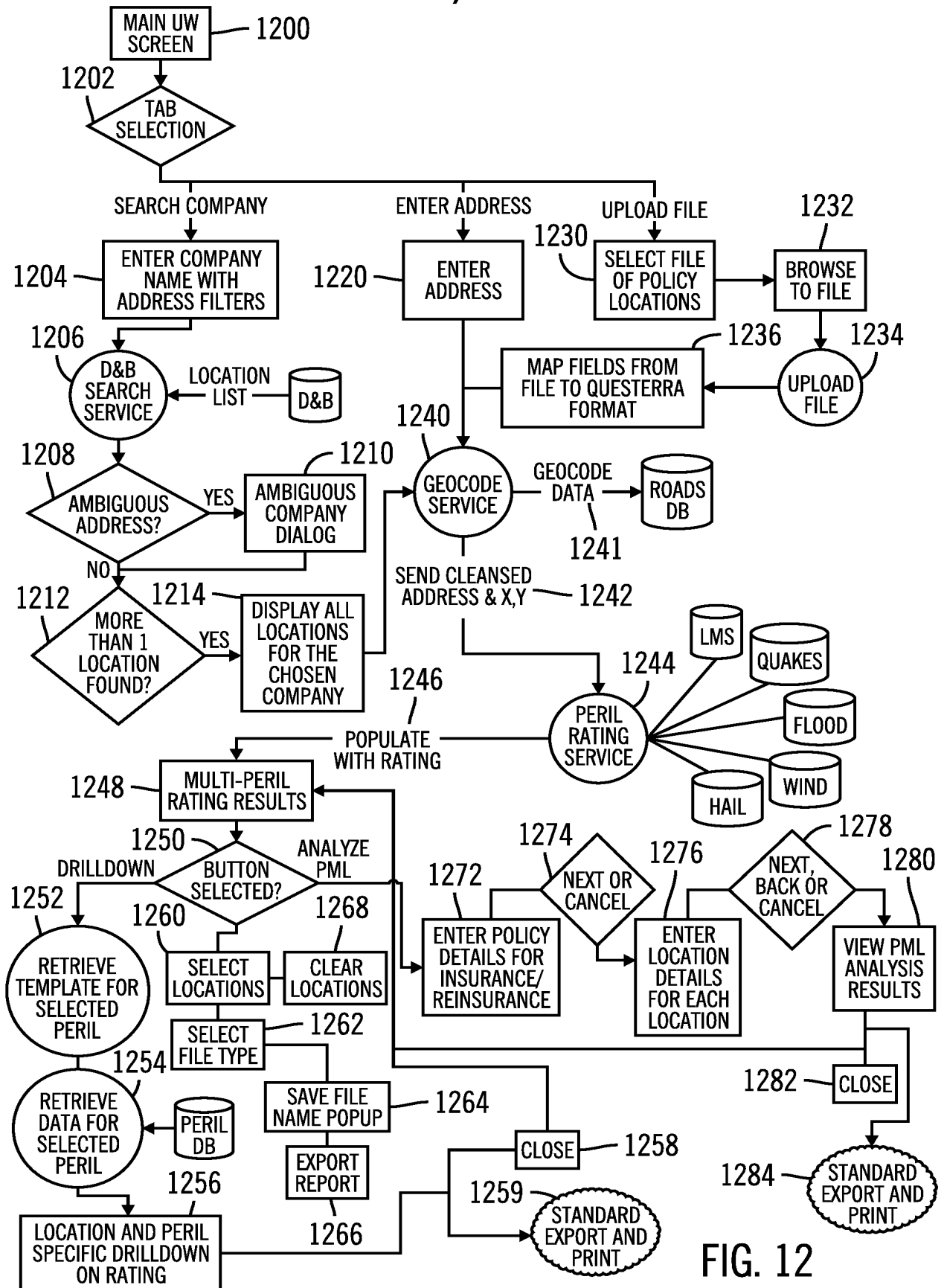


FIG. 12

1300

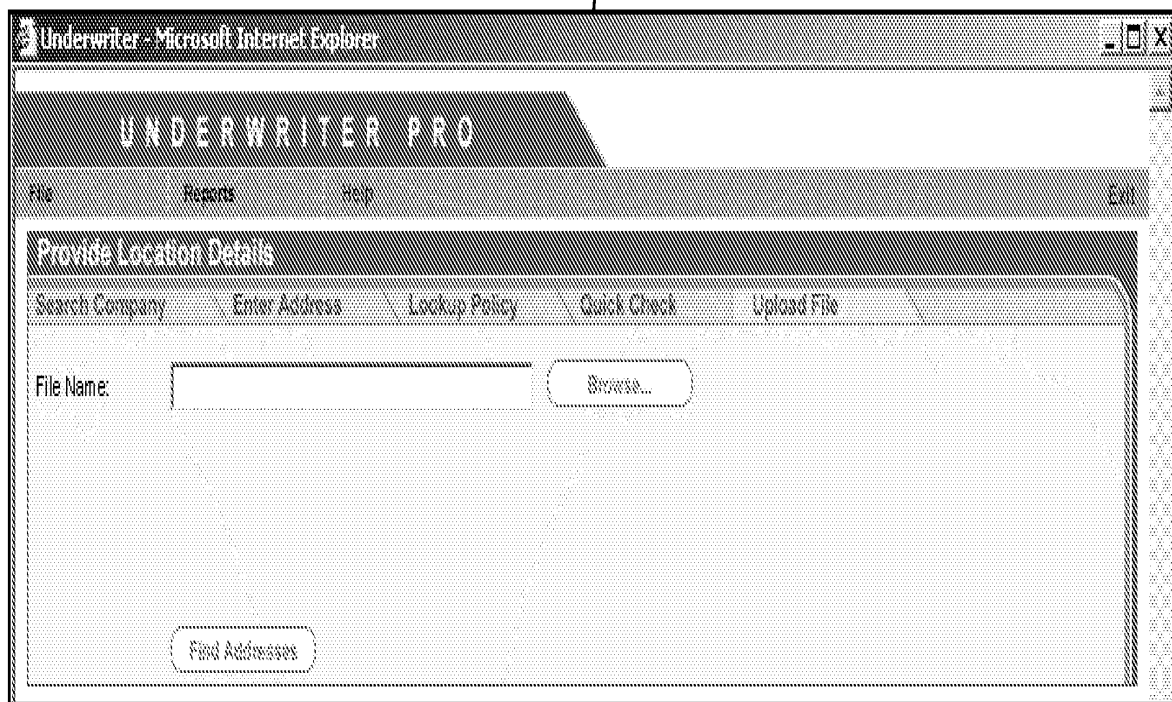


FIG. 13

1400

The image shows a screenshot of a web browser window titled "Underwriter - Microsoft Internet Explorer". The browser displays a web application titled "UNDERWRITER PRO". The application has a menu bar with "File", "Reports", "Help", and "Exit". Below the menu bar is a section titled "Provide Location Details". This section contains a sub-menu with "Search Company", "Enter Address", "Lookup Policy", "Quick Check", and "Upload File". The "Enter Address" option is selected. The form includes input fields for "Company Name:", "Address 1", "Address 2", and "City". There are also dropdown menus for "St:" and "ZIP:". A "Find Address" button is located at the bottom of the form.

FIG. 14

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FIG. 15

Underwriter - Microsoft Internet Explorer

## UNDERWRITER PRO

File Reports Help Exit

### Map Data Fields

In order for the file to be geocoded, you need to identify specific columns containing such data as Street Address, City, State, etc.

Firm Name Column:	<input type="text"/>	Policy Number:	<input type="text"/>
Street Address Column:*	<input type="text"/>	Distance to Coast (miles):	<input type="text"/>
City Column:*	<input type="text"/>	Number of Employees:	<input type="text"/>
State Column:*	<input type="text"/>	Average Salary:	<input type="text"/>
Zip Column:*	<input type="text"/>	Construction Year:	<input type="text"/>
Building Height:	<input type="text"/>	Number of Floors:	<input type="text"/>
Total Insured Value:	<input type="text"/>	Premium Amount:	<input type="text"/>

\* Required Field

Offset Distance (ft):

Finish Cancel

1600

The screenshot shows a web browser window titled "Underwriter - Microsoft Internet Explorer". The application interface has a header bar with the text "UNDERWRITER PRO" and a menu bar with "File", "Reports", "Help", and "Exit". Below the menu bar is a section titled "Provide Location Details" which contains a sub-menu with "Search Company", "Enter Address", "Lookup Policy", "Quick Check", and "Upload File". The "Search Company" option is selected. The form includes the following fields and controls:

- Company Name:
- City: (optional)
- St: (optional)
- ZIP: (optional)
- 

FIG. 16

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1700

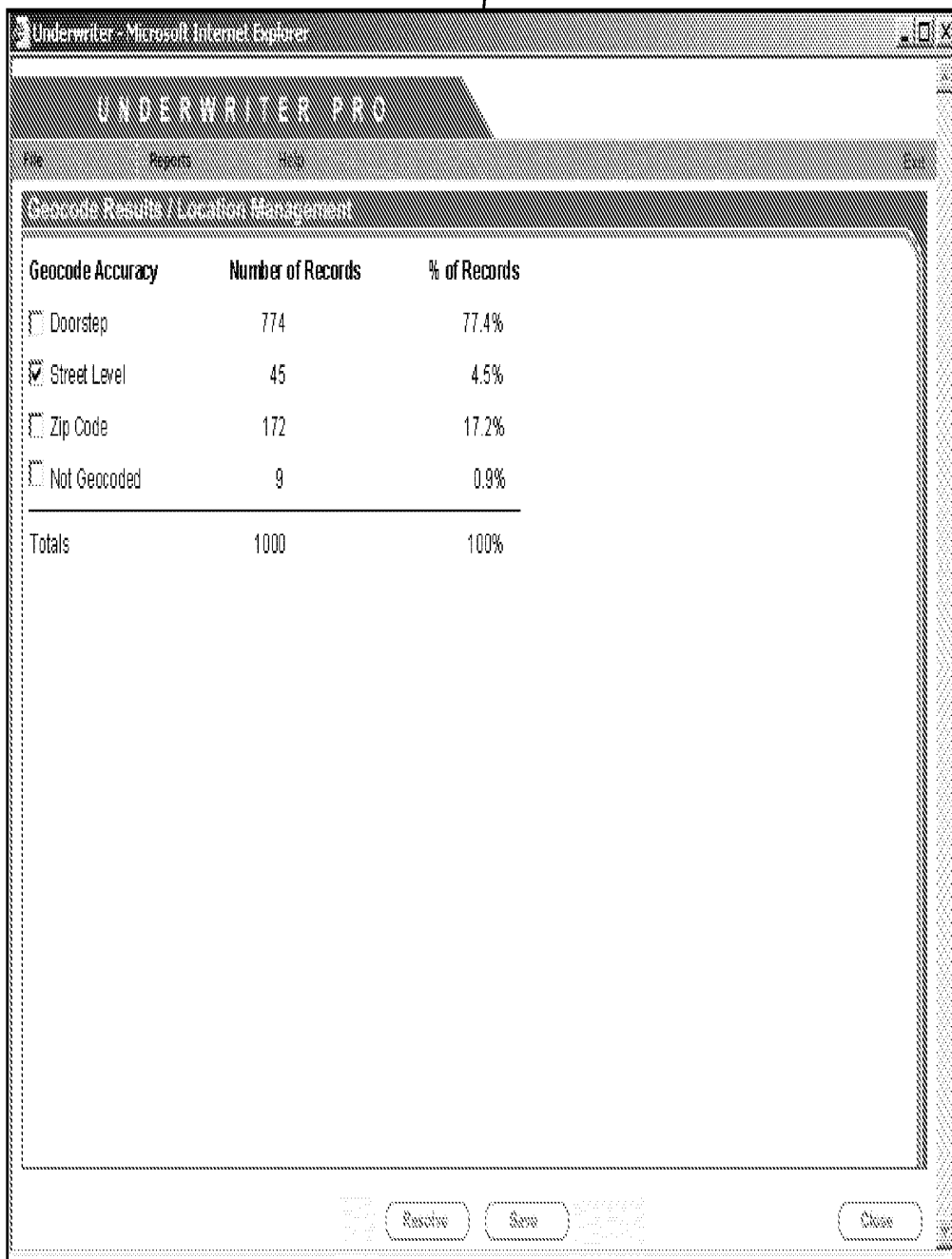


FIG. 17

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1800

Underwriter - Microsoft Internet Explorer

**UNDERWRITER PRO**

File Reports Help Exit

Address Results

**Geocode Accuracy**

Street Level

Source Address	Source City	Source State	Source ZIP
12345 Main St #143	Anytown	Anystate	11111-1010

Address Options	Source City	Source State	Source ZIP
<input checked="" type="radio"/> 12345 N. Main Street, #143	Anytown	Anystate	11111-1010
<input type="radio"/> 12345 S. Main Street, #143	Anytown	Anystate	11111-1012

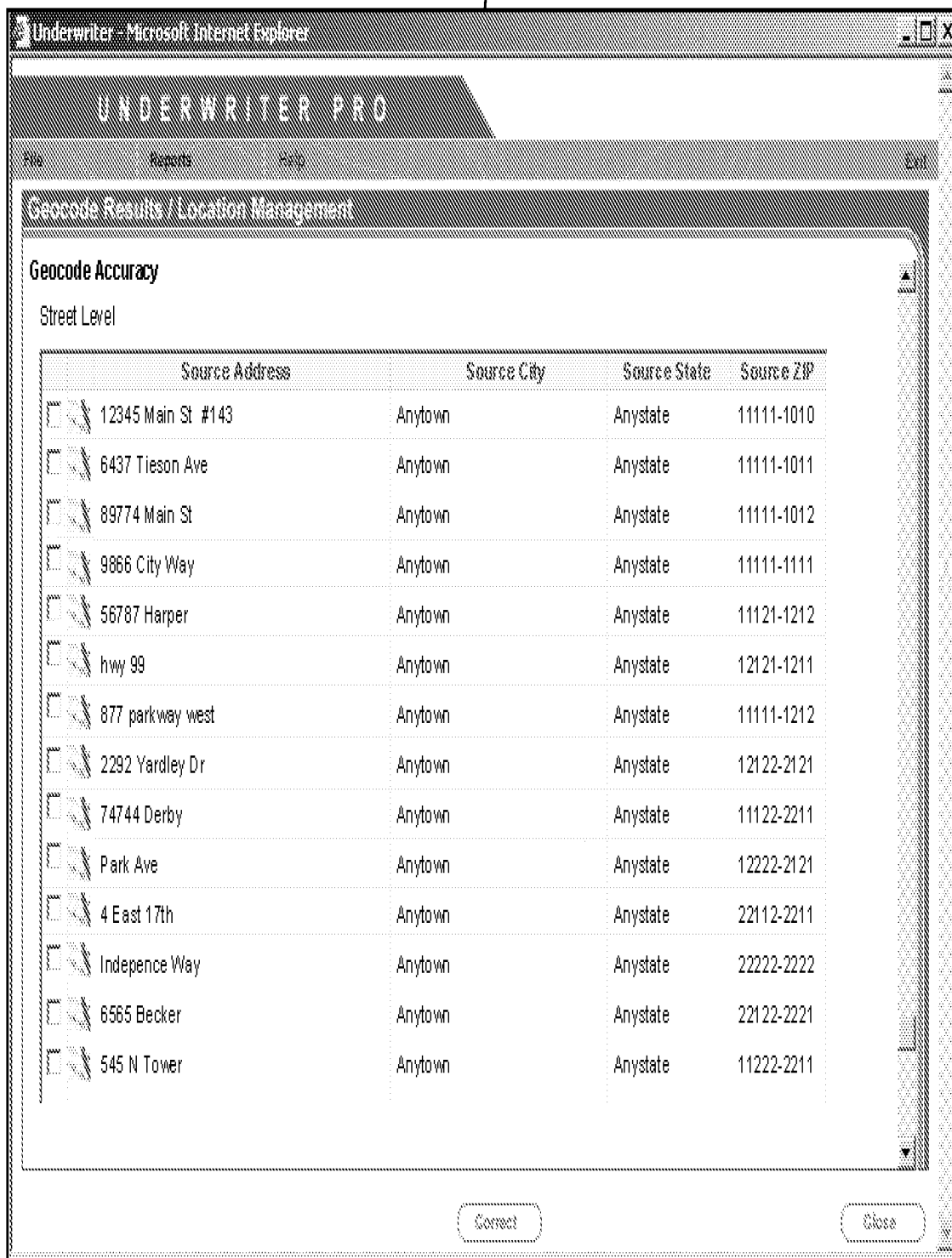
Next Back 2 of 12 Cancel

FIG. 18

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1900

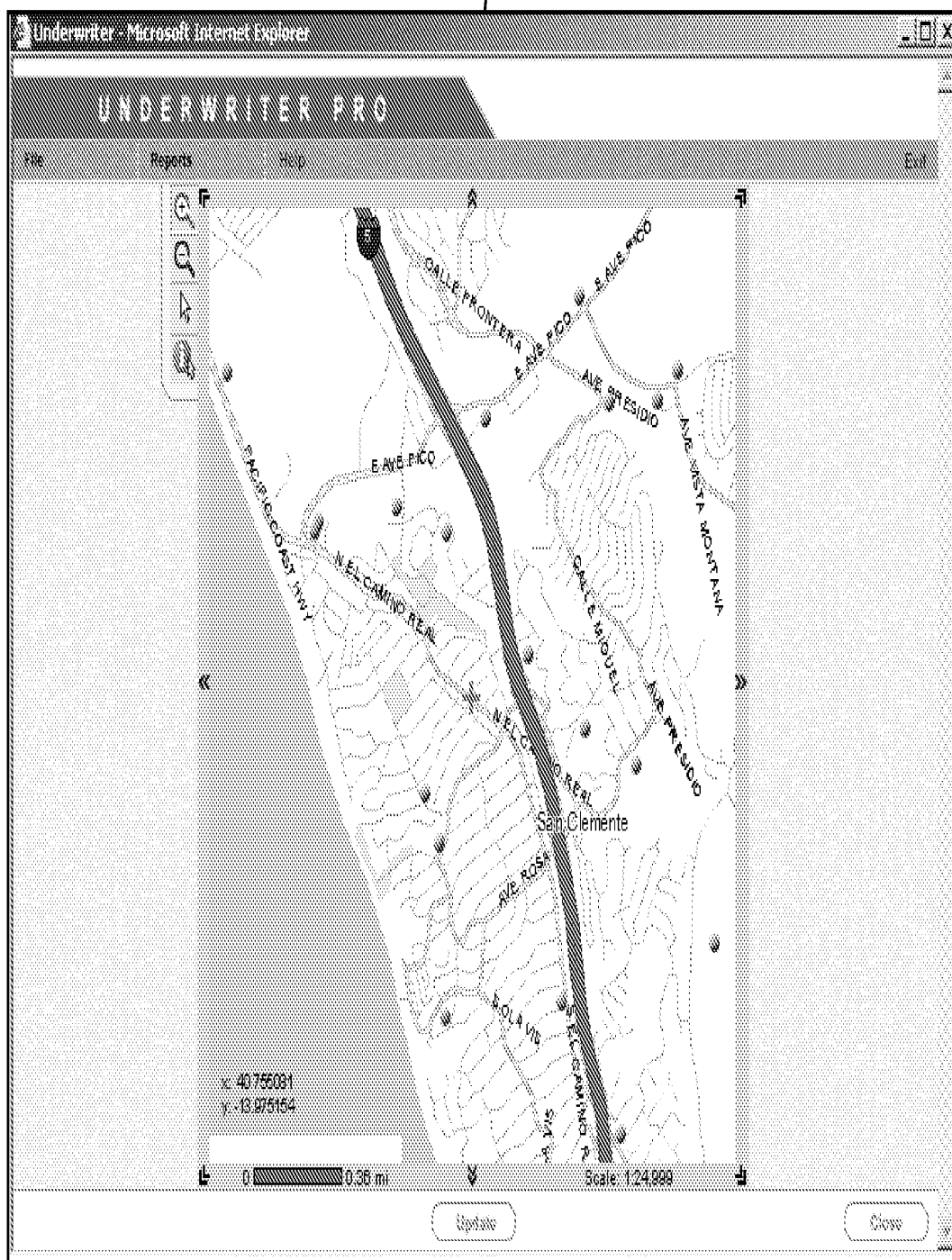
FIG. 19



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2000

FIG. 20



2100

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

File Reports Help Exit

Provide Location Details

Search Company Enter Address Lookup Policy Quick Check Upload File

Company Name:

Address 1:

Address 2:

City:  St:  ZIP:

Find Address

FIG. 21

2200

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

File Reports Help Exit

Provide Location Details

Search Company Enter Address Lookup Policy Quick Check Upload File

Company Name:

City: (optional)

St: (optional)

ZIP: (optional)

Find Company

FIG. 22

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2300

**Select the company whose risk will be assessed**

Multiple companies were found based upon your search criteria. Select the correct company from the list below, and then select "Ok".

Company Name	City	State
<input checked="" type="radio"/> ACME Building Company	Atlanta	GA
<input type="radio"/> ACME Industrial Supply	New York	NY
<input type="radio"/> ACME Food Suppliers	Hartford	CT
<input type="radio"/> ACME Medical Devices	Chicago	IL
<input type="radio"/> Acmen, Smith, and Johnson Inc	Los Angeles	CA

Ok Cancel

FIG. 23

2400

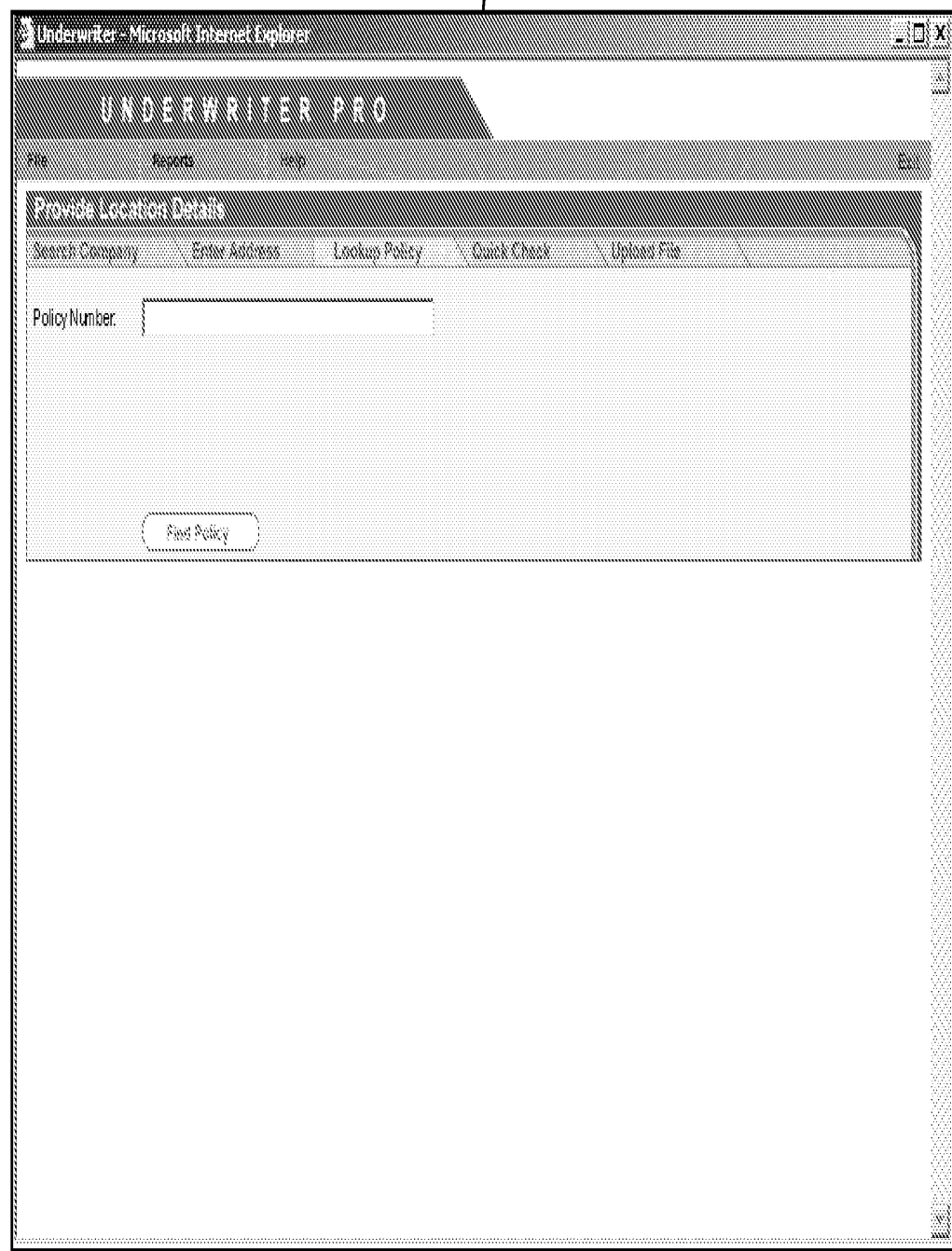


FIG. 24

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2500

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

File Reports Help Exit

Provide Location Details

Search Company Enter Address Lookup Policy Quick Check Upload File

ZIP Code

Check Now

FIG. 25

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2600

FIG. 26

UNDERWRITER PRO

File Reports Help Exit

Provide Location Details

Search Company

Enter Address

Lookup Policy

Quick Check

Upload File

Company Name: bank of a

City: (optional)

St: (optional) CA

ZIP: (optional)

Find Company

Rating Results

	Company Name	Address	City	State	Zip	Flood	Terror.	Quake	Hot ZIP	L.M.s
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900					0
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203	TORRANCE	CA	90503-3126					0
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418					0
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212					0
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418					3
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655					0
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512					1
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003					0
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392					0

Select All

Clear All

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Analyze

Show on Map

Save

Export

Write Policy

Copy Policy

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2700

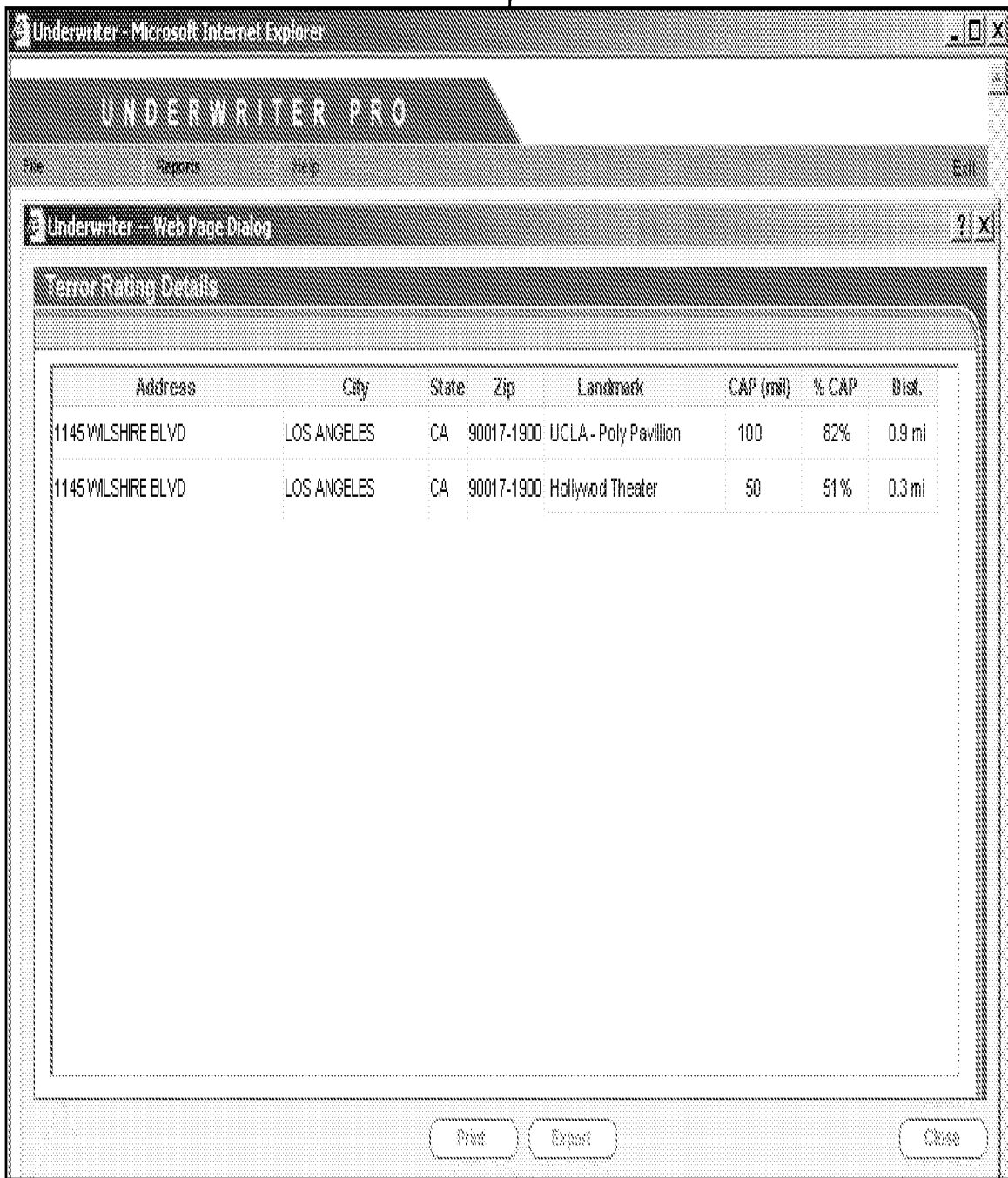


FIG. 27

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FIG. 28

2800

UNDERWRITER PRO

File Reports Help Exit

Provide Location Details

Search Company

Enter Address

Lookup Policy

Quick Check

Upload File

Company Name: bank of a

City (optional)

St (optional) CA

ZIP (optional)

Find Company

Rating Results

	Company Name	Address	City	State	Zip	Flood	Terror	Quake	Hot ZIP	LMs
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900					0
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203	TORRANCE	CA	90503-3126					0
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418					0
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212					0
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418					3
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655					0
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512					1
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003					0
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392					0

Select All

Clear All

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Analyze

Show on Map

Save

Export

Write Policy

Copy Policy

2900

The image shows a screenshot of a web browser window titled "Underwriter - Web Page Dialog". Inside the window is a form titled "Save Policy". The form contains two text input fields: "Submitted by:" with the placeholder text "<Dynamically insert user name>" and "Originally Saved:" with the placeholder text "<Dynamically insert the date first saved>". Below these fields is a section titled "Provide a name and a brief description for the policy." which contains two more input fields: "Name:" and "Description:". At the bottom of the form are two buttons: "Save" and "Cancel".

FIG. 29

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3000

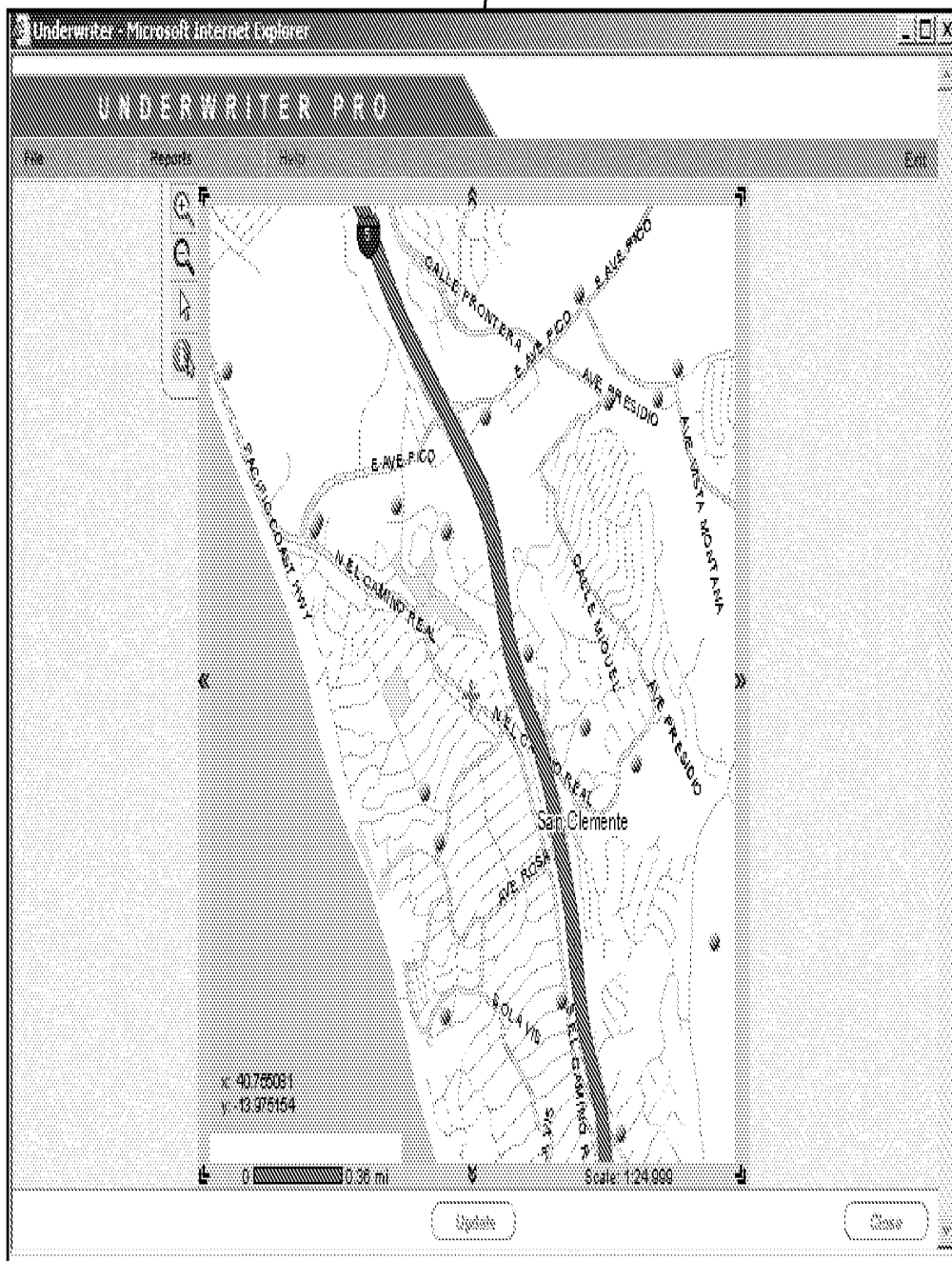


FIG. 30

3100

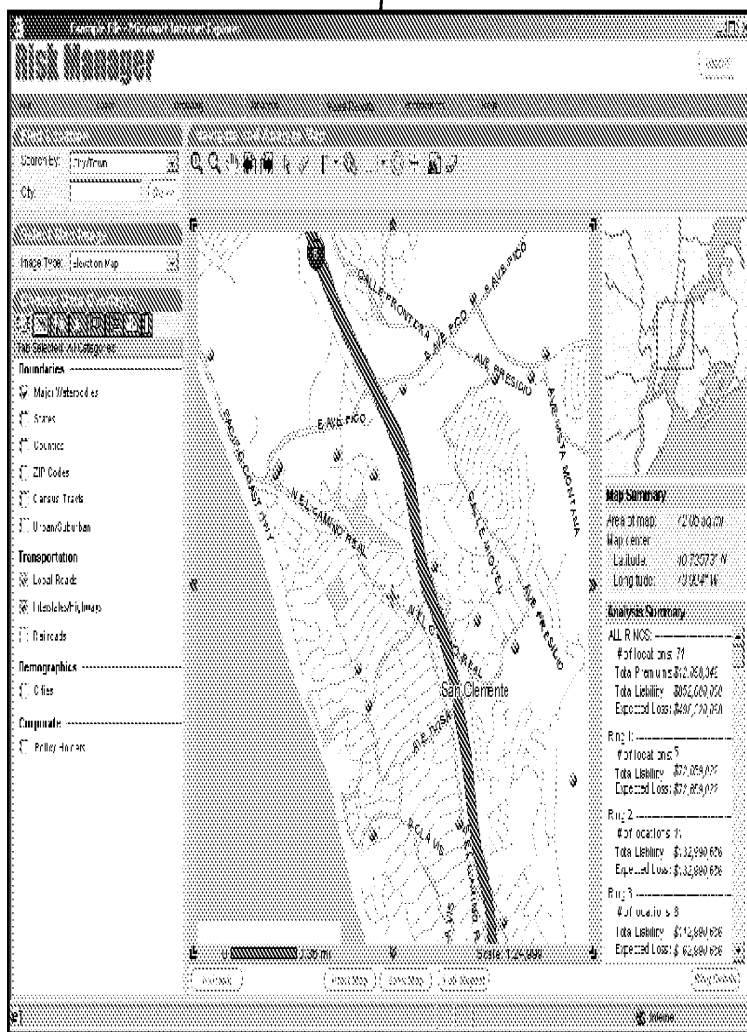


FIG. 31

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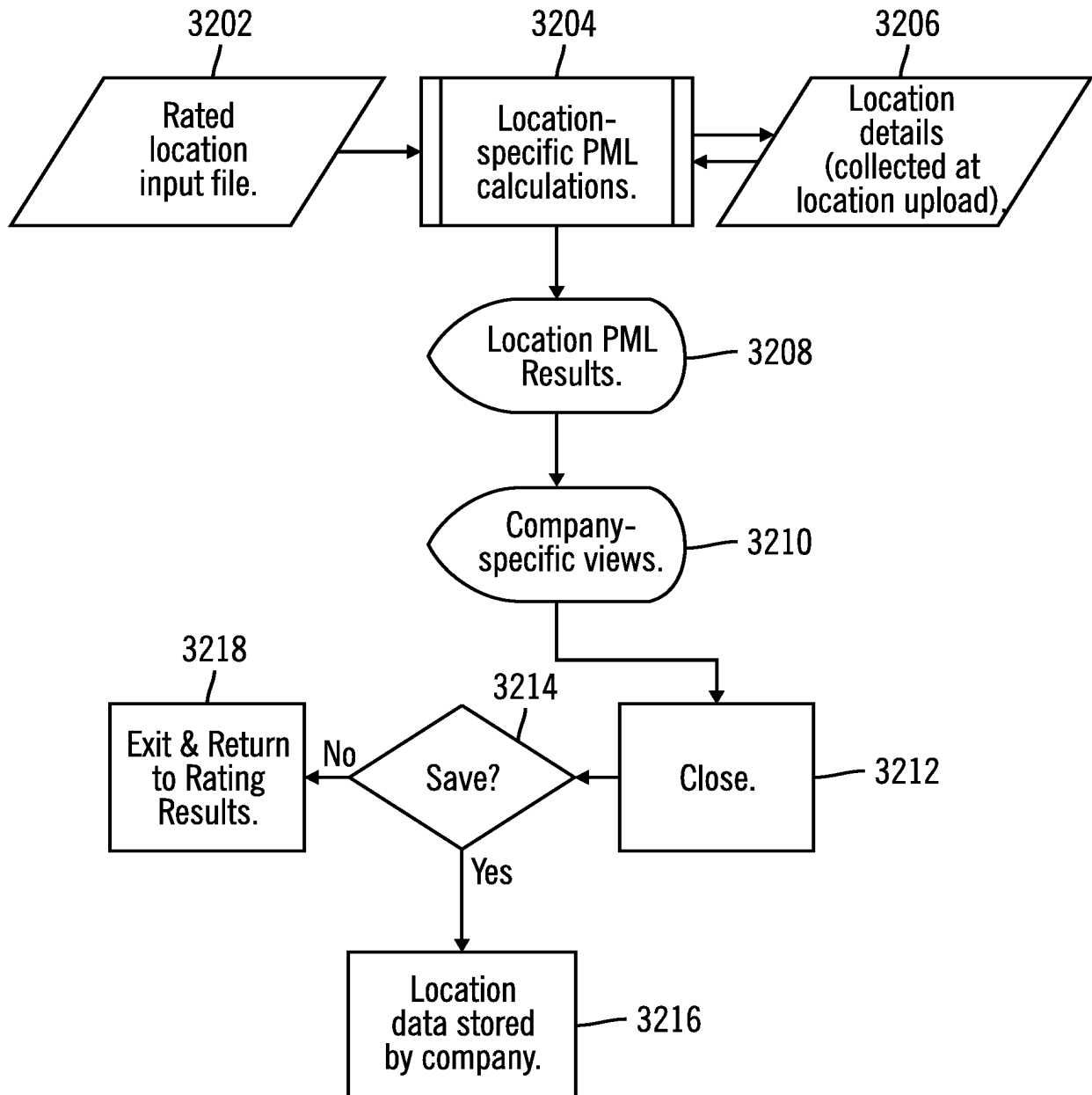


FIG. 32A



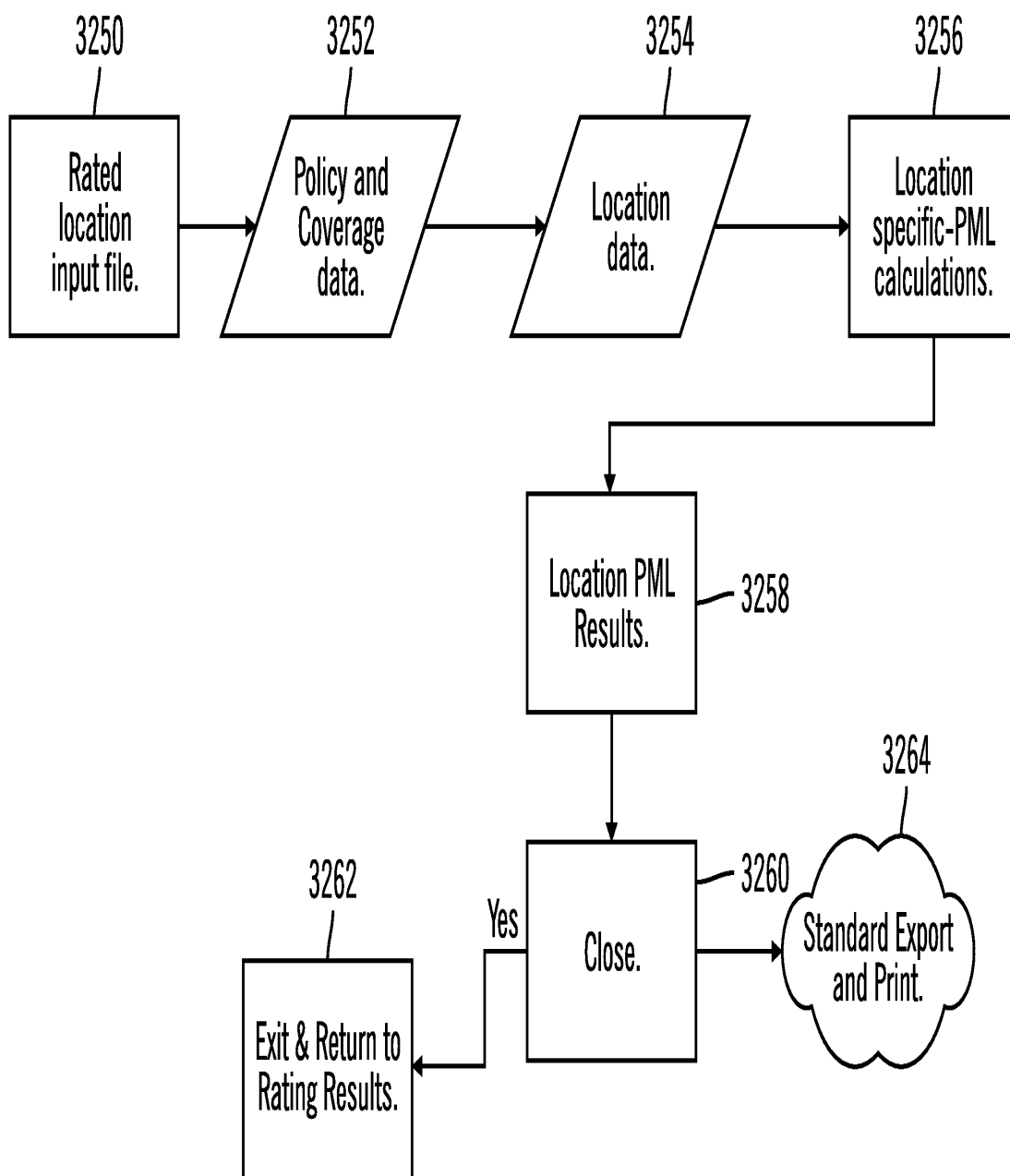


FIG. 32B

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3300

FIG. 33

The screenshot displays the 'UNDERWATER PRO' application window, which is running in a Microsoft Internet Explorer browser. The window has a menu bar with 'File', 'Reports', 'Help', and 'Exit'. Below the menu bar is a 'Policy Details' section with radio buttons for 'Insurance' (selected) and 'Resinsurance'. This section contains input fields for 'Policy #', 'Name Insured', 'Line of Business', 'Effective Date', 'Expiration Date', and 'Layer Limit'. Below this is a 'Coverage Details' section featuring a table with columns for 'Deductible', 'Min. Deductible', 'Max Deductible', 'Limit', 'Premium', 'Hail', 'EQ', 'Flood', and 'Marine'. The table has two rows of data. The first row shows 'Select Coverage' with empty fields and checkboxes for Hail, EQ, Flood, and Marine. The second row shows 'Select Coverage' with numerical values in the first five columns and checked checkboxes for Hail, EQ, Flood, and Marine. At the bottom of the window are 'Continue' and 'Cancel' buttons, and a 'Main Screen' button in the bottom-left corner.

	Deductible	Min. Deductible	Max Deductible	Limit	Premium	Hail	EQ	Flood	Marine
Select Coverage						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Select Coverage	150000	140000	175000	500000	75000	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

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3400

FIG. 34

Underwriter - Microsoft Internet Explorer

**UNDERWRITER PRO**

File Reports Help

Summary of location(s) requiring an understanding of impact to loss

Terrorist Port

Company Name	Address	City	State	Status	Premium	Exposure	PML (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

Flood Port

Company Name	Address	City	State	Status	Premium	Exposure	PML (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

Earthquake Port

Company Name	Address	City	State	Status	Premium	Exposure	PML (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

Select All Clear All Cancel

Main Screen Analyze Show on Map Save Export Write Policy Exclude

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3500

FIG. 35

Underwriter - Microsoft Internet Explorer

## UNDERWRITER PRO

File Reports Help

### Company Details

☒ Insurance ☐ Reinsurance

Company Name:	<input type="text"/>	# of Employees:	<input type="text"/>
Location ID:	<input type="text"/>	Payroll Amount:	<input type="text"/>
Address:	<input type="text"/>	Year Built:	<input type="text"/>
City:	<input type="text"/>	# of Stories:	<input type="text"/>
County:	<input type="text"/>	Occupancy Type:	<input type="text"/>
State:	<input type="text"/>	Insured Quantity:	<input type="text"/>
ZIP Code:	<input type="text"/>	Wind Constr. Type:	<input type="text"/>
		EQ Constr. Type:	<input type="text"/>

### Coverage Details

Coverage	Deductible	Min. Deductible	Max Deductible	Limit	Premium	Had	EQ	Flood	Manmade	Exclude
Contents	\$150,000	\$140,000	\$175,000	\$1,500,000	\$75,000	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Building	\$425,000	\$375,000	\$500,000	\$8,000,000	\$215,000	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Select Coverage	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Back Finish Cancel

Main Screen

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3600

FIG. 36

Underwriter - Microsoft Internet Explorer

## UNDERWRITER PRO

File Reports Print Exit

### Summary of location(s) requiring an understanding of impact to loss

#### Terrorist Peril

Company Name	Address	City	State	Status	Premium	Exposure	PMI (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

#### Flood Peril

Company Name	Address	City	State	Status	Premium	Exposure	PMI (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	4,343	24,343	12,123	150	44%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Approved	5,126	19,564	15,564	100	21%

#### Earthquake Peril

Company Name	Address	City	State	Status	Premium	Exposure	PMI (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	987	4,387	2,387	100	74%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	3,944	16,221	11,221	100	09%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	8,523	22,889	4,889	150	132%

Select All Clear All

Main Screen Analyze Show no Map Save Export Write Policy Exclude

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3700

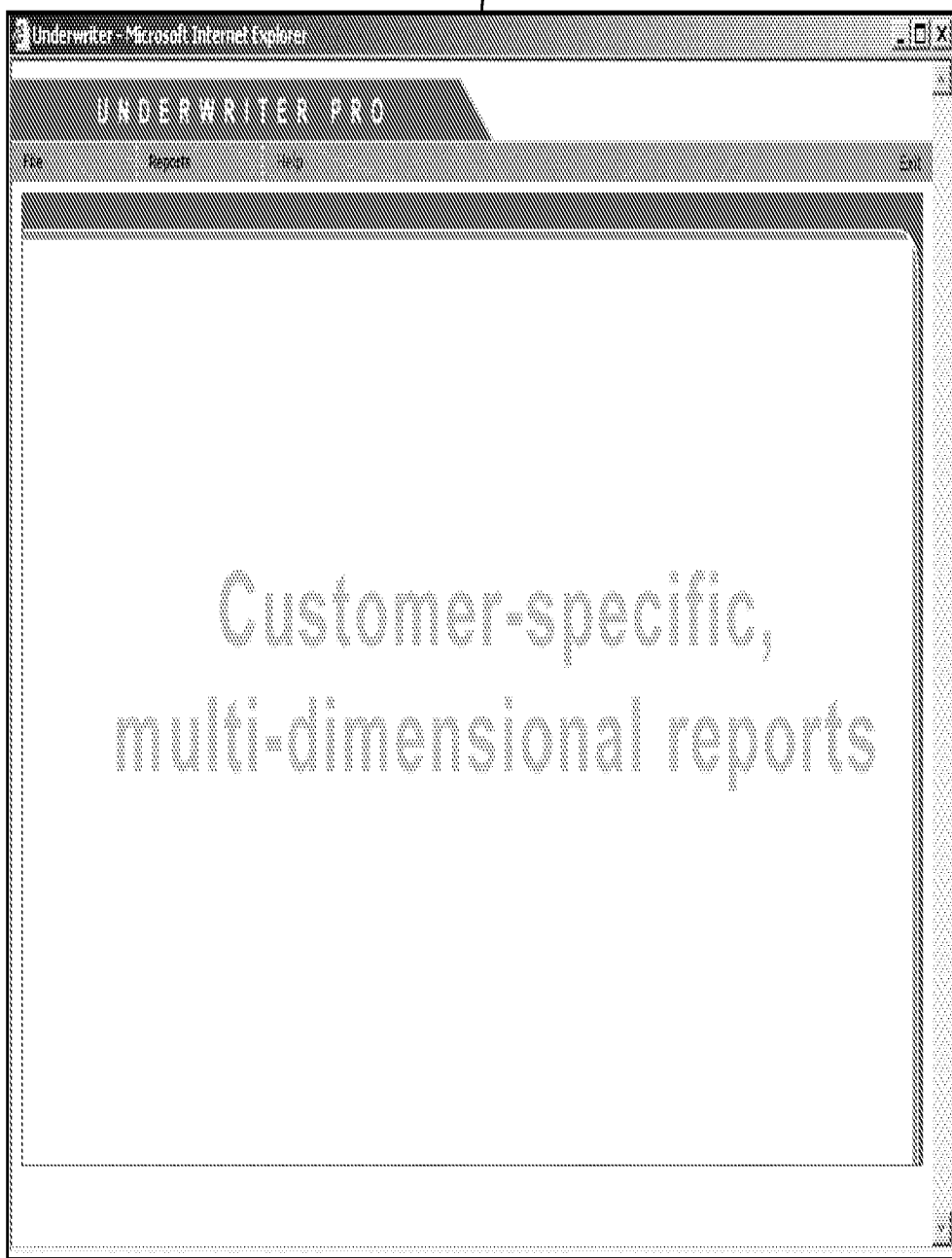


FIG. 37

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3800

FIG. 38

Underwriter - Microsoft Internet Explorer

## UNDERWRITER PRO

File Reports Help Exit

### Provide Location Details

Search Company Enter Address Lookup Policy Quick Check Upload File

Company Name:

City (optional):

St. (optional):

ZIP (optional):

### Results

	Company Name	Address	City	State	Zip	Flood	Terror	Quake	Not ZIP
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900				
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203	TORRANCE	CA	90503-3126				
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418				
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212				
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418				
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655				
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512				
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003				
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392				

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3900

FIG. 39

**UNDERWRITER PRO**

File Reports Help Exit

**Provide Location Details**

Search Company Enter Address Lookup Policy Quick Check Upload File

Company Name:

City: (optional)

St: (optional)

ZIP: (optional)

**Policy Results**

	Company	Address	City	State	Zip	Status
1	<input checked="" type="checkbox"/> Bank of America	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	Write
2	<input checked="" type="checkbox"/> Bank of America	3490 SEPULVEDA BLVD STE 1203	TORRANCE	CA	90503-3126	Write
3	<input checked="" type="checkbox"/> Bank of America	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418	Write
4	<input checked="" type="checkbox"/> Bank of America	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212	Write
5	<input checked="" type="checkbox"/> Bank of America	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418	Escalate
6	<input checked="" type="checkbox"/> Bank of America	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655	Write
7	<input checked="" type="checkbox"/> Bank of America	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512	Write
8	<input checked="" type="checkbox"/> Bank of America	85798 11th ST	CARSON	CA	90021-1003	Reject
9	<input checked="" type="checkbox"/> Bank of America	1742 ELM ST	LOS ANGELES	CA	99917-4392	Write

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4000

FIG. 40

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

Exit

Manage Policies in Progress

Policy Name	Description	Submitted by	Originally Saved	Status
<input type="checkbox"/> Saved Policy Name 1	A brief description, provided by the file's creator	User Login ID	05/31/03	Approved
<input type="checkbox"/> Saved Policy Name 2	A brief description, provided by the file's creator	User Login ID	04/23/03	Rejected
<input type="checkbox"/> Saved Policy Name 3	A brief description, provided by the file's creator	User Login ID	05/04/03	In Progress
<input type="checkbox"/> Saved Policy Name 4	A brief description, provided by the file's creator	User Login ID	06/11/03	In Progress
<input type="checkbox"/> Saved Policy Name 5	A brief description, provided by the file's creator	User Login ID	06/09/03	In Progress
<input type="checkbox"/> Saved Policy Name 6	A brief description, provided by the file's creator	User Login ID	06/25/03	Submitted
<input type="checkbox"/> Saved Policy Name 7	A brief description, provided by the file's creator	User Login ID	05/30/03	In Progress
<input type="checkbox"/> Saved Policy Name 8	A brief description, provided by the file's creator	User Login ID	07/03/03	Submitted
<input type="checkbox"/> Saved Policy Name 9	A brief description, provided by the file's creator	User Login ID	06/02/03	Approved

Delete Selected Close

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4100

FIG. 41

Underwriter - Microsoft Internet Explorer

## UNDERWRITER PRO

File    Reports    Help    Exit

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**Summary of locations requiring an understanding of impact to loss**

Terrorist Peril

Company Name	Address	City	State	Status	Premium	Exposure	PML (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

Flood Peril

Company Name	Address	City	State	Status	Premium	Exposure	PML (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	4,343	24,343	12,123	150	44%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Approved	5,126	19,564	15,564	100	21%

Earthquake Peril

Company Name	Address	City	State	Status	Premium	Exposure	PML (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	987	4,387	2,387	100	74%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	3,944	16,221	11,221	100	09%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	8,523	22,889	4,889	150	132%

Select All    Clear All

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FIG. 42

4200

UNDERWRITER PRO

File   Reports   Help   Exit

Provide Location Details

Search Company   Enter Address   Lookup Policy   Quick Check   Upload File

Company Name:

City: (optional)

St: (optional)

ZIP: (optional)

Rating Results

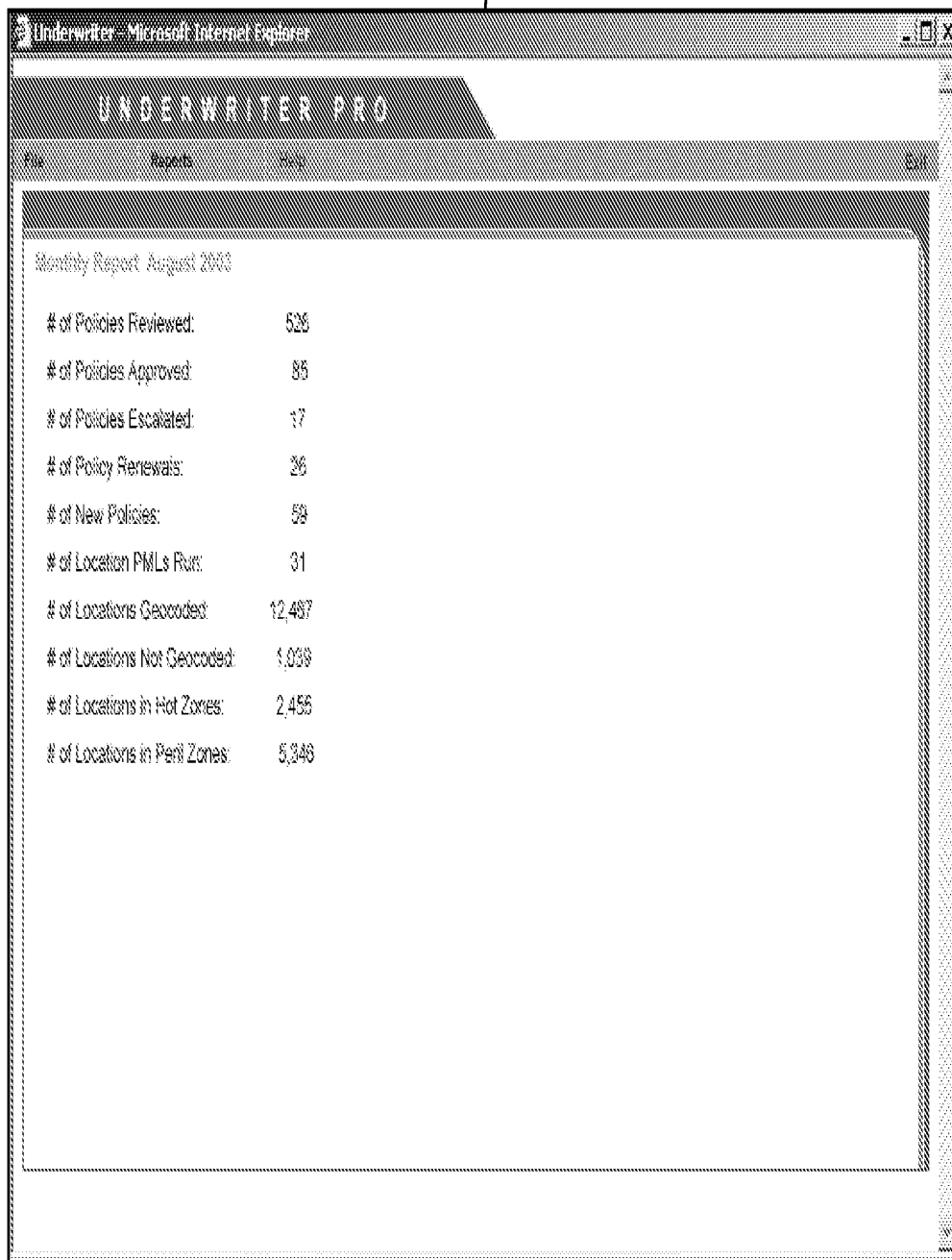
	Company Name	Address	City	State	Zip	Flood	Terror	Quake	Hol ZIP	LtIs
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900					0
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203	TORRANCE	CA	90503-3126					0
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418					0
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-4212					0
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418					3
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655					0
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512					1
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003					0
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392					0

Page 1   of 17

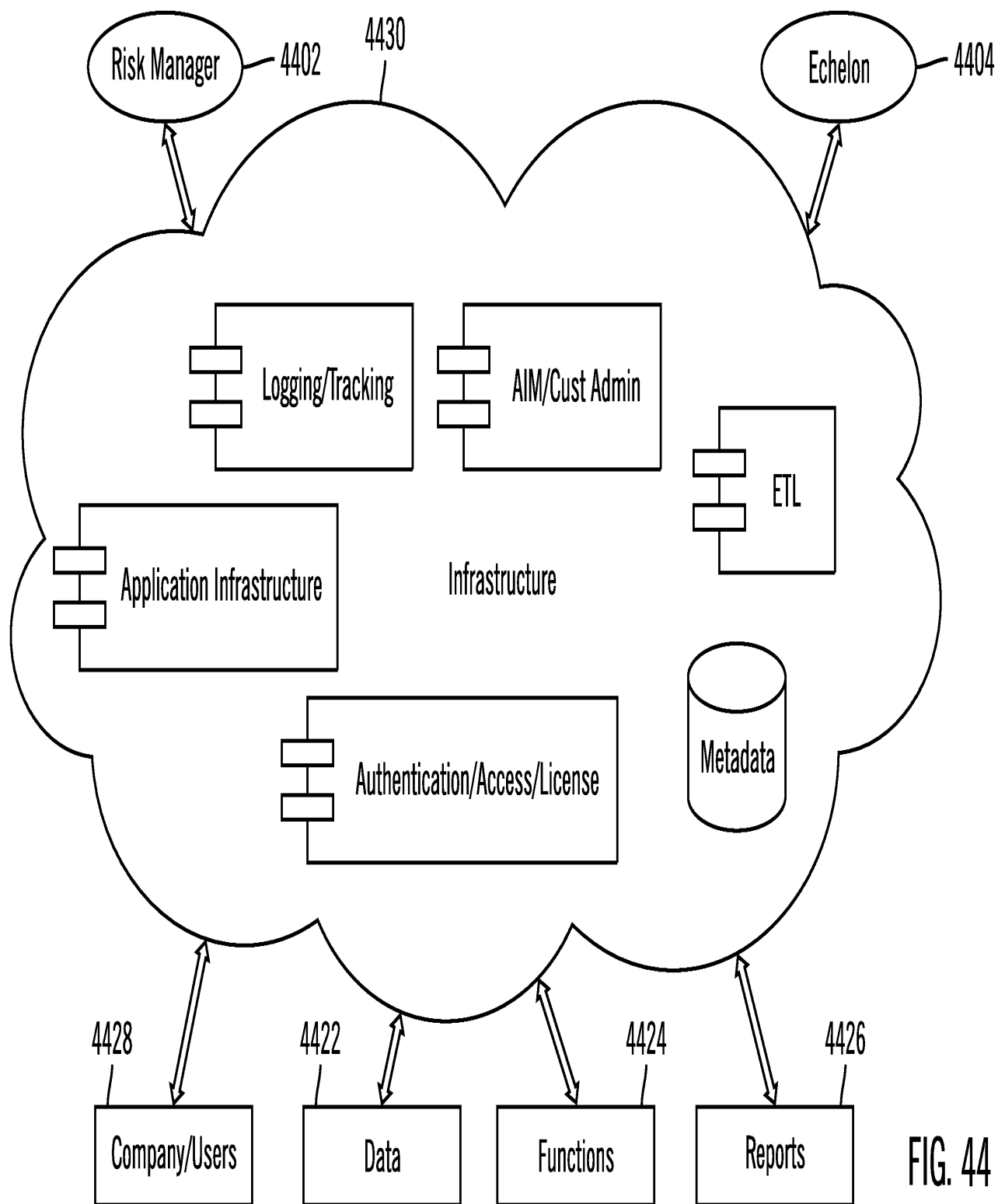
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4300

FIG. 43



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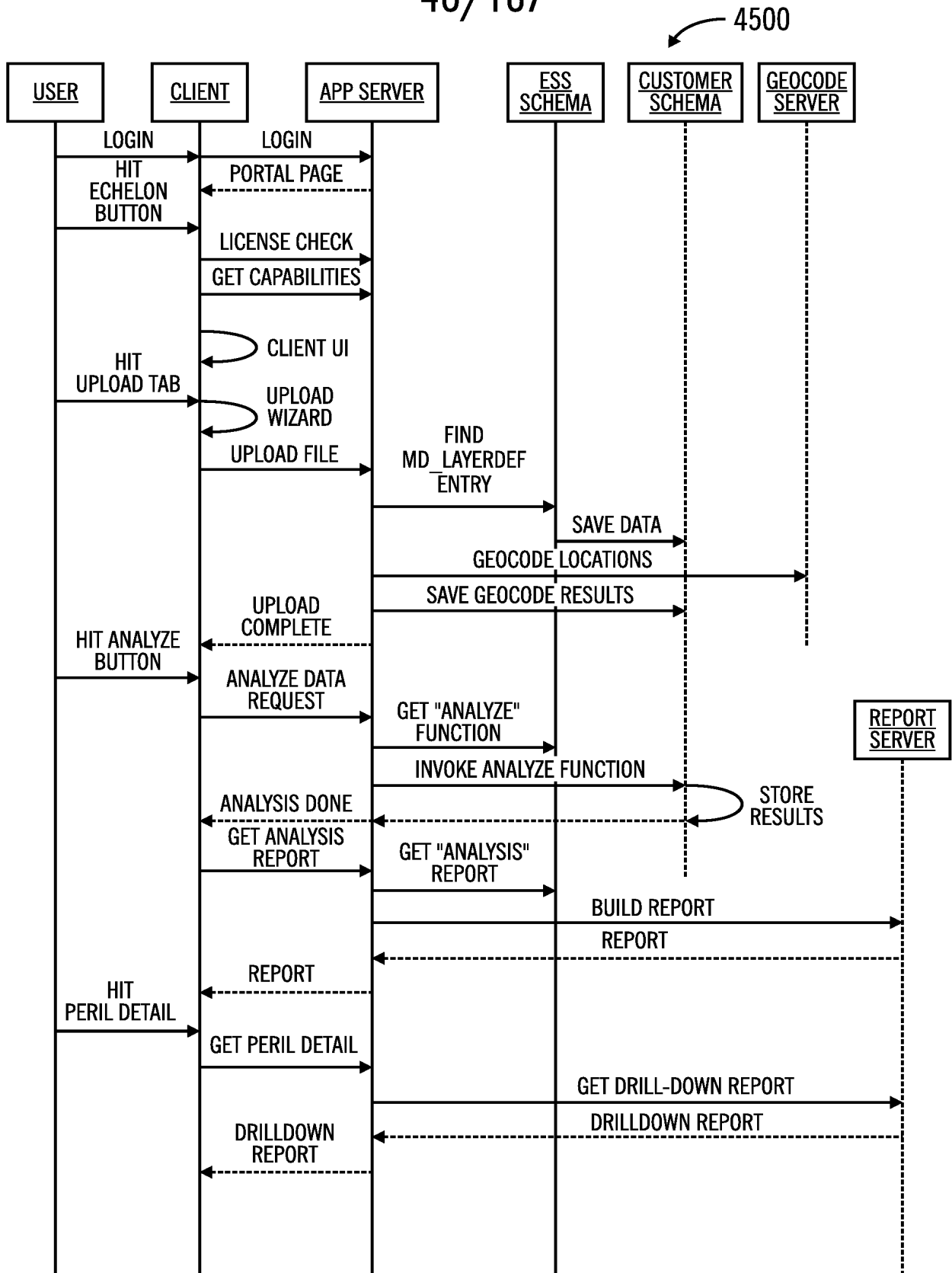
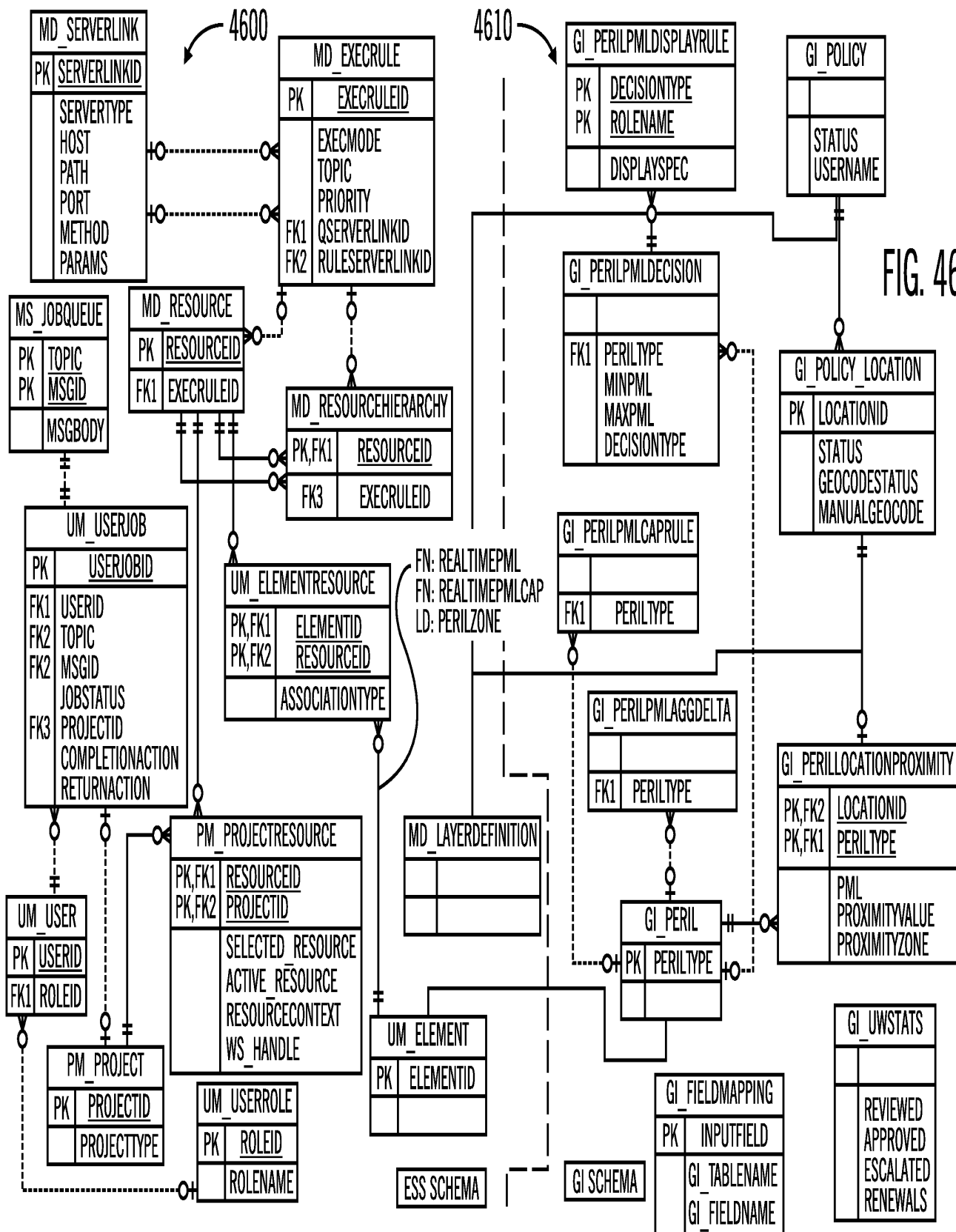


FIG. 45



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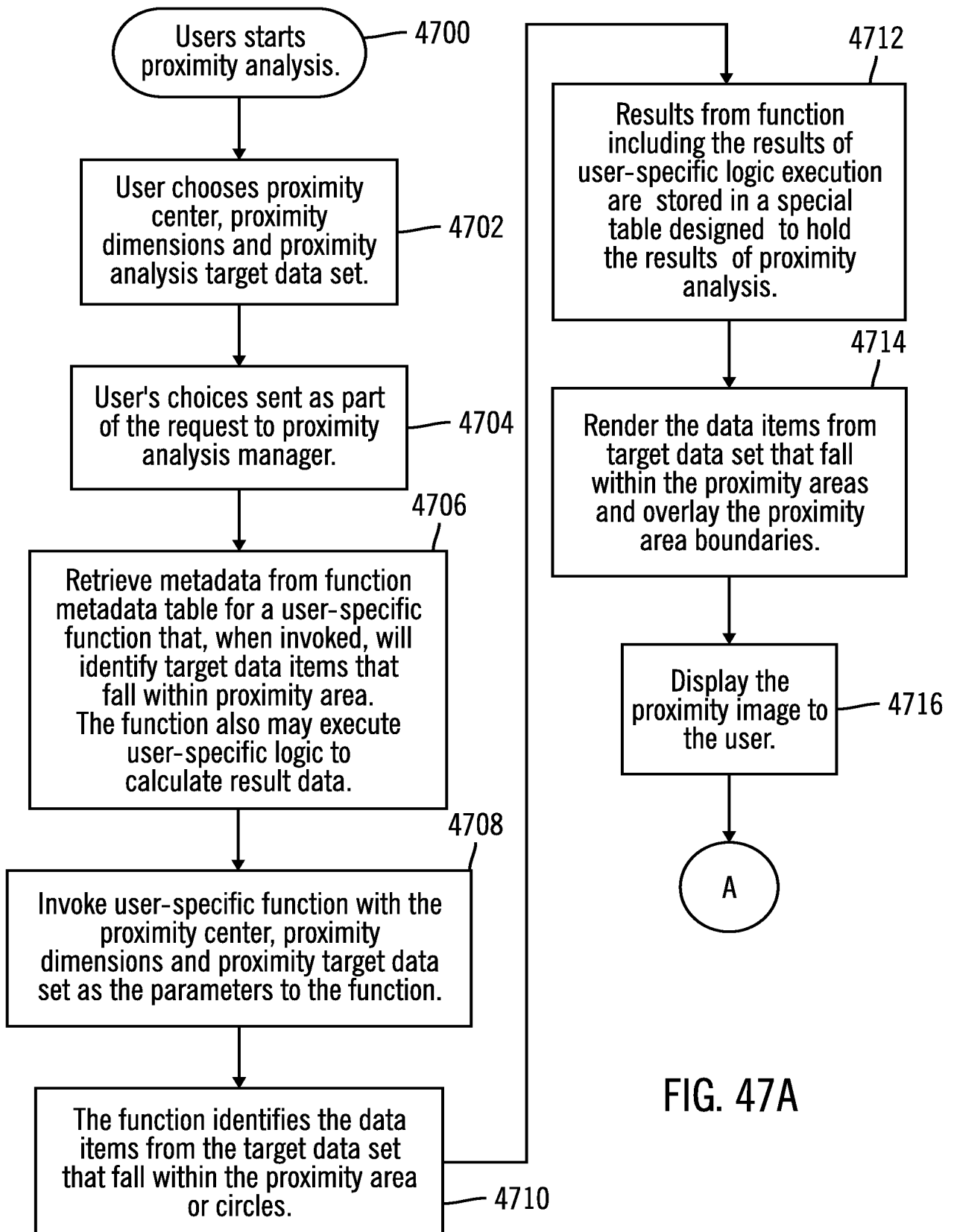


FIG. 47A



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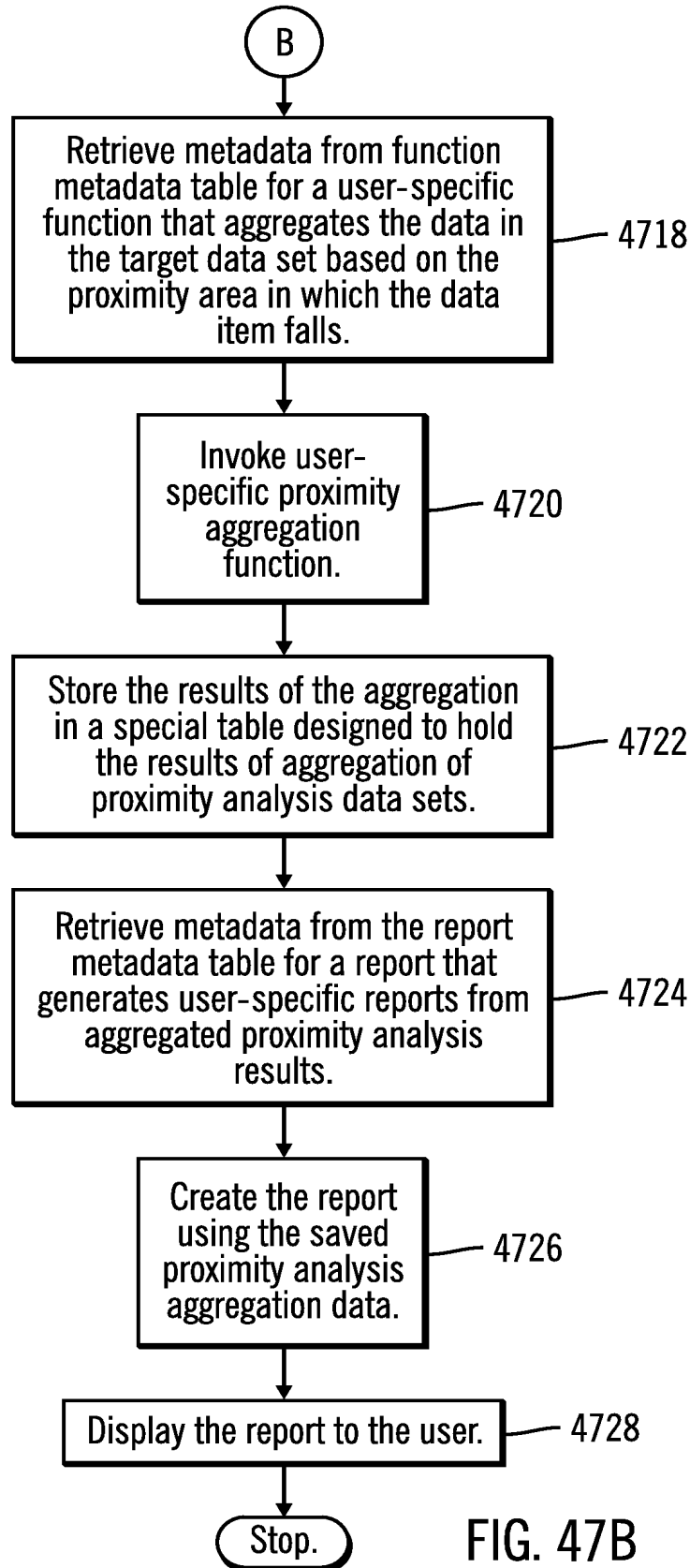


FIG. 47B

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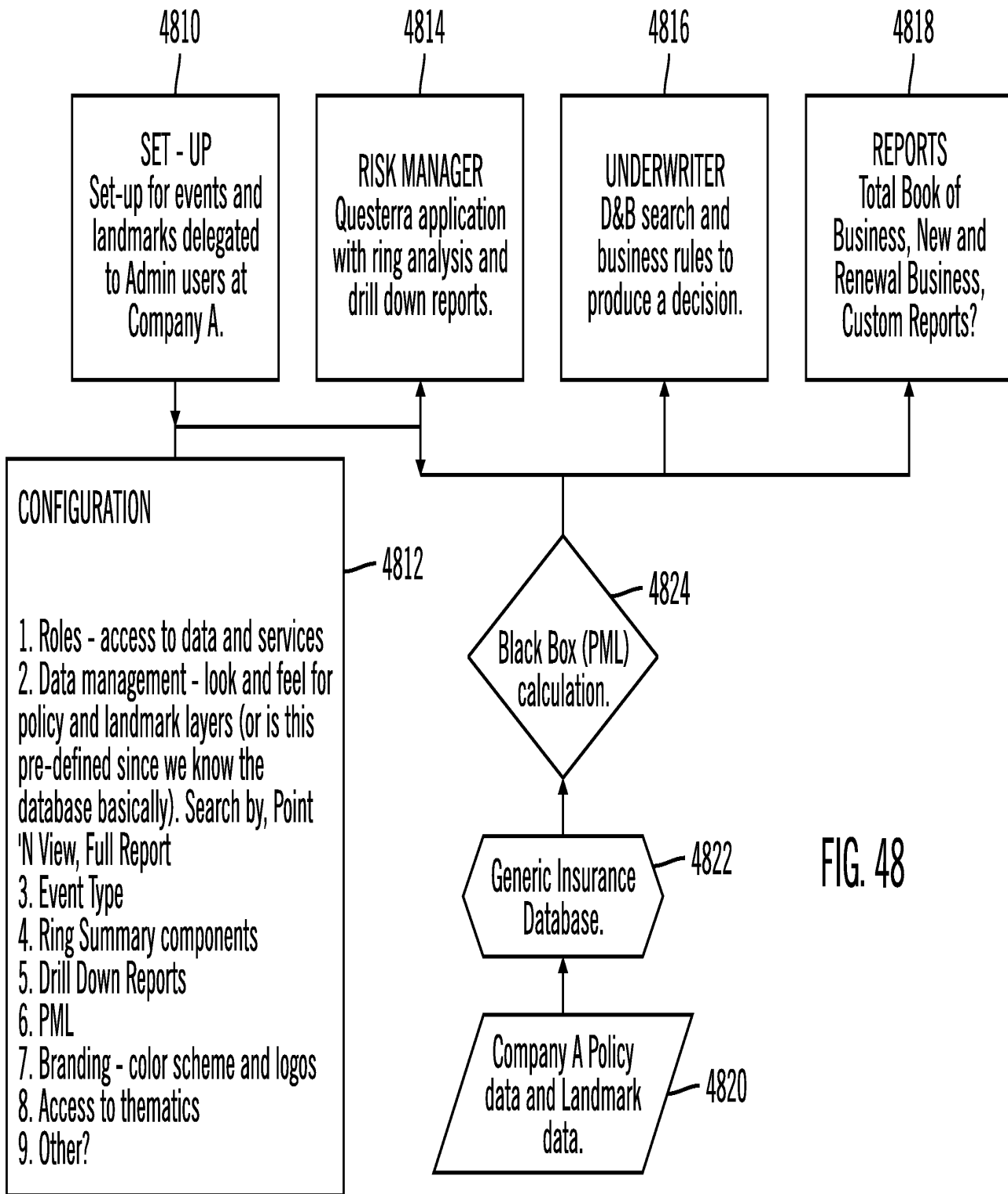
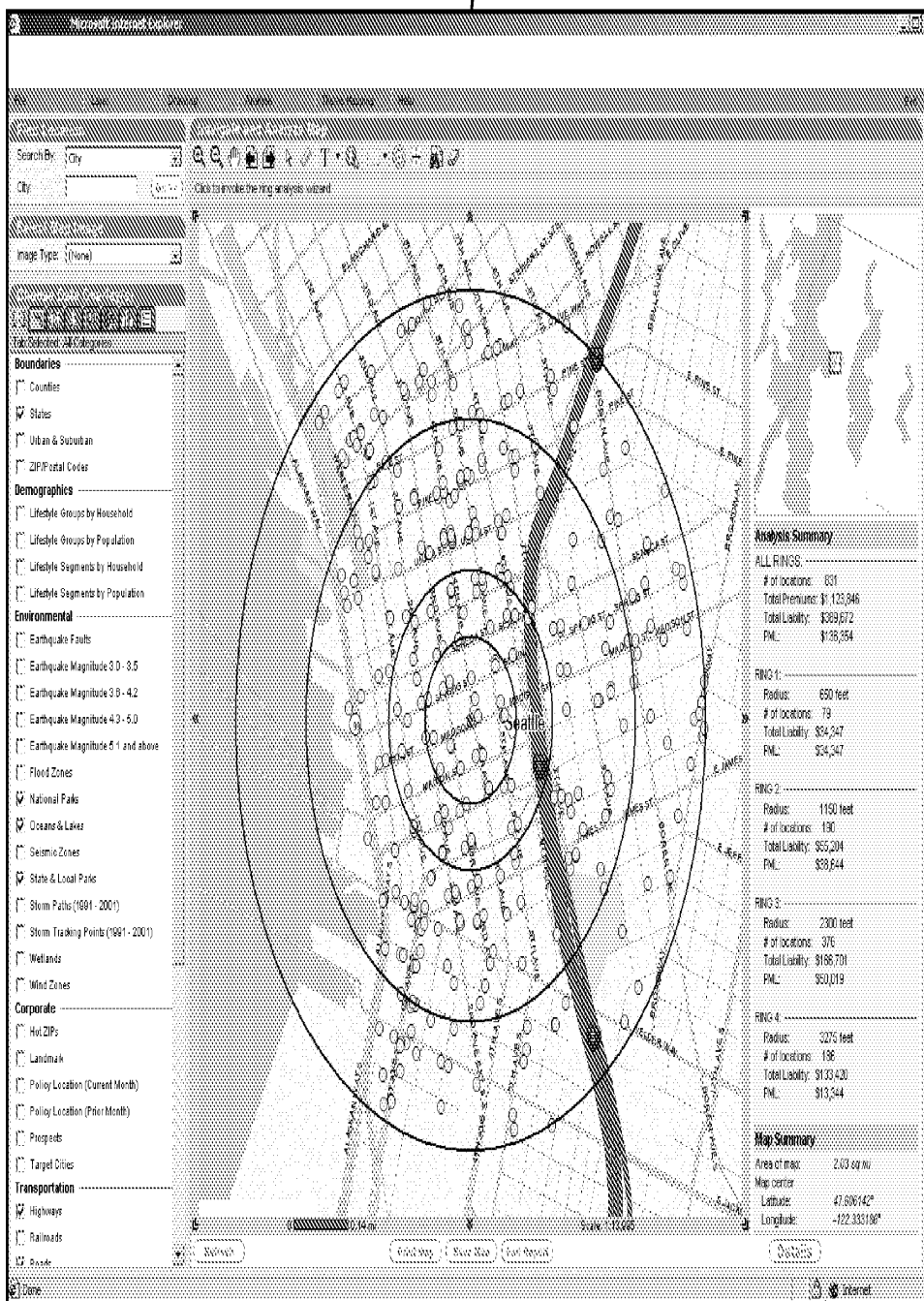


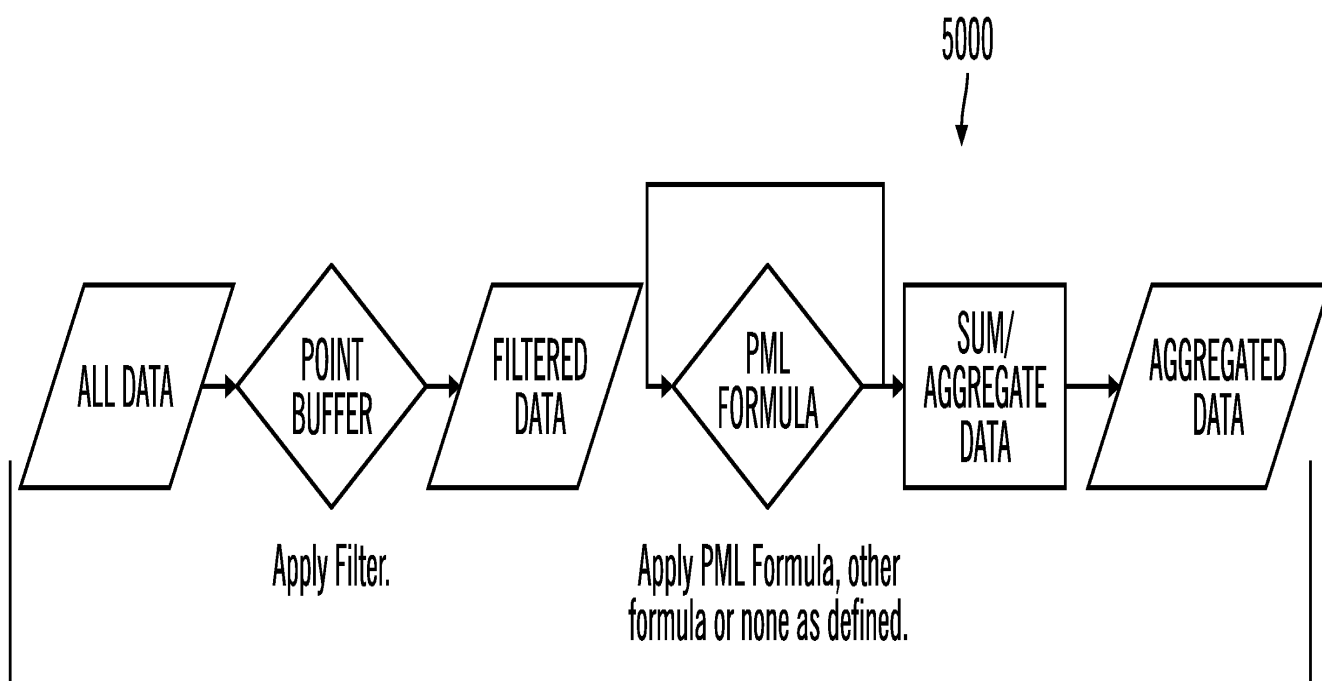
FIG. 48

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4900

FIG. 49





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0-02-02B

FIG. 50

5100

**Define the Center Point for the Rings**

Questerra's Proximity Analysis will create one or more concentric rings around a center point, as shown in the graphic to the right. This center point can be defined a number of different ways.

Select the means by which you will define the center point for Proximity Analysis

☐ Enter an Address

Street:

City:  State:  ZIP Code:

☒ Enter a Latitude and Longitude (in decimal degrees)

Latitude / Y:

Longitude / X:

<< Back      Cancel      Continue >>

FIG. 51



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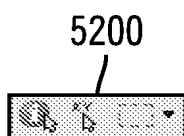
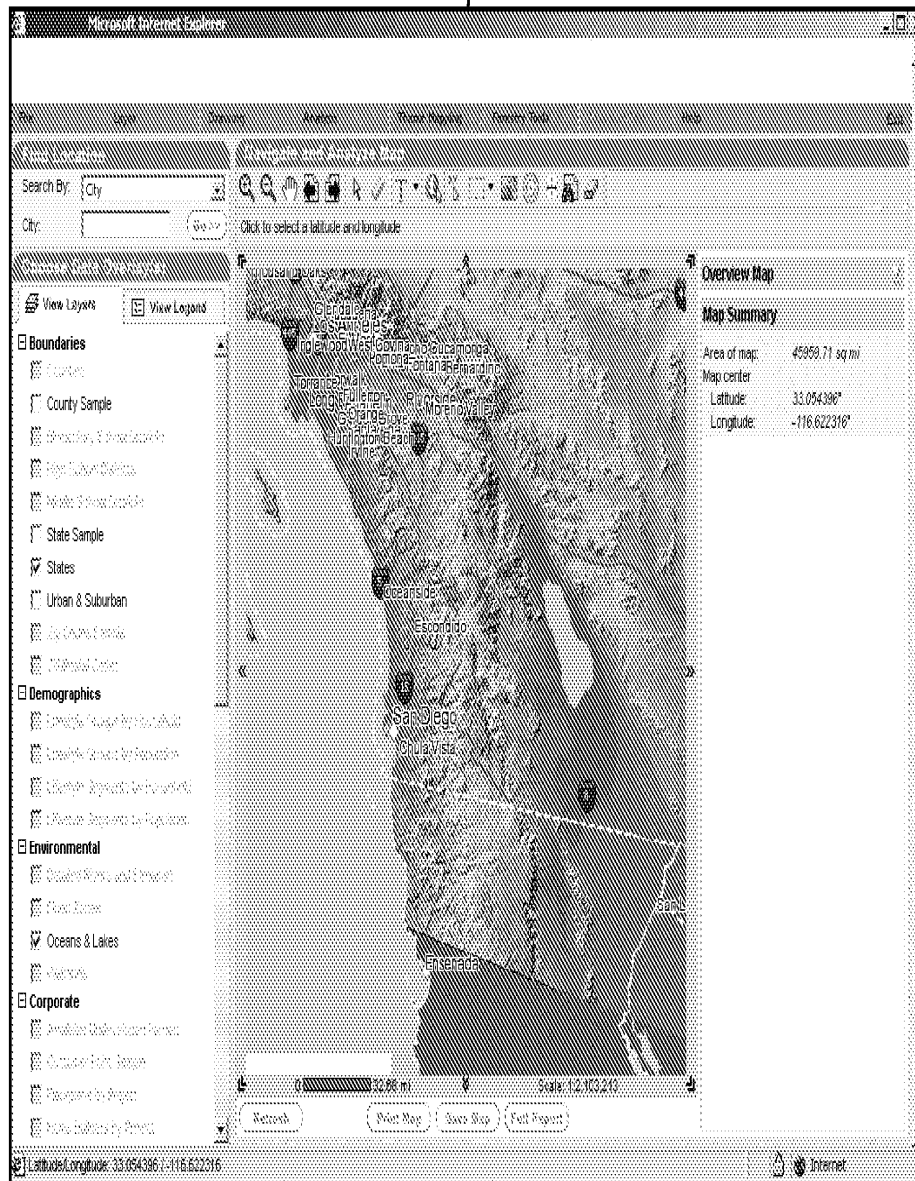


FIG. 52



5300

FIG. 53



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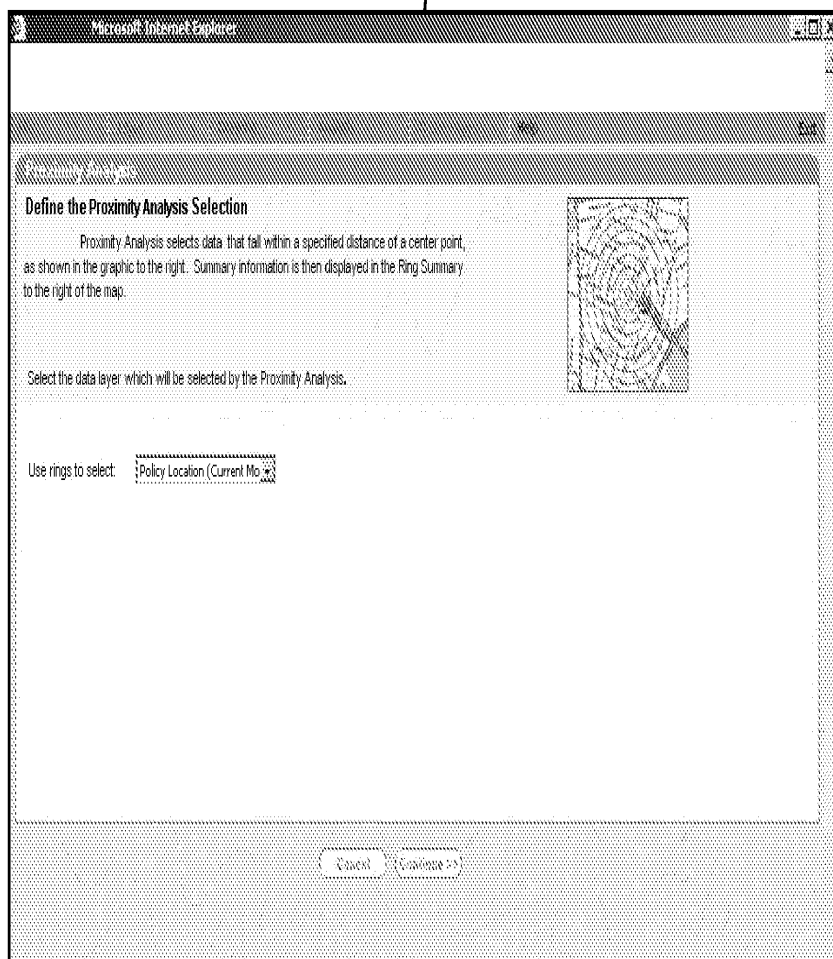


FIG. 54

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5500

Microsoft Internet Explorer

**Proximity Analysis**

**Define the Center Point for the Rings**

Proximity Analysis will create one or more concentric rings around a center point, as shown in the graphic to the right. This center point can be defined in a number of different ways.

Select the means by which you will define the center point for Proximity Analysis

☒ Enter an Address

Street:

City:  State:  ZIP Code:

☐ Enter a Latitude and Longitude (in decimal degrees)

Latitude / Y:

Longitude / X:

OK Cancel Continue as

FIG. 55

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5600

Microsoft Internet Explorer

Proximity Analysis

Define the ring attributes such as the number, unit of measurement, and distance.

**Ring Attributes**

Number of Rings:

Unit of Measurement:

Distance from Center:

Ring 1:  Ring 3:

Ring 2:  Ring 4:

[Show Advanced Options](#)

<< Back Cancel Finish

FIG. 56

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5700

Example File - Microsoft Internet Explorer

**Ring Attributes**

Number of Rings:

Unit of Measurement:

Distance from Center:

Ring 1:  Ring 3:

Ring 2:  Ring 4:

**Ring Options**

**Center Point Options:**

Label:

Symbol:  Symbol Color:

**Ring Options:**

Ring Outline Color:

**Proximity Summary:**

Select the data fields to be computed and displayed within the Proximity Summary report:

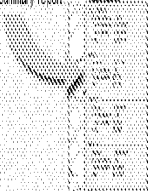
1st Field Displayed:

2nd Field Displayed:

3rd Field Displayed:

4th Field Displayed:

5th Field Displayed:



Opening page: [http://post.quesere.com/USApp/shopping/01create\\_proximitySummary.asp?newsaveid=Group=610](http://post.quesere.com/USApp/shopping/01create_proximitySummary.asp?newsaveid=Group=610)

Internet

FIG. 57

5800

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Rank	Points	Bank/Firm	COMPANY	CRV	State	CRV Code	Business Type	Industrial Classification	Number of Employees	Total Sales (thousands \$)
1	1		BRANDON MORTGAGE CORP	BRANDON	FL	33510	REAL ESTATE LOANS	616201	3	597
2	1	96.5	CREATIVE FUNDING OF FLORIDA	BRANDON	FL	33510	REAL ESTATE LOANS	616201	2	398
3	1	78.2	ROGERS & ASSOC	BRANDON	FL	33510	FINANCIAL ADVISORY SERVICES	628203	0	1245
4	1	42.3	AMERICA INVESTMENT SVC	BRANDON	FL	33510	FINANCIAL ADVISORY SERVICES	628203	2	830
5	1	99.2	BAY INVESTMENTS	BRANDON	FL	33510	INVESTMENTS	621111	1	402
6	1	105.7	COUNTRY HOME MORTGAGE	BRANDON	FL	33510	REAL ESTATE LOANS	616201	0	1194
7	2	110.8	SELLERS FINANCIAL SVC	BRANDON	FL	33510	FINANCIAL PLANNING CONSULTANTS	628205	0	1245
8	2	133.9	VALRICO STATE BANK	BRANDON	FL	33511	BANKS	602101	6	0
9	2	126.9	PLATINUM MORTGAGE GROUP INC	BRANDON	FL	33510	REAL ESTATE LOANS	616201	0	1194
10	2	150.5	AARCO MORTGAGE	BRANDON	FL	33511	REAL ESTATE LOANS	616201	4	796
11	2	150.6	FIRST UNION NATIONAL BANK	BRANDON	FL	33511	BANKS	602101	13	0
12	2	150.6	PIONEER FINANCIAL ASSOC INC	BRANDON	FL	33510	FINANCIAL PLANNING CONSULTANTS	628205	4	1660
13	2	150.8	SUN TRUST BANK	BRANDON	FL	33511	BANKS	602101	0	0
14	2	165.1	PROUDENT BANK	BRANDON	FL	33511	BANKS	602101	4	0
15	2	175.4	FIRST UNION NATIONAL BANK	BRANDON	FL	33511	BANKS	602101	8	0
16	2	191.7	COLONIAL BANK & SAVINGS	BRANDON	FL	33511	BANKS	602101	30	0

FIG. 58

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5900

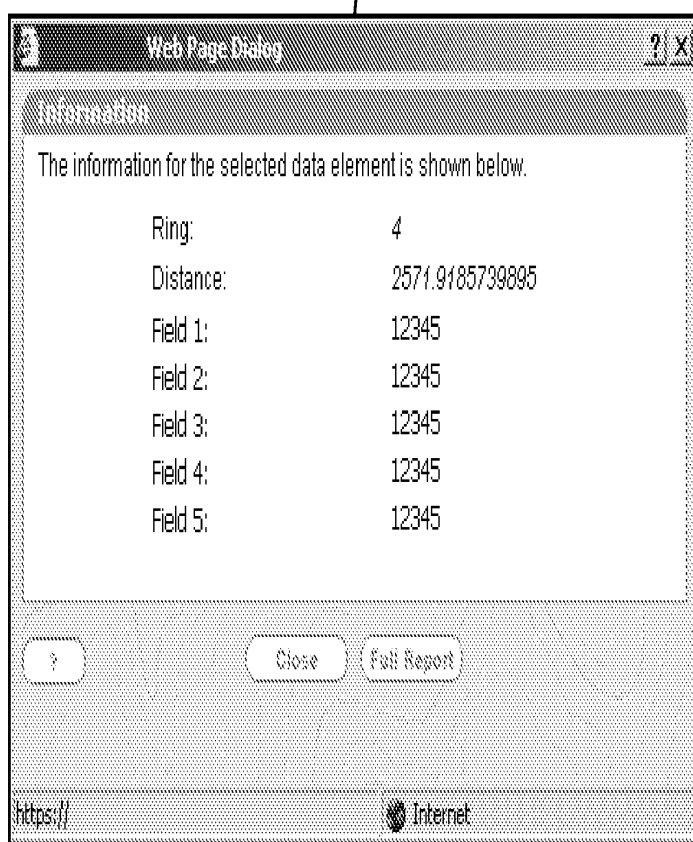


FIG. 59

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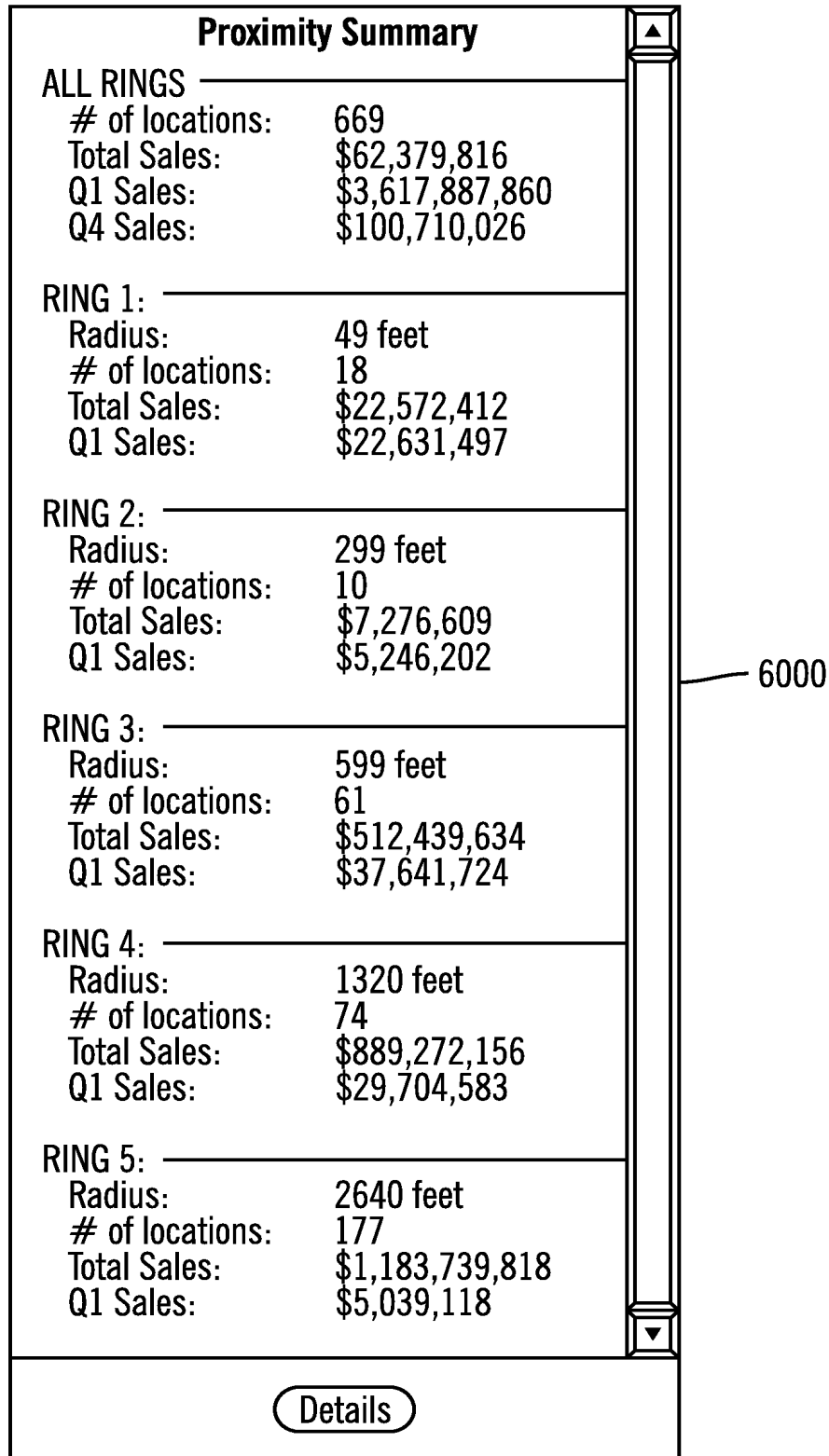


FIG. 60

FIG. 61A

#	Description	Data	Fixed or Variable Field
1	Ring Radius	Session based Proximity Analysis records	Fixed
2	Total # of Locations	Session based Proximity Analysis records	Fixed
3	Field 1	Session based Proximity Analysis records	Variable
4	Field 2	Session based Proximity Analysis records	Variable
5	Field 3 or Black box calculation	Session based Proximity Analysis records	Variable

FIG. 61B

#	Description	Data	Fixed or Variable Field
1	Ring Number	Session based Proximity Analysis records	Fixed
2	Ring Radius	Session based Proximity Analysis records	Fixed
3	Total # of Locations	Session based Proximity Analysis records	Fixed
4	Field 1	Session based Proximity Analysis records	Variable
5	Field 2	Session based Proximity Analysis records	Variable
6	Field 3 or Black box calculation	Session based Proximity Analysis records	Variable

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Proximity Summary	
ALL RINGS	
# of locations:	133
Total Premiums:	\$11,625,727
Total Liability:	\$284,249,311
PML:	\$40,087,024
RING 1:	
Radius:	49 feet
# of locations:	15
Total Liability:	\$111,765,365
PML:	\$38,708,674
RING 2:	
Radius:	299 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 3:	
Radius:	599 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 4:	
Radius:	1320 feet
# of locations:	5
Total Liability:	\$51,006,090
PML:	\$304,430
RING 5:	
Radius:	2640 feet
# of locations:	22
Total Liability:	\$25,925,650
PML:	\$674,880
Details	

FIG. 62

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6300

Microsoft Word - [Document Name].docx

File Home Insert Layout References Send

Number of Locations: 33  
Field Ring Summary 1: 33  
Field Ring Summary 2: 69  
Field Ring Summary 3: 218  
Field Ring Summary 4: 229  
Field Ring Summary 5: 549

Ring	Radius	No. of Locations	Field 1	Field 2	Field 3	Field 4	Field 5
1	650 ft	33	\$12,783	33	33	33	33
2	1150 ft	69	\$14,842	69	69	69	69
3	2300 ft	218	\$12,308	218	218	218	218
4	3275 ft	229	\$1,877	229	229	229	229
Totals		549	\$42,830	549	549	549	549

OK

FIG. 63

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6400

Microsoft Internet Explorer

**Formal Analysis**

**Specify the Proximity Analysis Layer**

Proximity Analysis selects data that falls within specified distances (rings) from a center point, as shown in the graphic to the right. When complete, summary information is displayed in the Ring Summary to the right of the main map.



Select the data layer which will be selected by the Proximity Analysis.

Use rings to select: {Policy Location (Current Mo)} [v]

**Analysis Details**

Select the event which will be used in the analysis.

Use event: {Maximum Loss: Terrorist Event} [v]

[Cancel] [Continue >>]

FIG. 64

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6500

Microsoft Internet Explorer

Help Exit

**Define the Center Point for the Rings**

Questerra's Proximity Analysis will create one or more concentric rings around a center point, as shown in the graphic to the right. This center point can be defined a number of different ways.

Select the means by which you will define the center point for Proximity Analysis:

☒ Select a Landmark

Landmark:

☐ Enter an Address

Street:

City:  State:  ZIP Code:

☐ Enter a Latitude and Longitude (in decimal degrees)

Latitude / Y:

Longitude / X:

<< Back Cancel Continue >>

FIG. 65

6600

Example File - Microsoft Internet Explorer

**Ring Attributes**

Number of Rings:

Unit of Measurement:

Distance from Center:

Ring 1:  Ring 3:

Ring 2:  Ring 4:

**Ring Options**

**Center Point Options:**

Label:

Symbol:  Symbol Color:

**Ring Options:**

Ring Outline Color:

**Proximity Summary:**

Select the data fields to be computed and displayed within the Proximity Summary report:

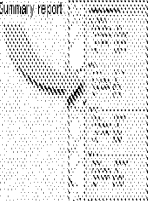
1st Field Displayed:

2nd Field Displayed:

3rd Field Displayed:

4th Field Displayed:

5th Field Displayed:



Opening page: [http://post.quesere.com/USApp/shopping/01create\\_point.asp?mapAcct=newsave&Group=6600](http://post.quesere.com/USApp/shopping/01create_point.asp?mapAcct=newsave&Group=6600)

Internet

FIG. 66

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Proximity Summary	
ALL RINGS	
# of locations:	133
Total Premiums:	\$11,625,727
Total Liability:	\$284,249,311
PML:	\$40,087,024
RING 1:	
Radius:	49 feet
# of locations:	15
Total Liability:	\$111,765,365
PML:	\$38,708,674
RING 2:	
Radius:	299 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 3:	
Radius:	599 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 4:	
Radius:	1320 feet
# of locations:	5
Total Liability:	\$51,006,090
PML:	\$304,430
RING 5:	
Radius:	2640 feet
# of locations:	22
Total Liability:	\$25,925,650
PML:	\$674,880
Details	

FIG. 67

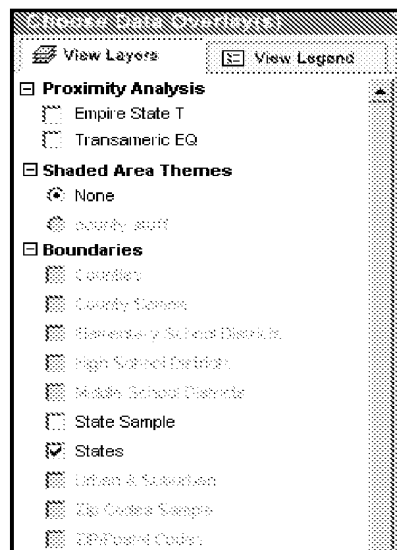


FIG. 68



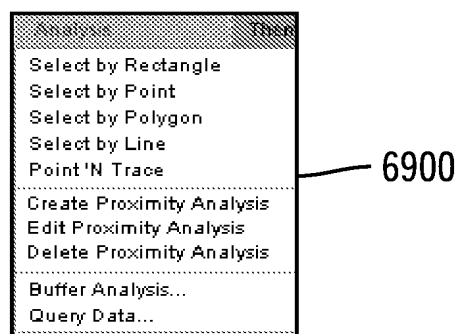


FIG. 69

/



7100

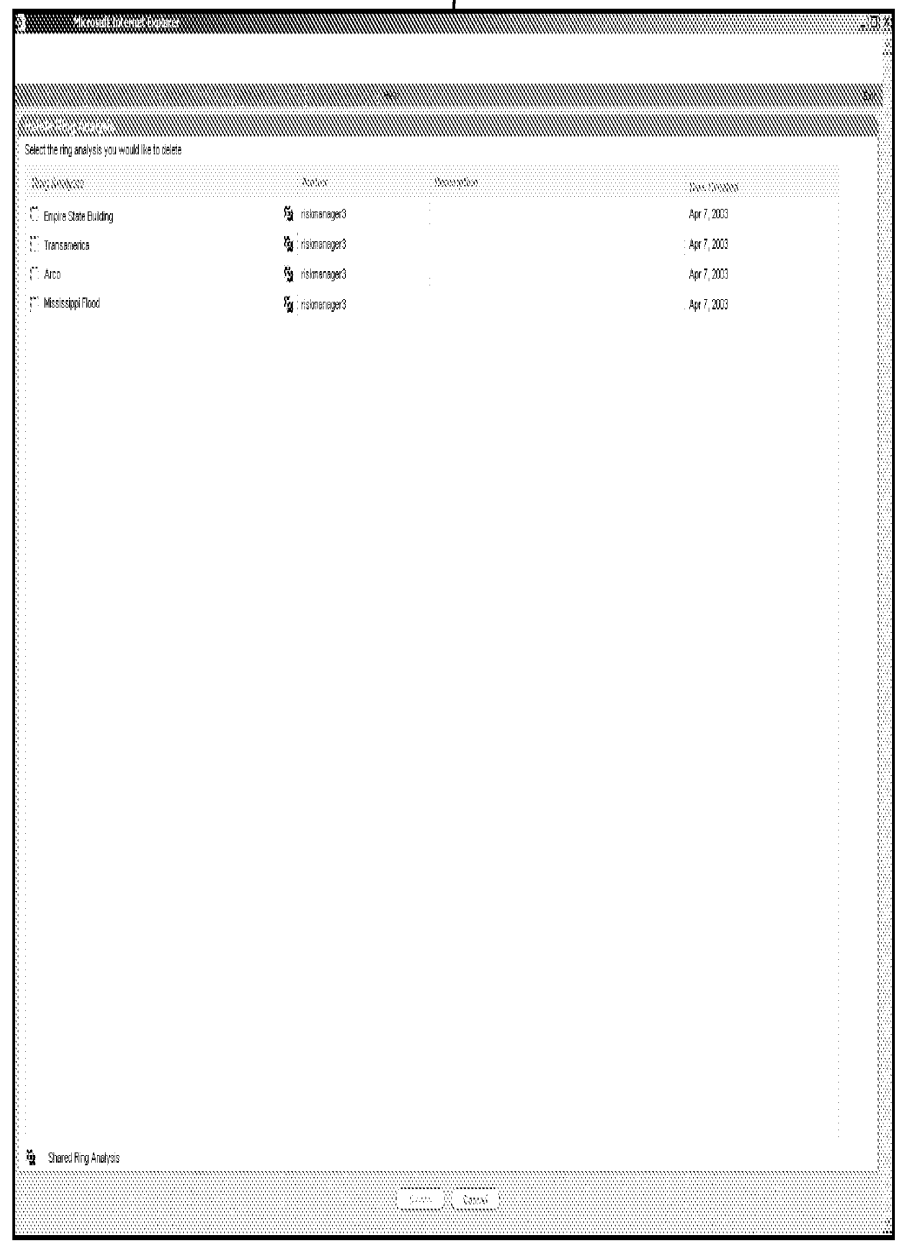


FIG. 71A

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7120

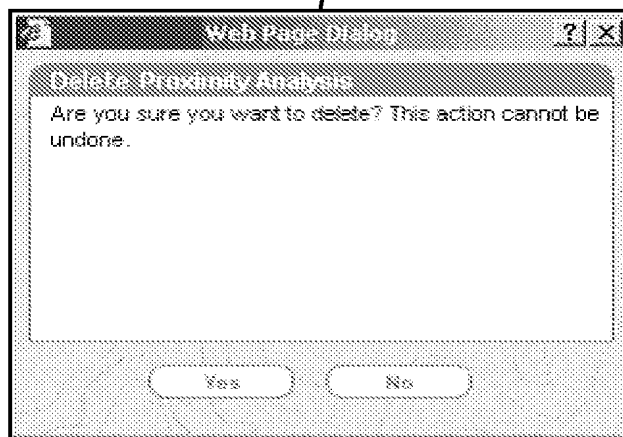


FIG. 71B

7200  
/

Microsoft Internet Explorer





7/18/2003

7/18/2003

Please give your Proximity Analysis a name and description.

Name:

Description:

Proximity Analysis	Description	Date Created
Empire State Building		Apr 7, 2003
Transamerica		Apr 7, 2003
Arco		Apr 7, 2003
Mississippi Flood		Apr 7, 2003

Shared Proximity Analysis

Sharing and access options:

- ☐ Do not share: no one other than you will be able to view this Proximity Analysis.
- ☐ Provide limited access: only selected people will be able to view this Proximity Analysis.
- ☐ Provide full access: everyone will be able to view this Proximity Analysis.

FIG. 72

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0-02-02B

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7300

Microsoft Internet Explorer

Select the name of each person you would like to have access to this Proximity Analysis.

- ☐ Report Concurrent user 04
- ☐ Report Concurrent user 05
- ☐ Report Concurrent user 16
- ☐ Report Concurrent user 17
- ☐ Report Concurrent user 18
- ☐ Report Concurrent user 19
- ☐ Report Concurrent user 20
- ☐ Report Concurrent user 01
- ☐ Report Concurrent user 02
- ☐ Report Concurrent user 03
- ☐ Report Concurrent user 01
- ☐ Report Concurrent user 02
- ☐ Report Concurrent user 03

Reset All View All

OK Cancel

FIG. 73

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7400

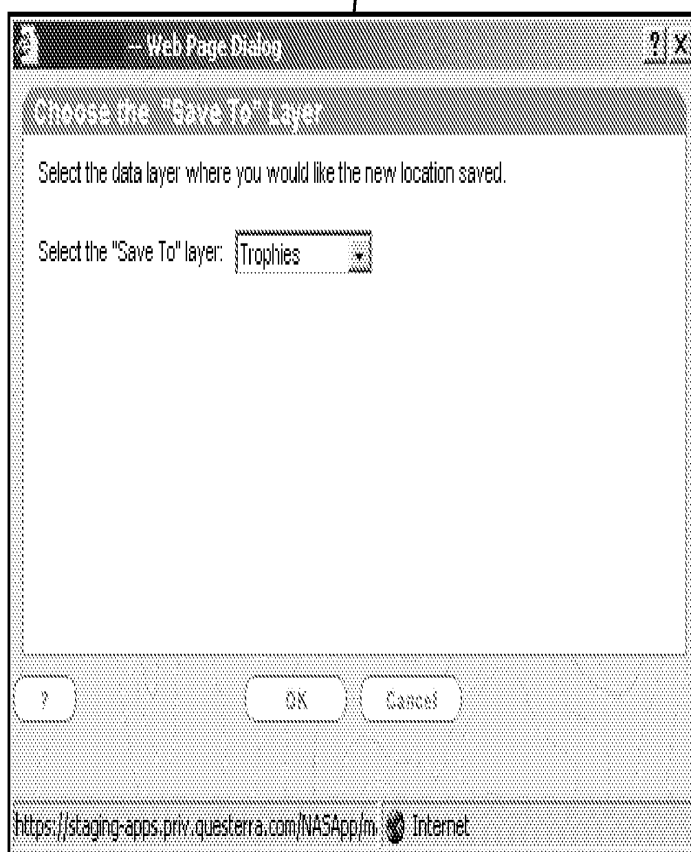


FIG. 74

7500

Microsoft Internet Explorer

Microsoft Dynamics

New Account

Provide a name for the <insert field name here> in the space provided below.

<insert name here>

☒ Enable

Provide attribute data in the space below.

Landmark CAP: \$

PML Adjustment (format n,nnnnn)

CAP Breakout

PERSONAL LINES:  %

BUSINESS INSURANCE:  %

SPECIALTY:  %

HARTRE:  %

CAT:  %

FIRST STATE:  %

Verify the address information below.

Street:

City:  St  Zip:

Latitude /N:

Longitude /W:

Cancel Shop

DATA DRIVEN

FIG. 75



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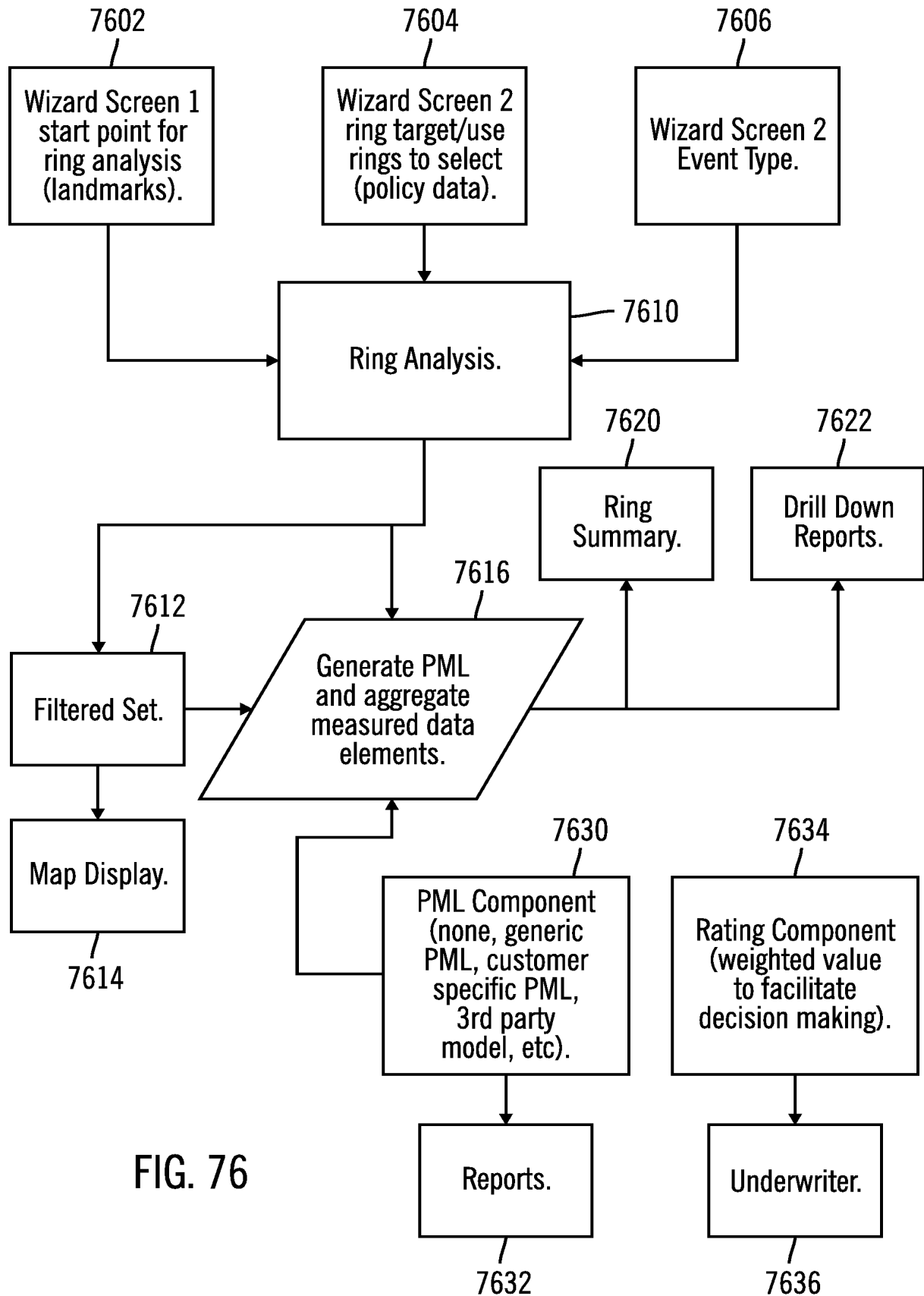


FIG. 76



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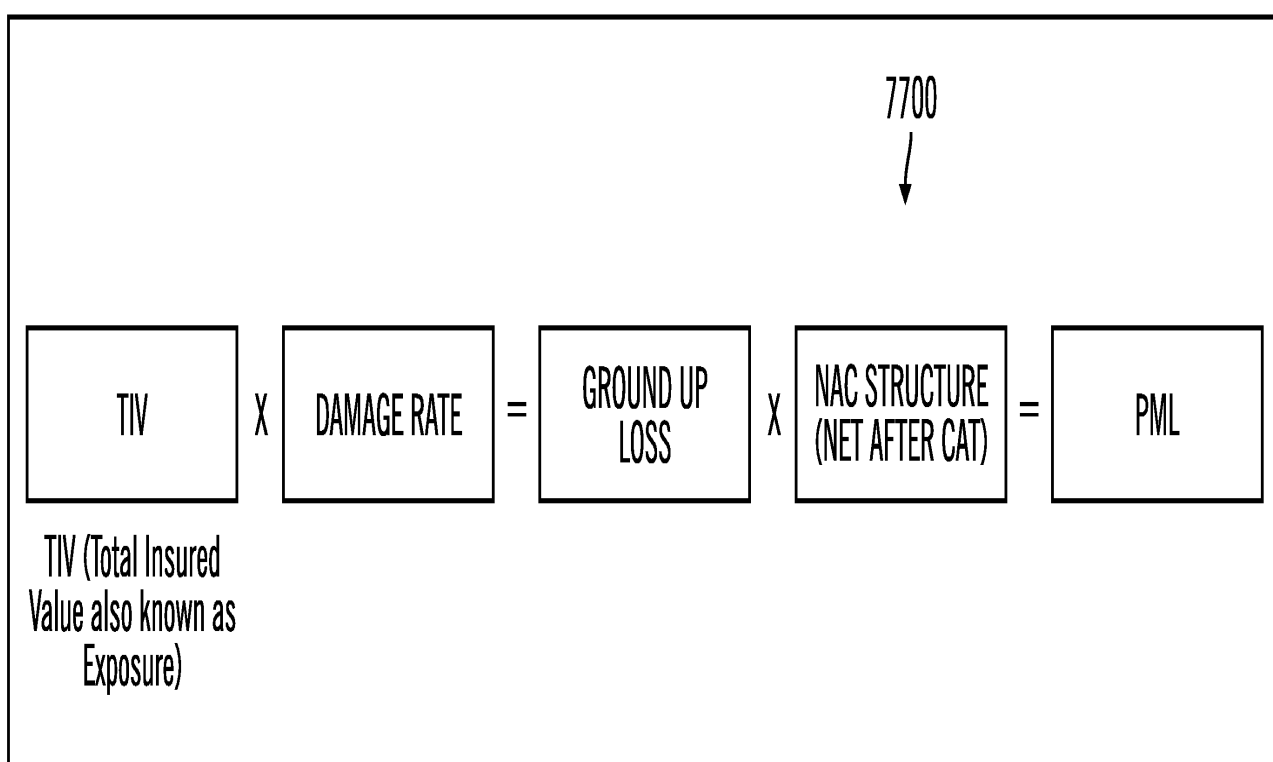


FIG. 77



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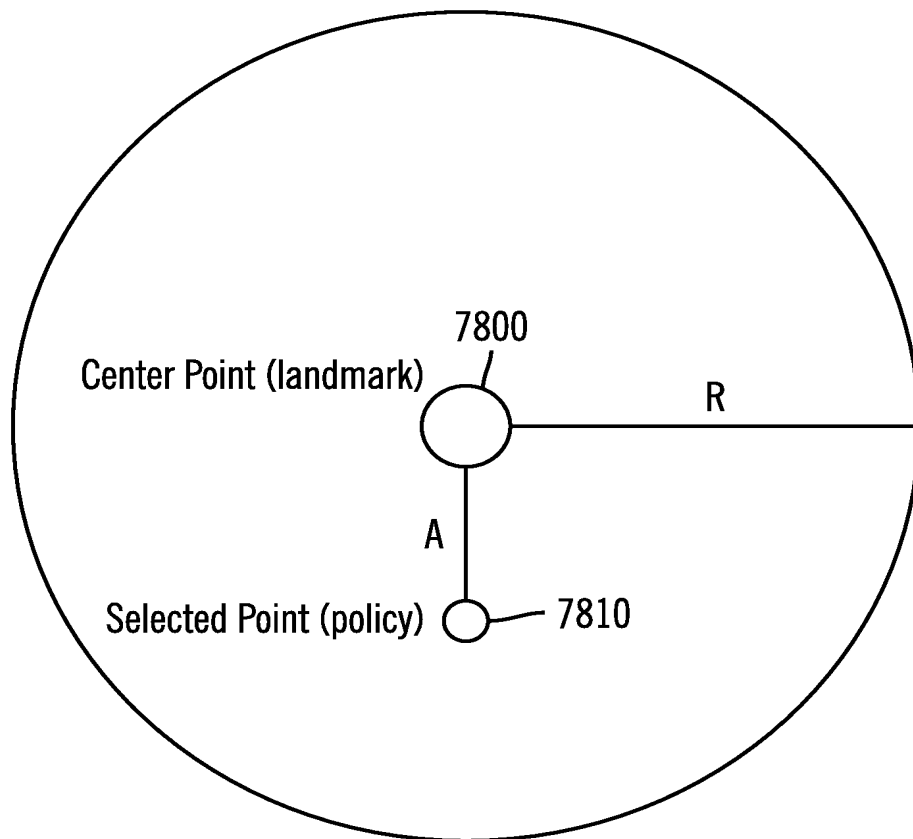


FIG. 78





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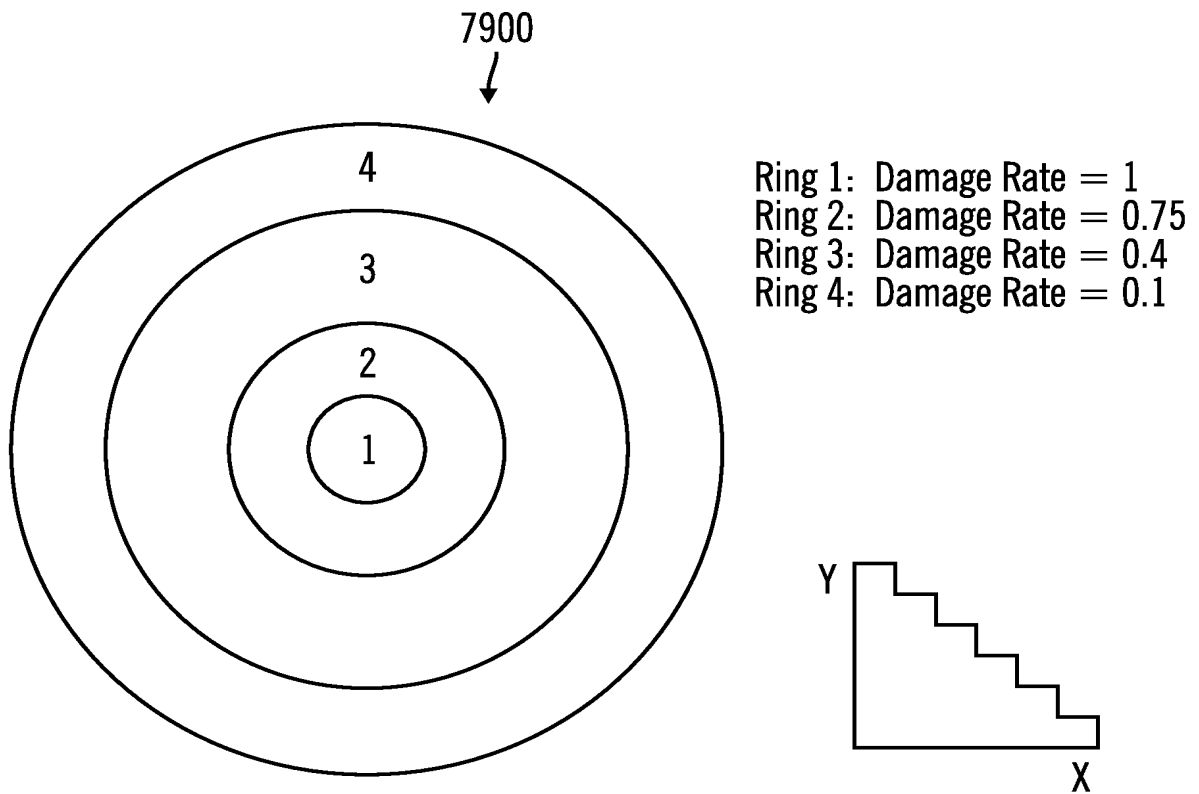


FIG. 79A





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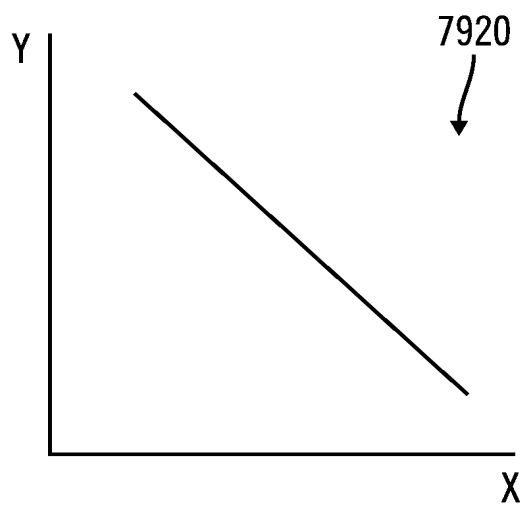


FIG. 79B





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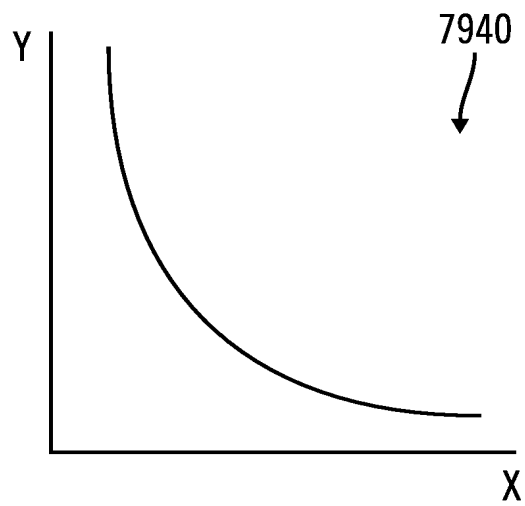


FIG. 79C





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8000  
↙

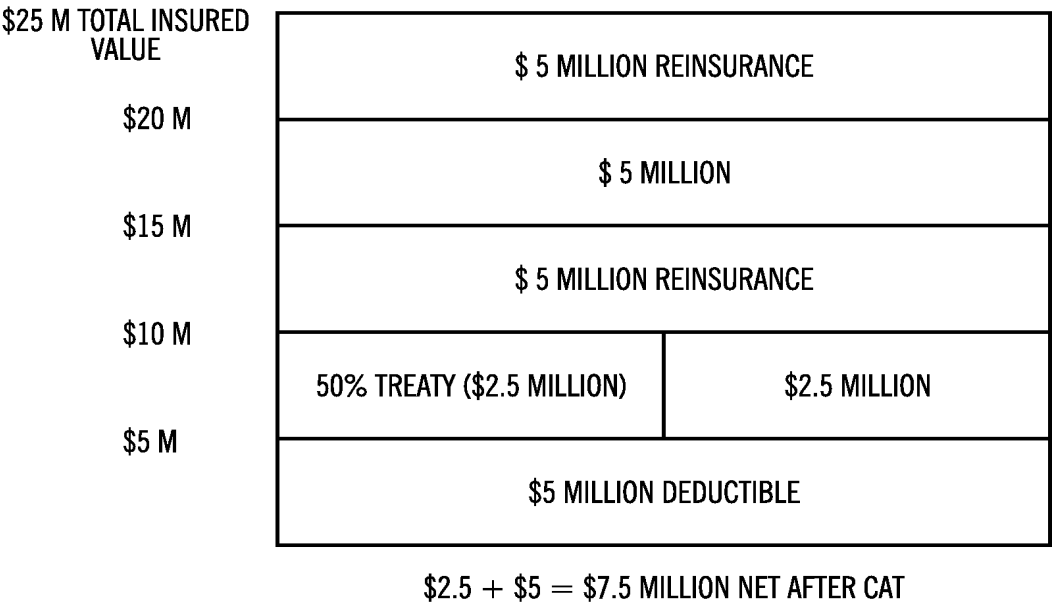


FIG. 80



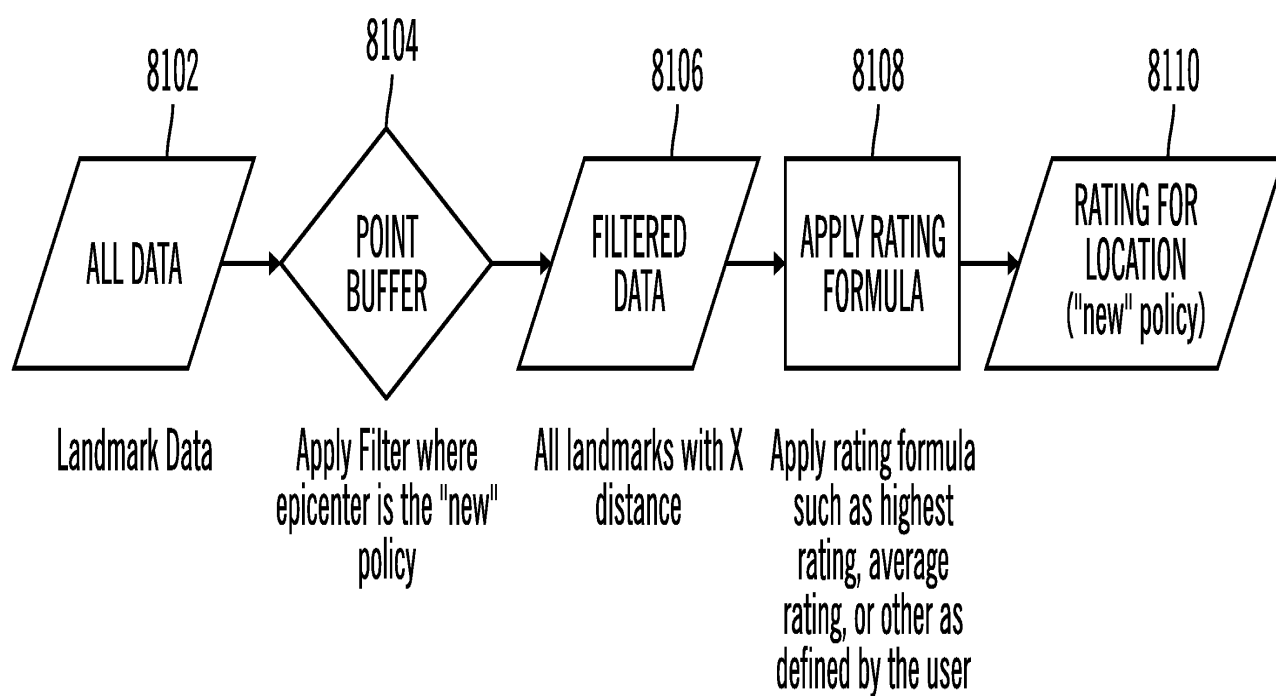
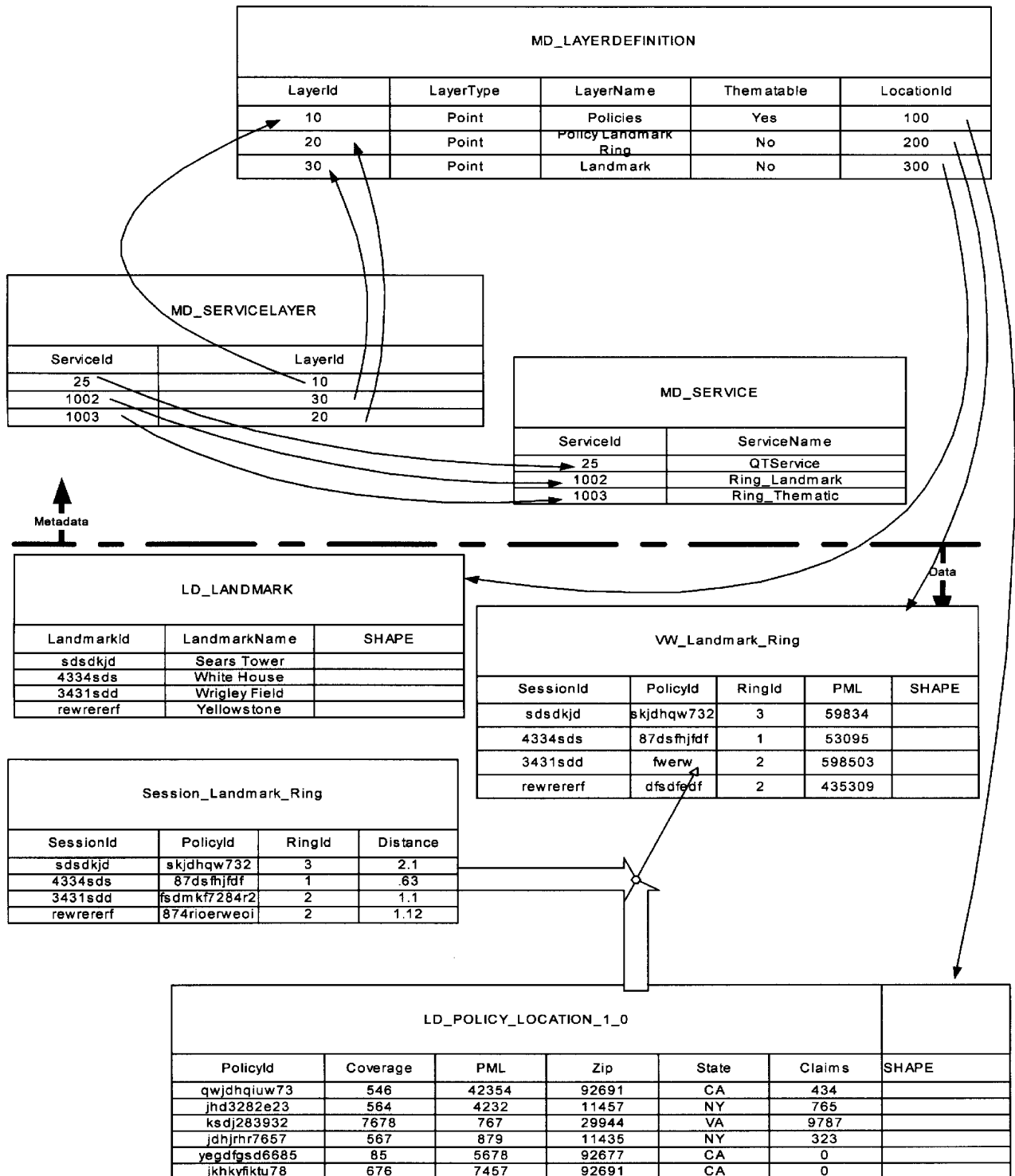


FIG. 81

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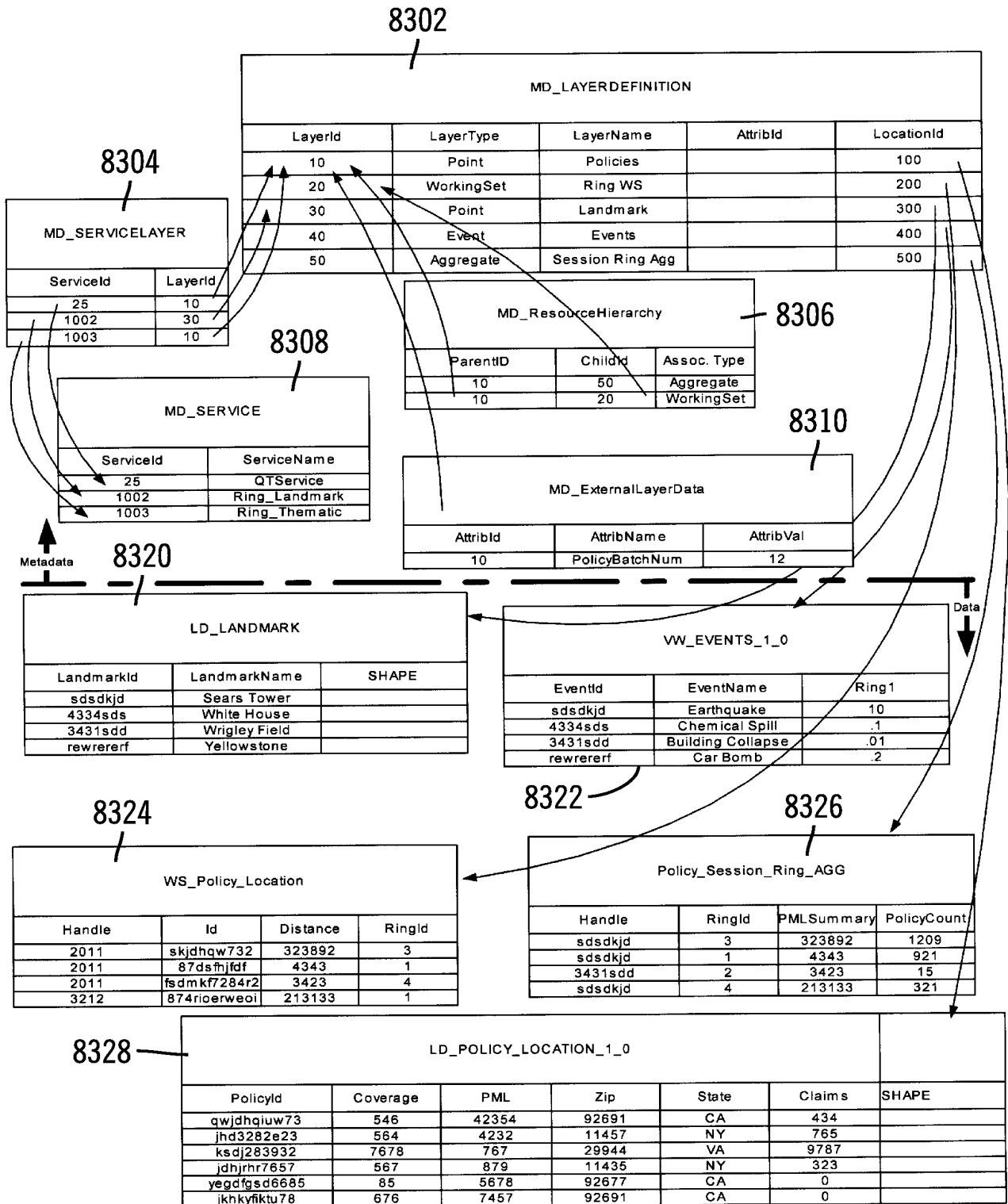


FIG. 83



UM_WS_Handle	
PK	<u>PhysicalHandle</u>
	<b>LogicalHandle</b> <b>WorkingSetType</b> <b>SessionID</b> LayerId <b>HandleStatus</b> Function <b>CreationTime</b>

8400

FIG. 84



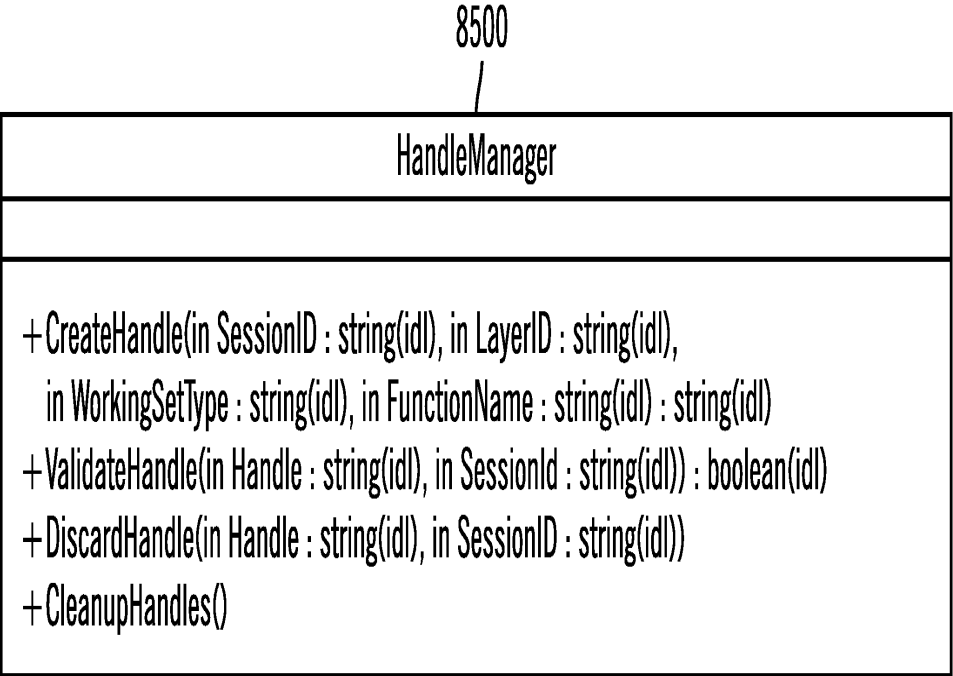


FIG. 85

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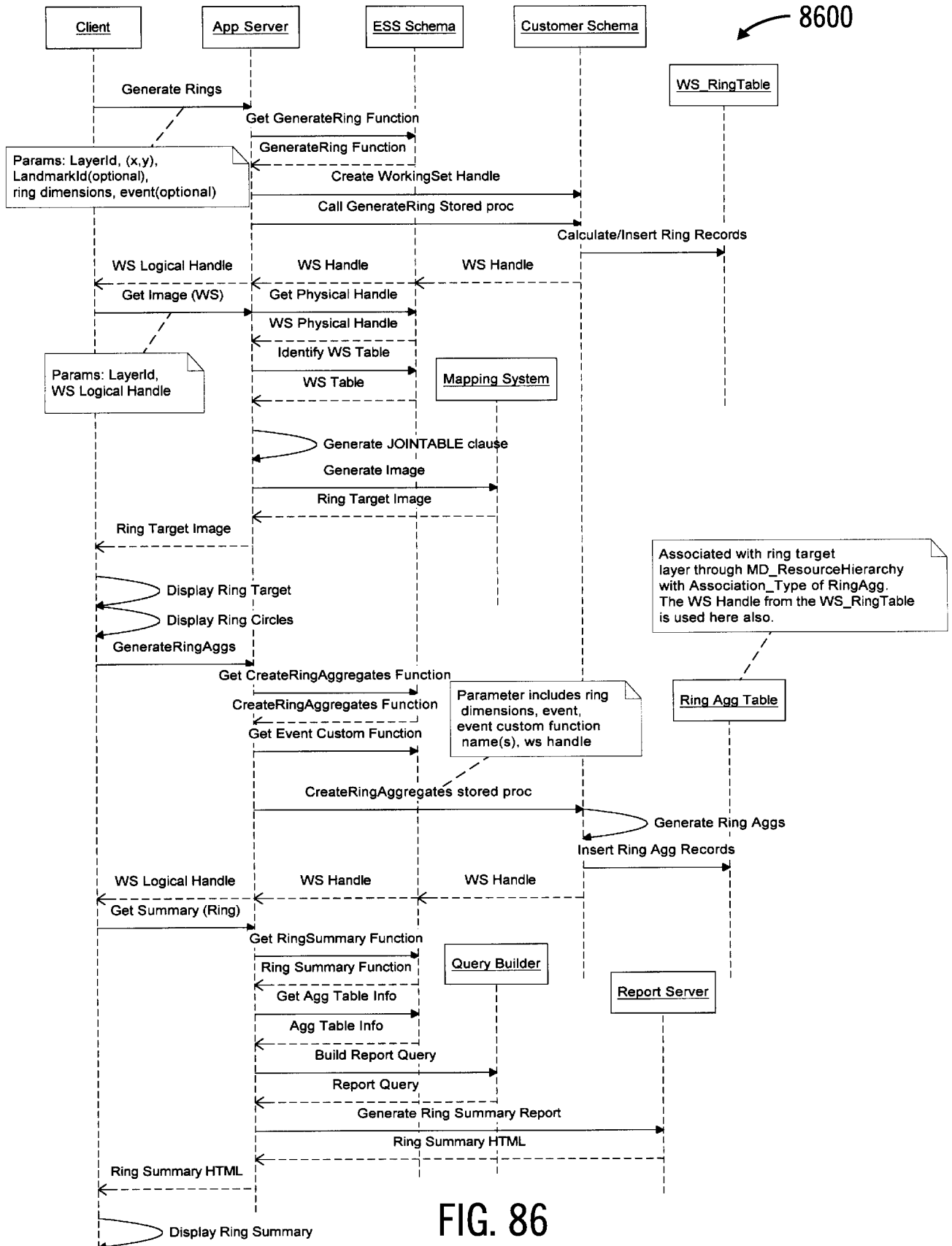
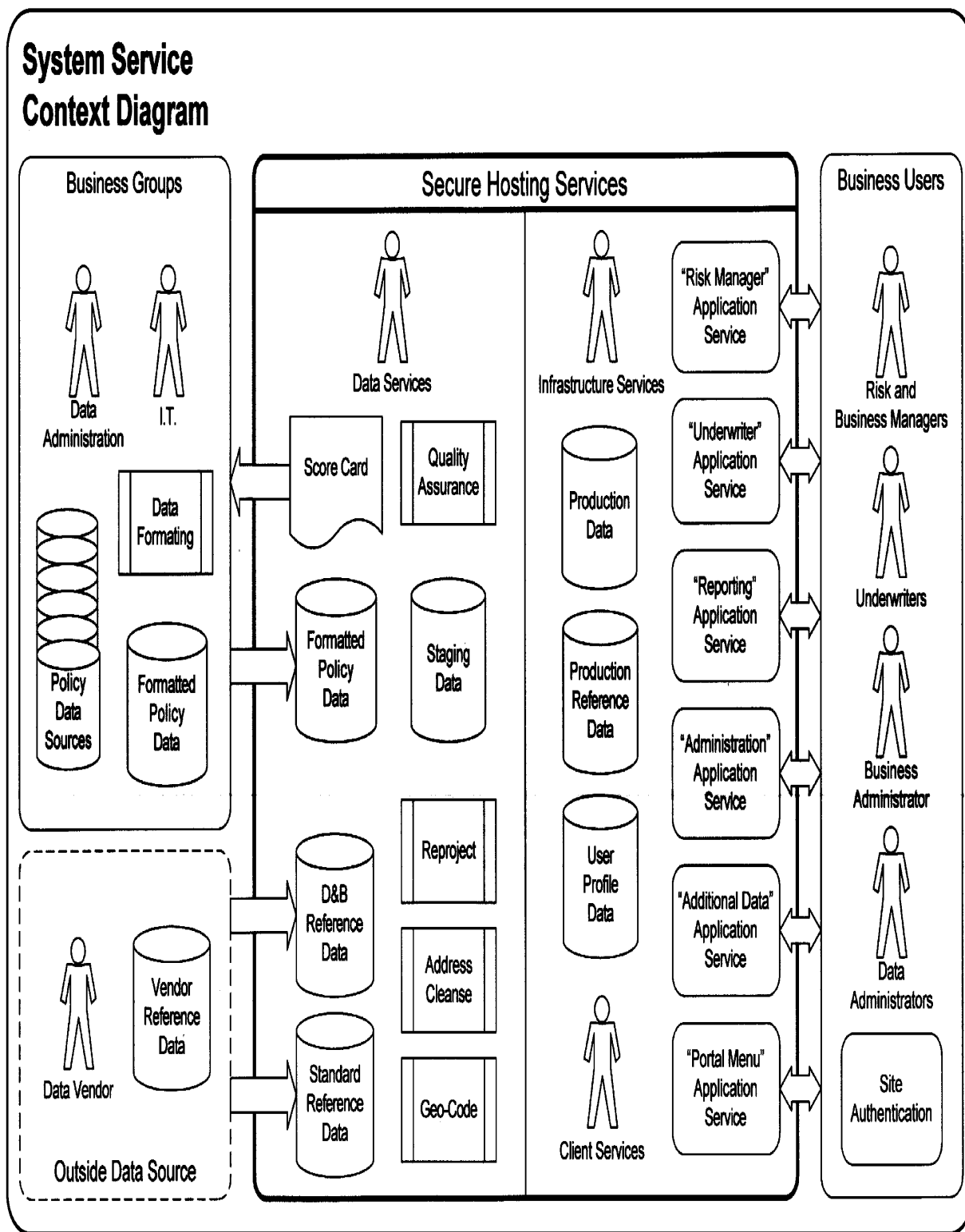


FIG. 86

FIG. 87



# New Business Approval Process

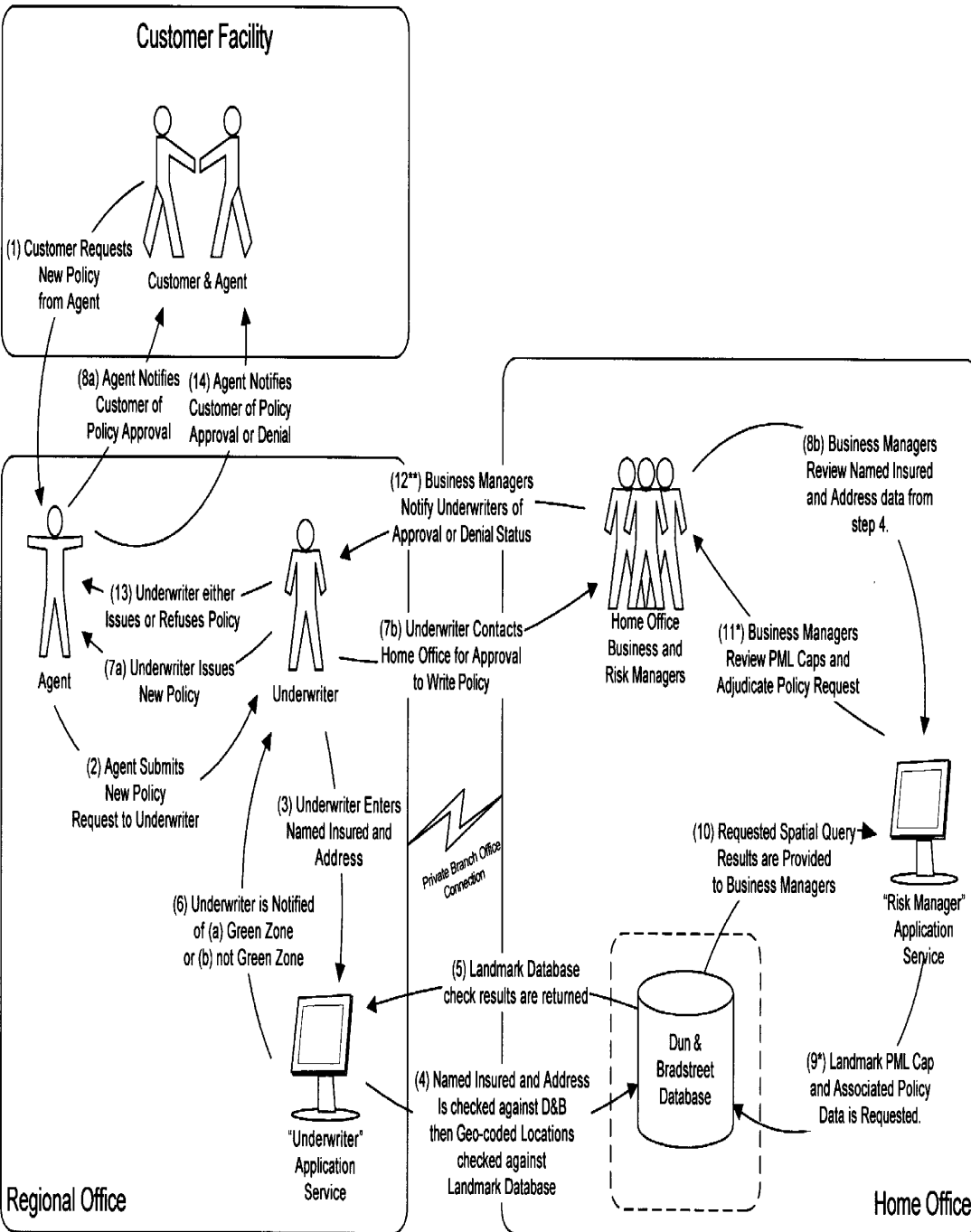
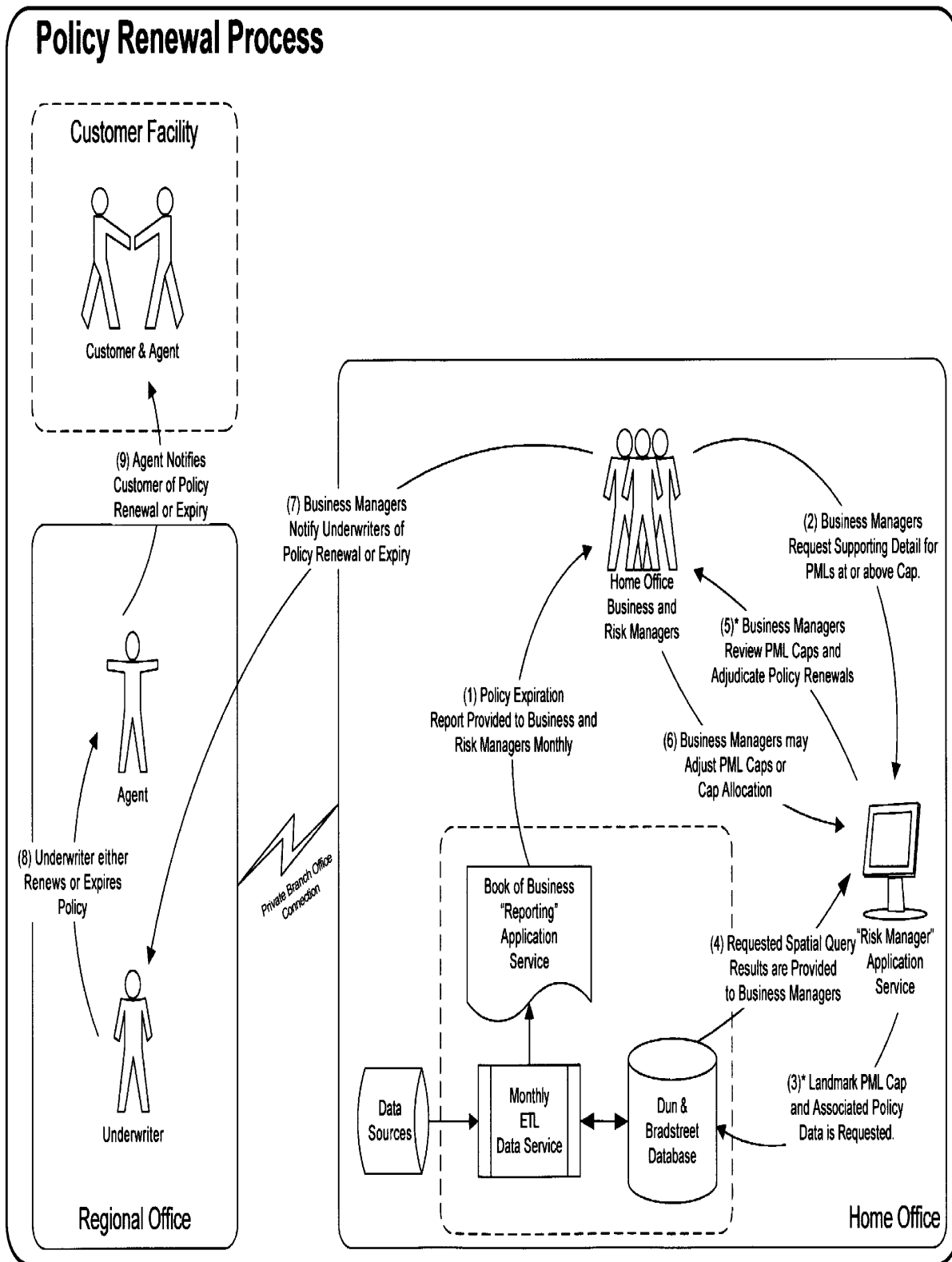


FIG. 88

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8900

FIG. 89



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# Annual In Force Book of Business Review

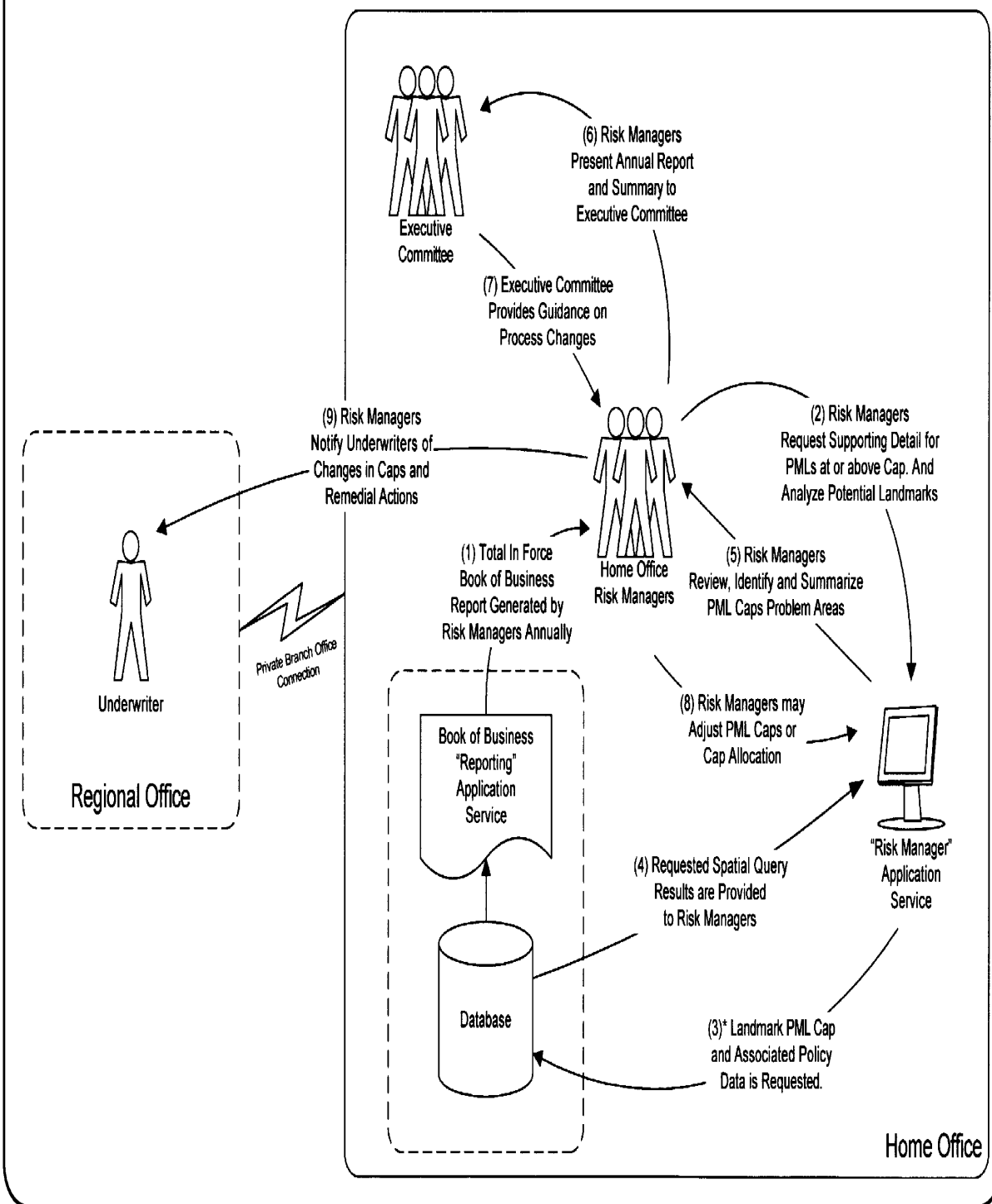
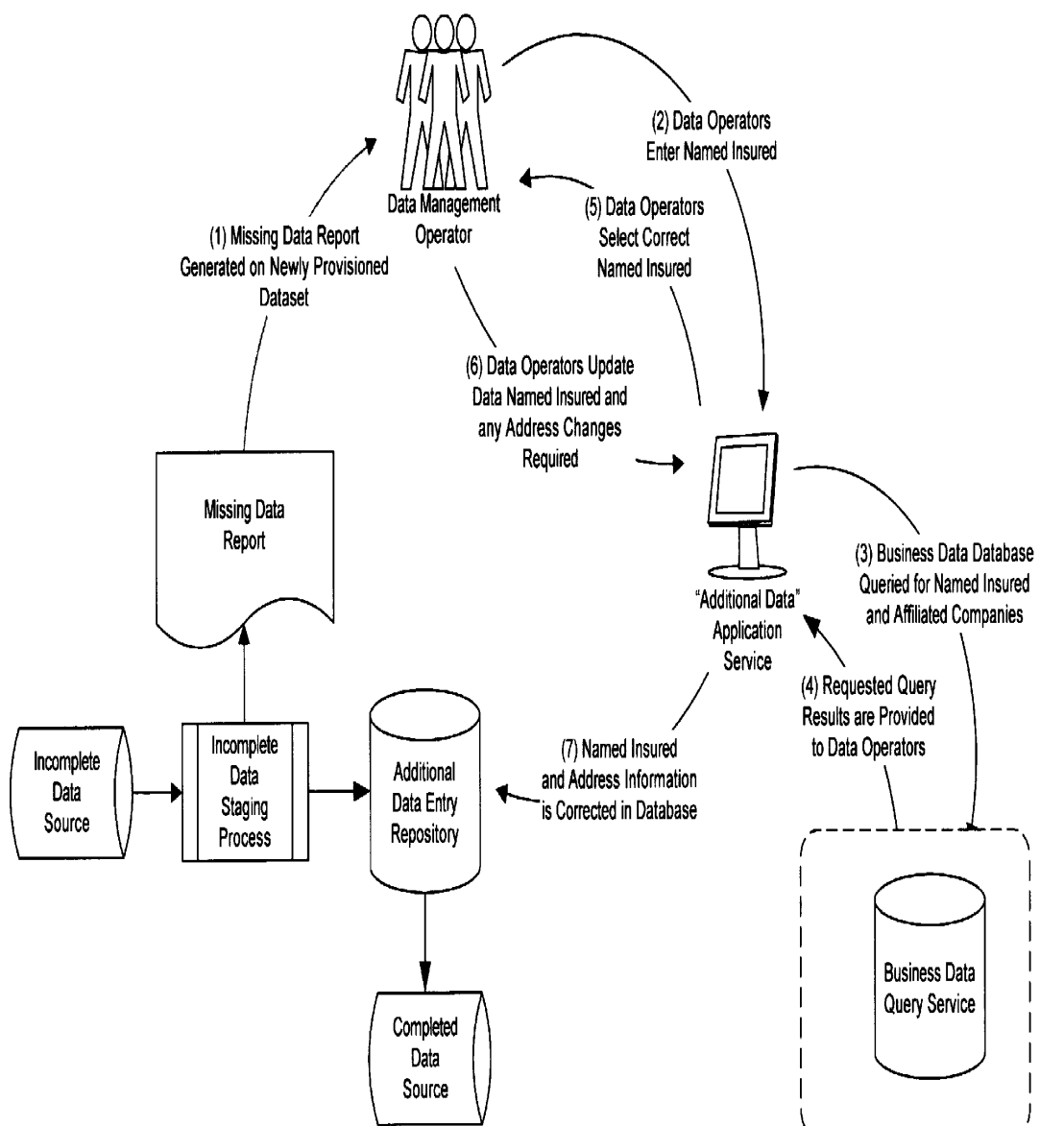


FIG. 90

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# Additional Data Entry Process



Home Office

FIG. 91

# Monthly Extract, Transform and Load Process

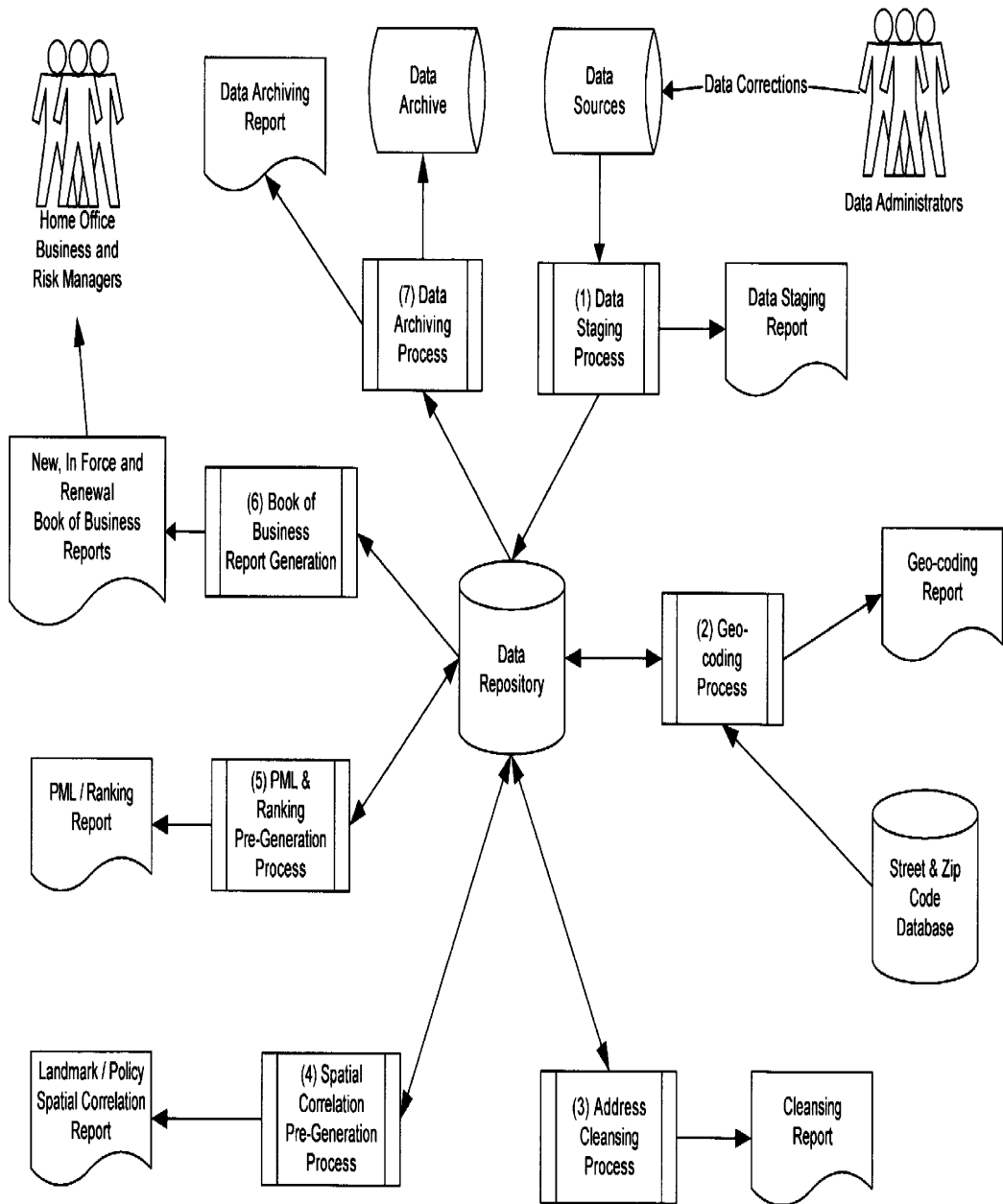


FIG. 92

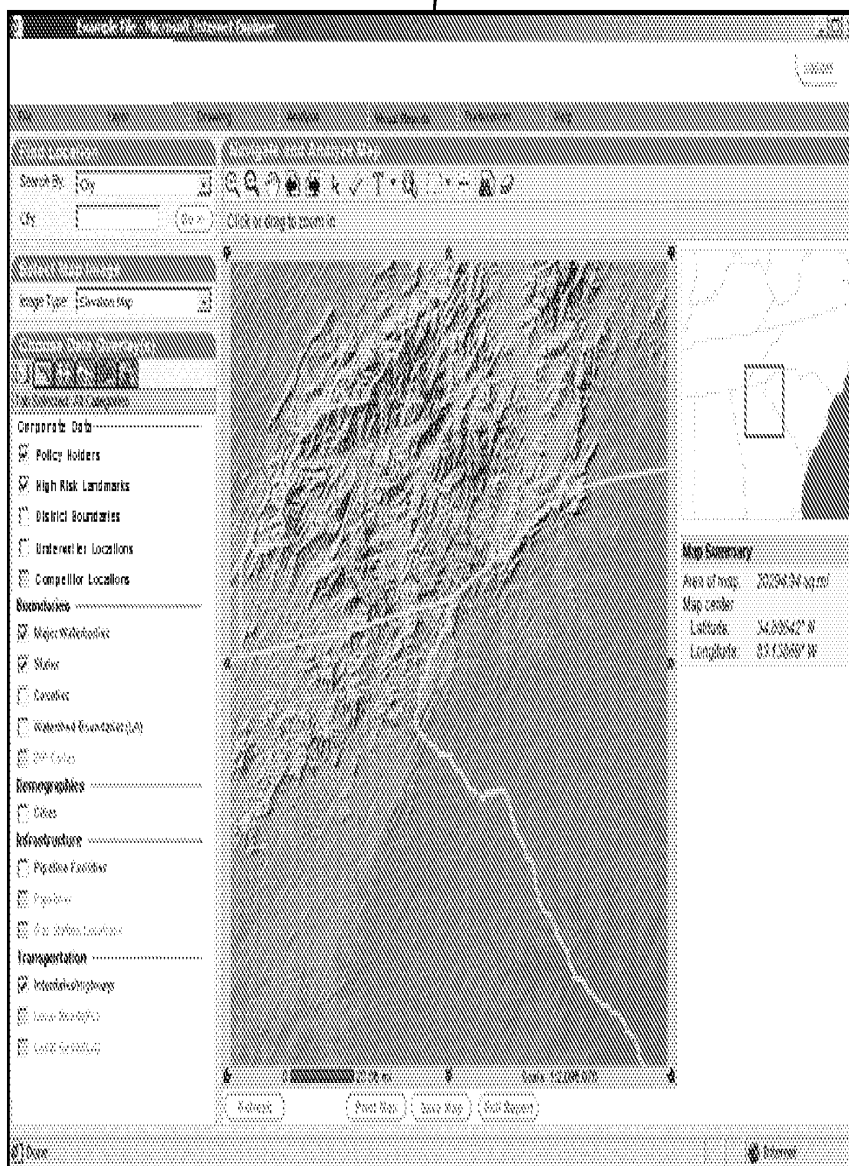
9200

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9300

FIG. 93



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9400

FIG. 94

Example File - Microsoft Internet Explorer

Provide a name for the event in the space provided below.

Event Name:

Enter the required ring information below.

Number of Rings:

Unit of Measurement:

Spacing from center:

Ring 1:  Ring 6:

Ring 2:

Ring 3:

Ring 4:

Ring 5:

weight

Ring 1:

Ring 2:

Ring 3:

Ring 4:

Ring 5:

Ring 6:

Cancel Save

Done Internet

9500

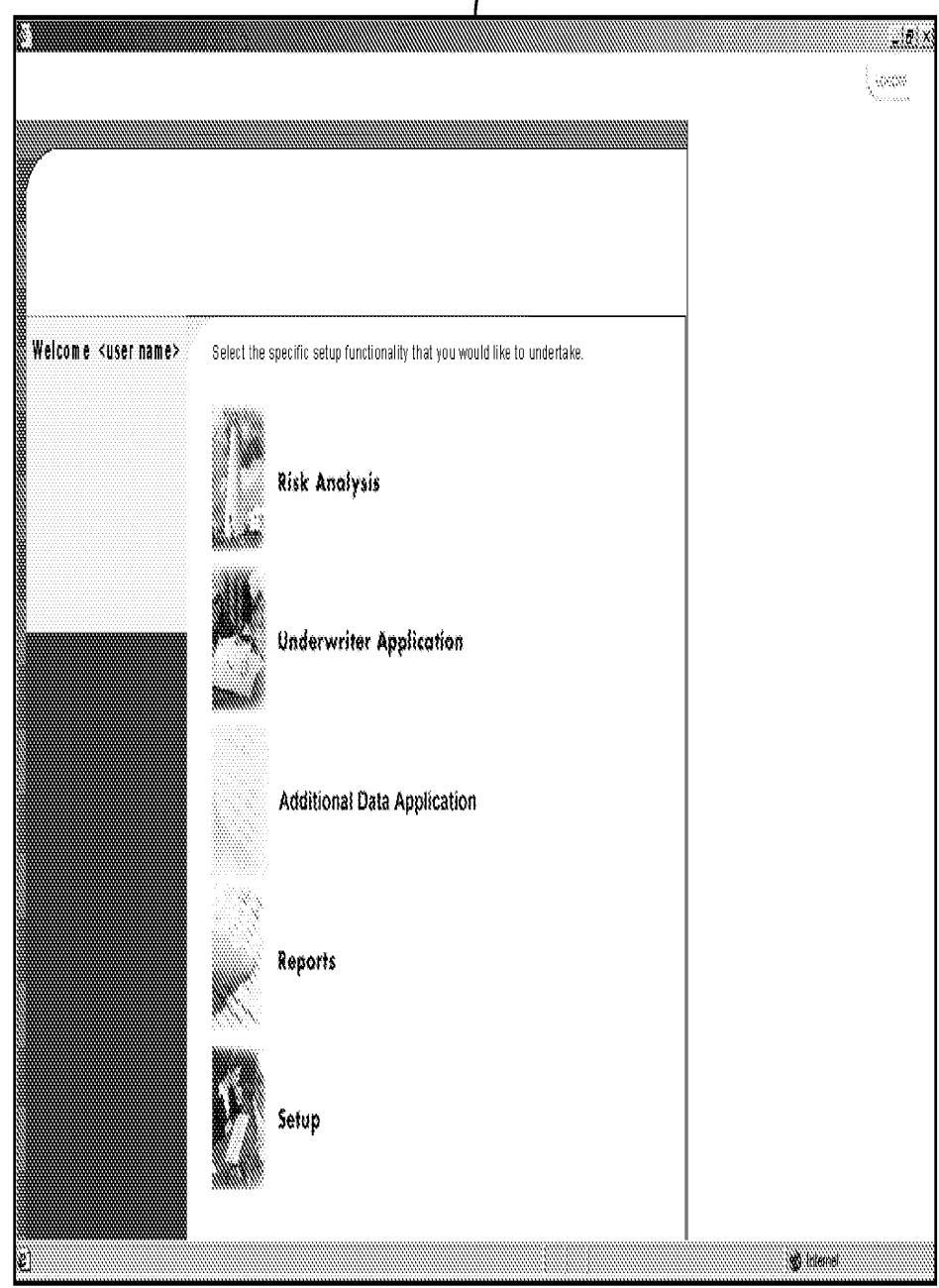


FIG. 95

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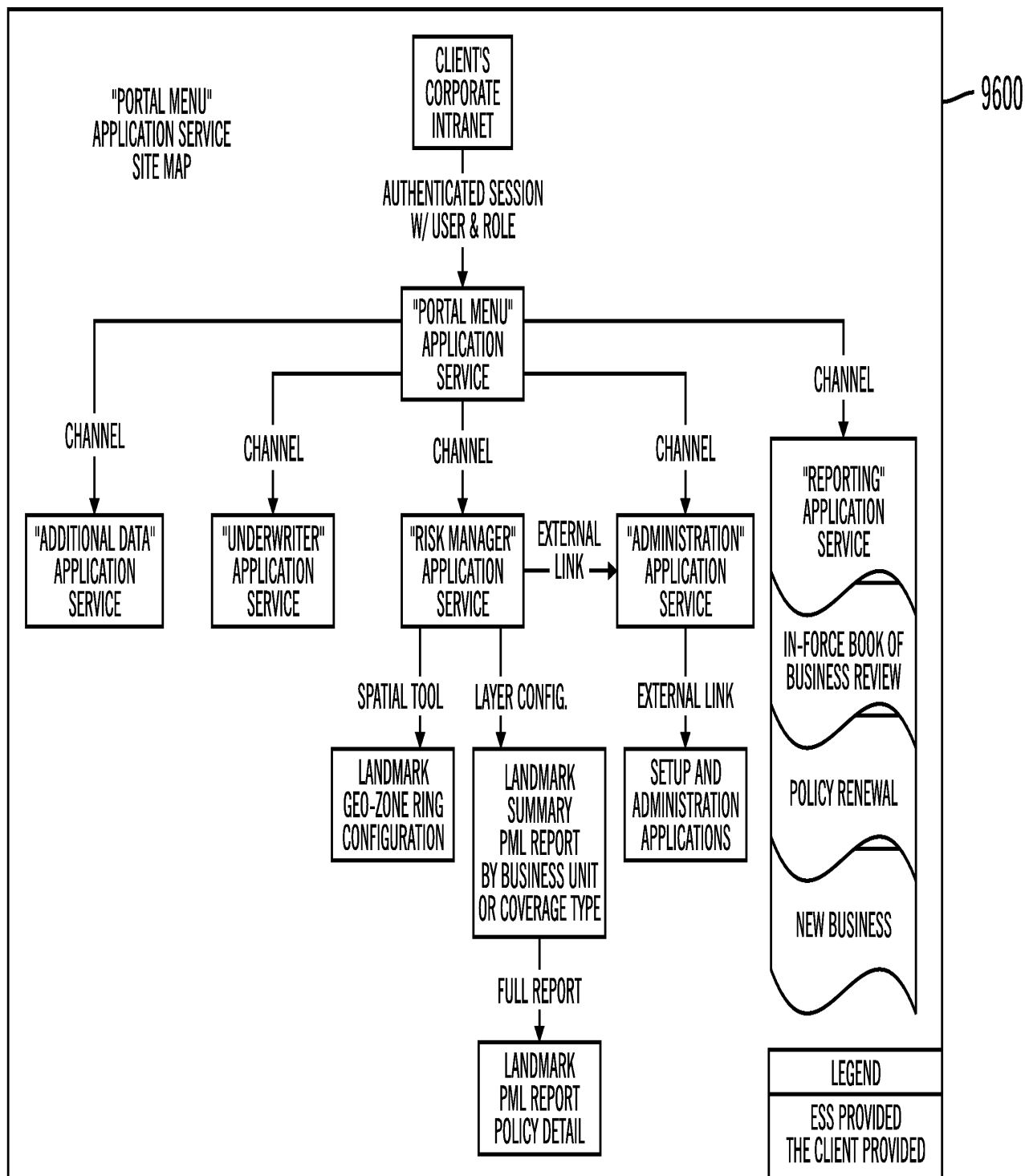


FIG. 96



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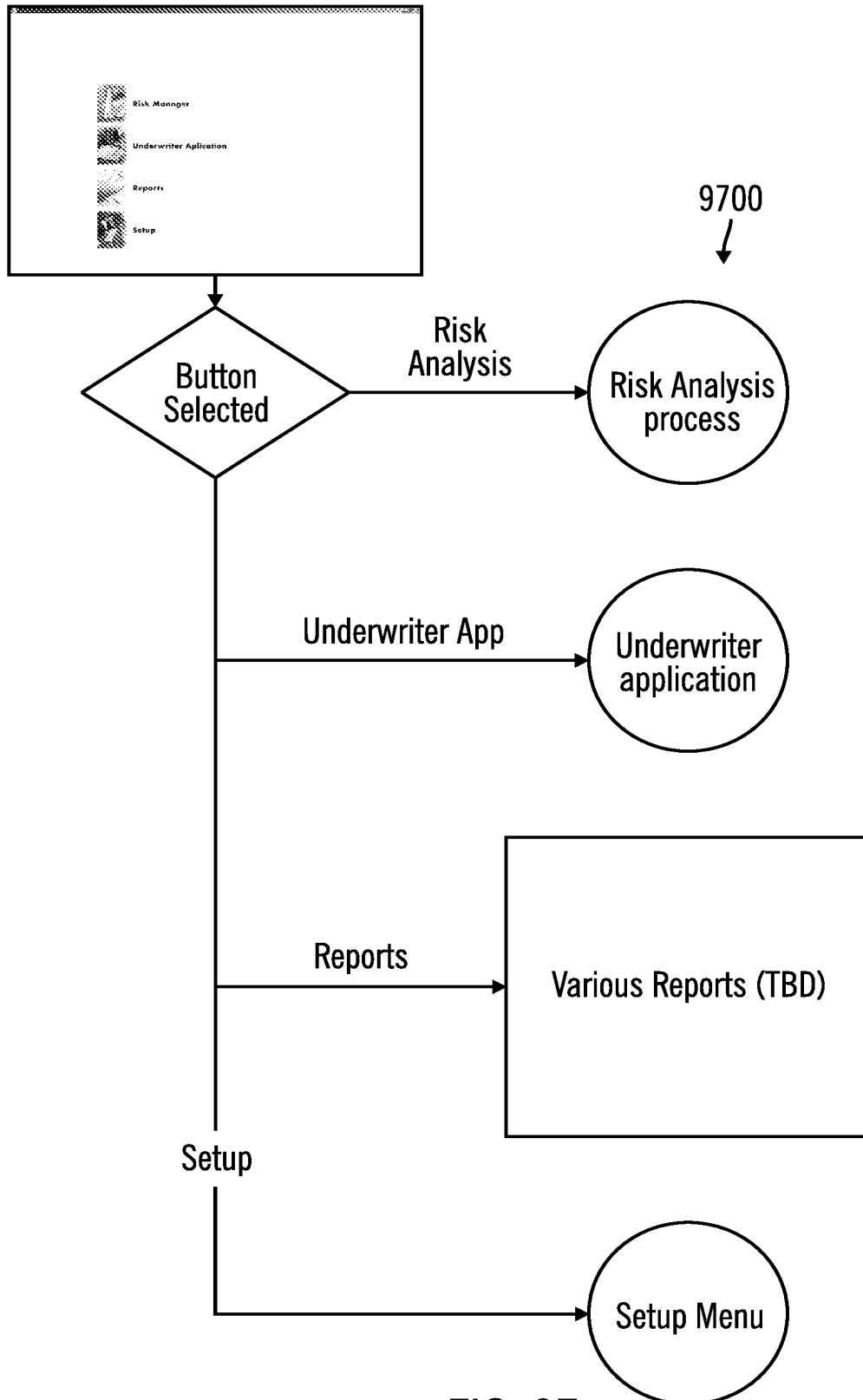
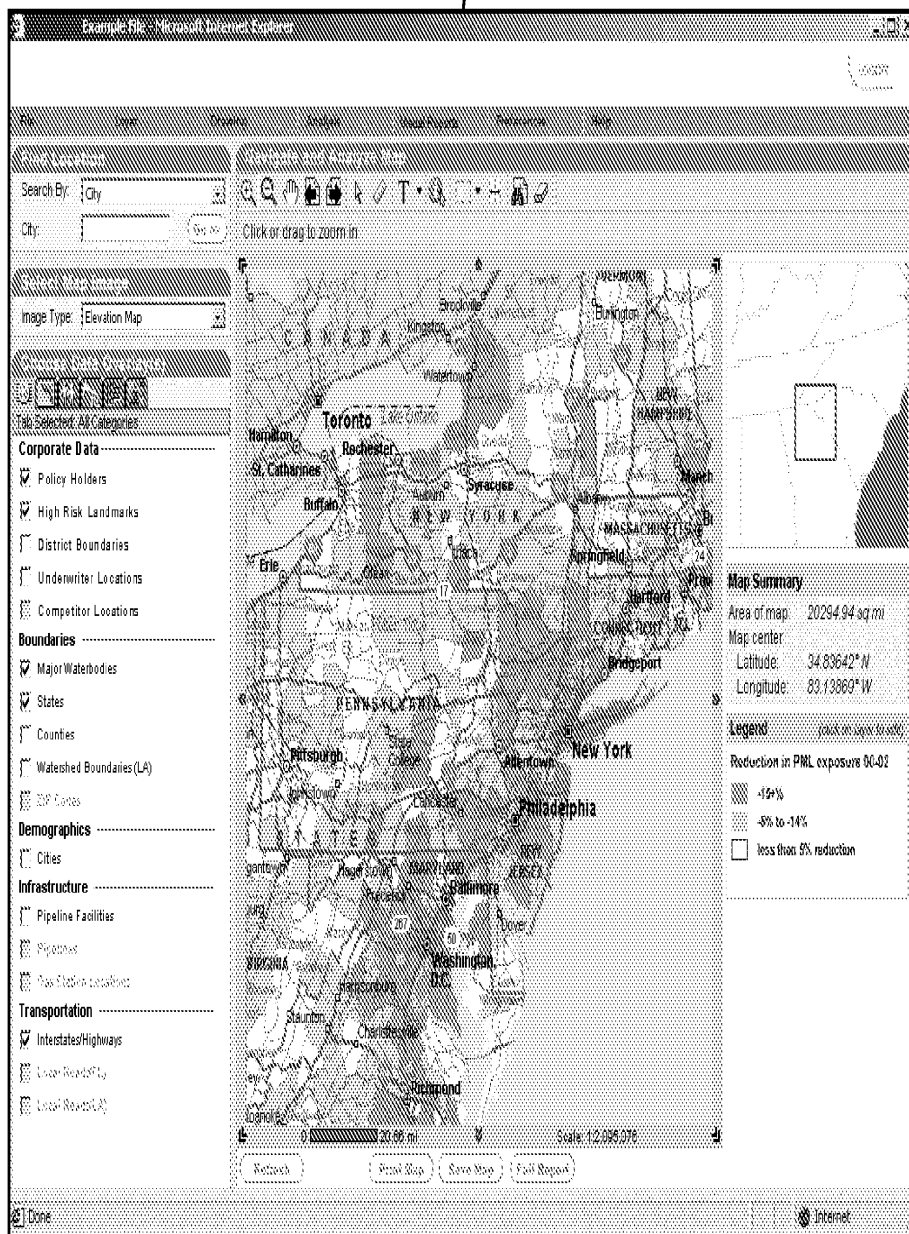


FIG. 97



9800

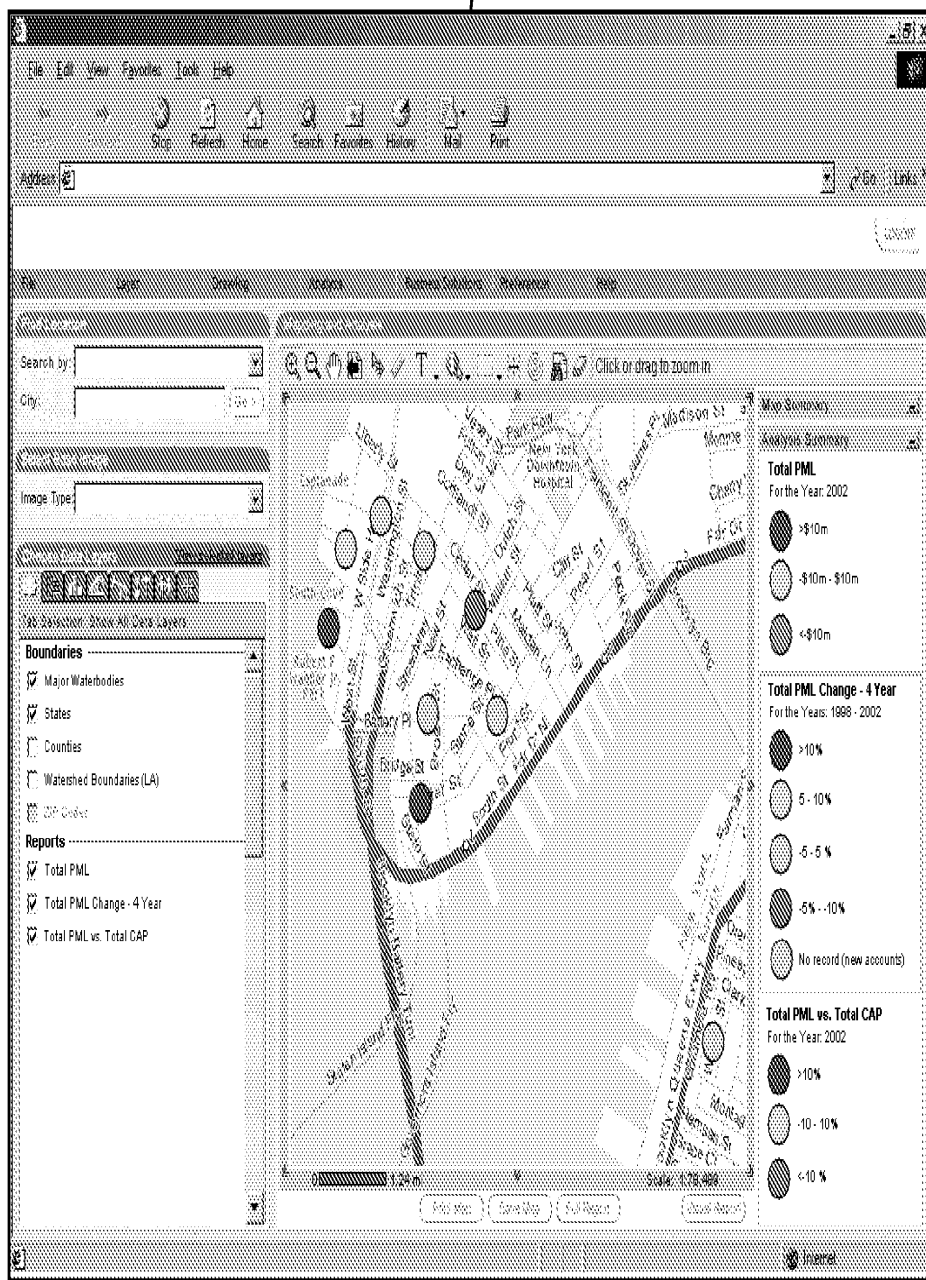
FIG. 98



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9900

FIG. 99





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10000  
/

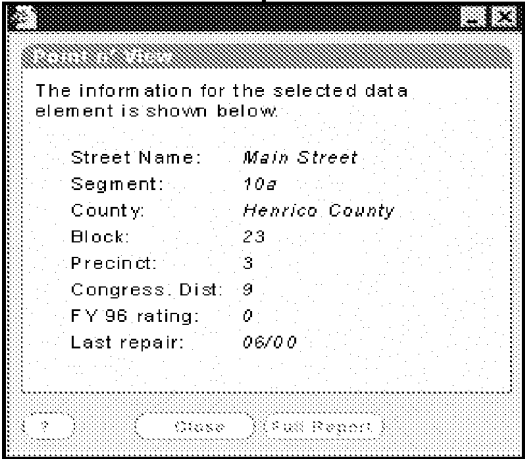


FIG. 100



10100

Hide Query options ▼

To run a Boolean Query against the tabular data, provide the requested information below

Data Element	Operator	Value
Length	>	2 miles
Last Repair Date	>	1999

☒ and ☐ or

blk	bra_nsa	brpl_d	per37	prec	res_d	trash_d	us_congr_dist	wad	wpb	ty36_ratio
70	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-70	5
65	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-65	0
110	DOWNTOWN/CENTRAL/WEST END	CENTRAL	0.00000	6	2001B	1B	9	3	3-6-110	0
10	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-10	0
85	NORTH END/WATERFRONT	CENTRAL	0.00000	3	0301B	1B	9	3	3-3-85	0
60	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-60	0
15	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-15	5
90	NORTH END/WATERFRONT	CENTRAL	0.00000	3	0301B	1B	9	3	3-3-90	5
75	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-75	5
55	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-55	5
20	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-20	0
50	NORTH END/WATERFRONT	CENTRAL	0.00000	3	0301B	1B	9	3	3-3-50	0
55	NORTH END/WATERFRONT	CENTRAL	0.00000	3	0301B	1B	9	3	3-3-55	0
65	NORTH END/WATERFRONT	CENTRAL	0.00000	3	0301B	1B	9	3	3-3-65	0
45	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-45	5
40	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-40	5
60	NORTH END/WATERFRONT	CENTRAL	0.00000	3	0301B	1B	9	3	3-3-60	0
25	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-25	5
50	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-50	0
30	NORTH END/WATERFRONT	CENTRAL	0.00000	4	0301B	1B	9	3	3-4-30	5

Internet

FIG. 101

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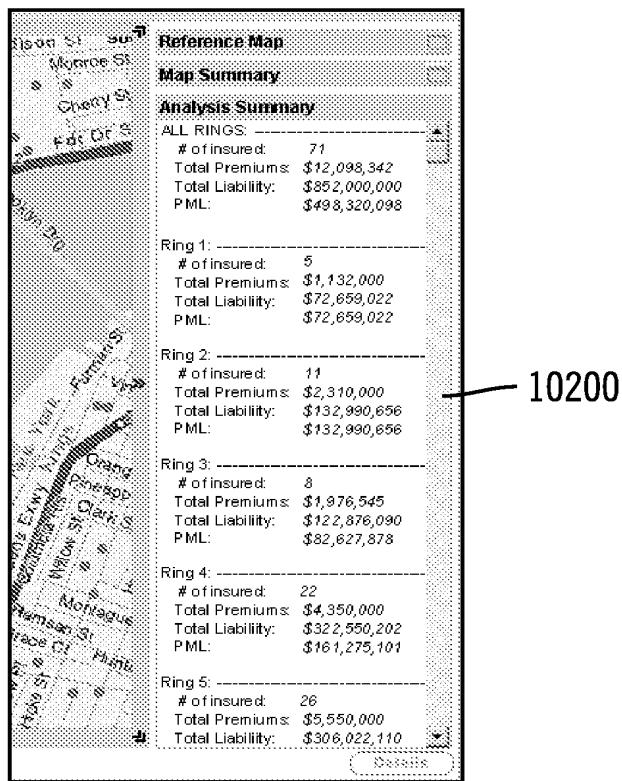
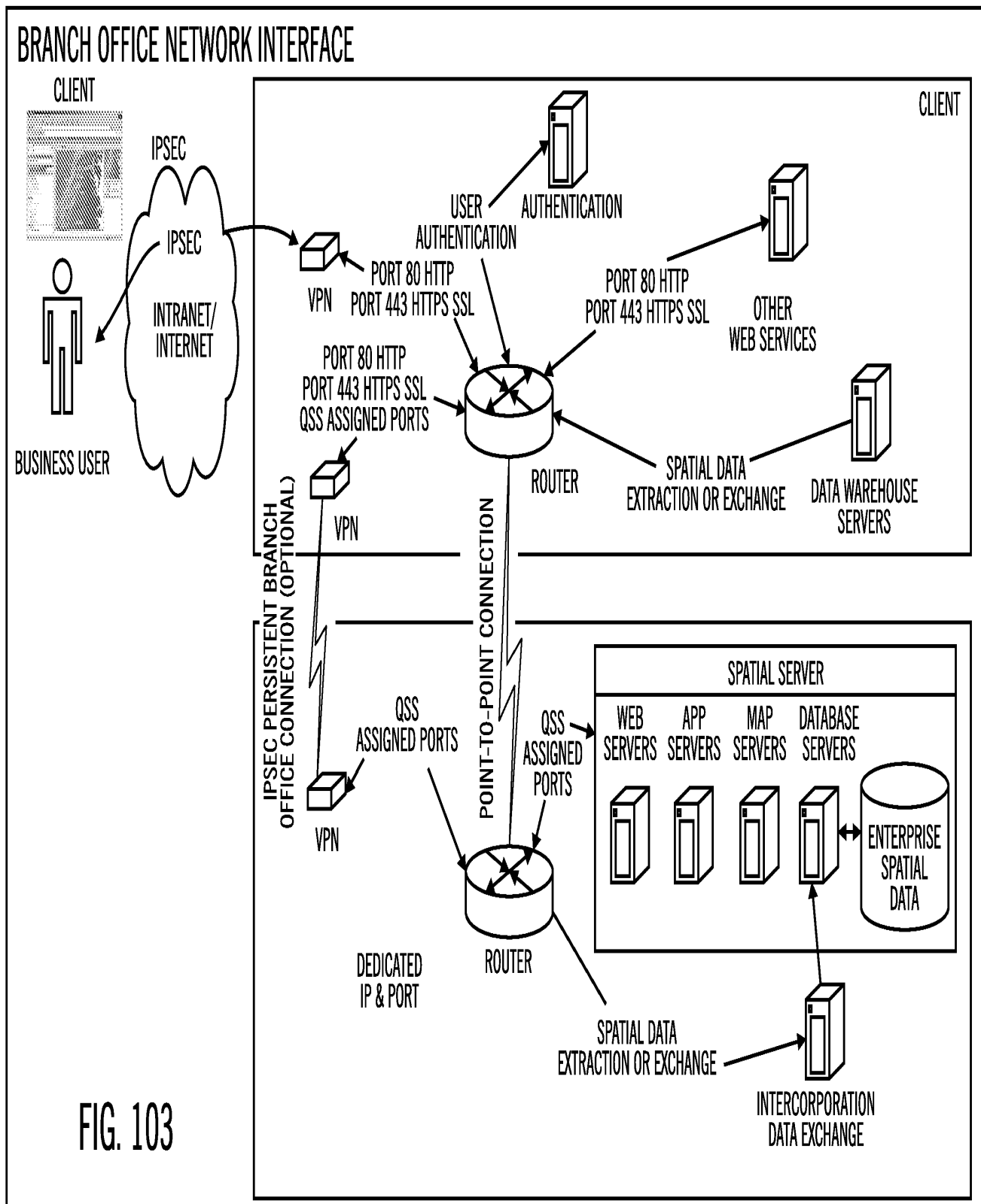


FIG. 102

10300

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10400

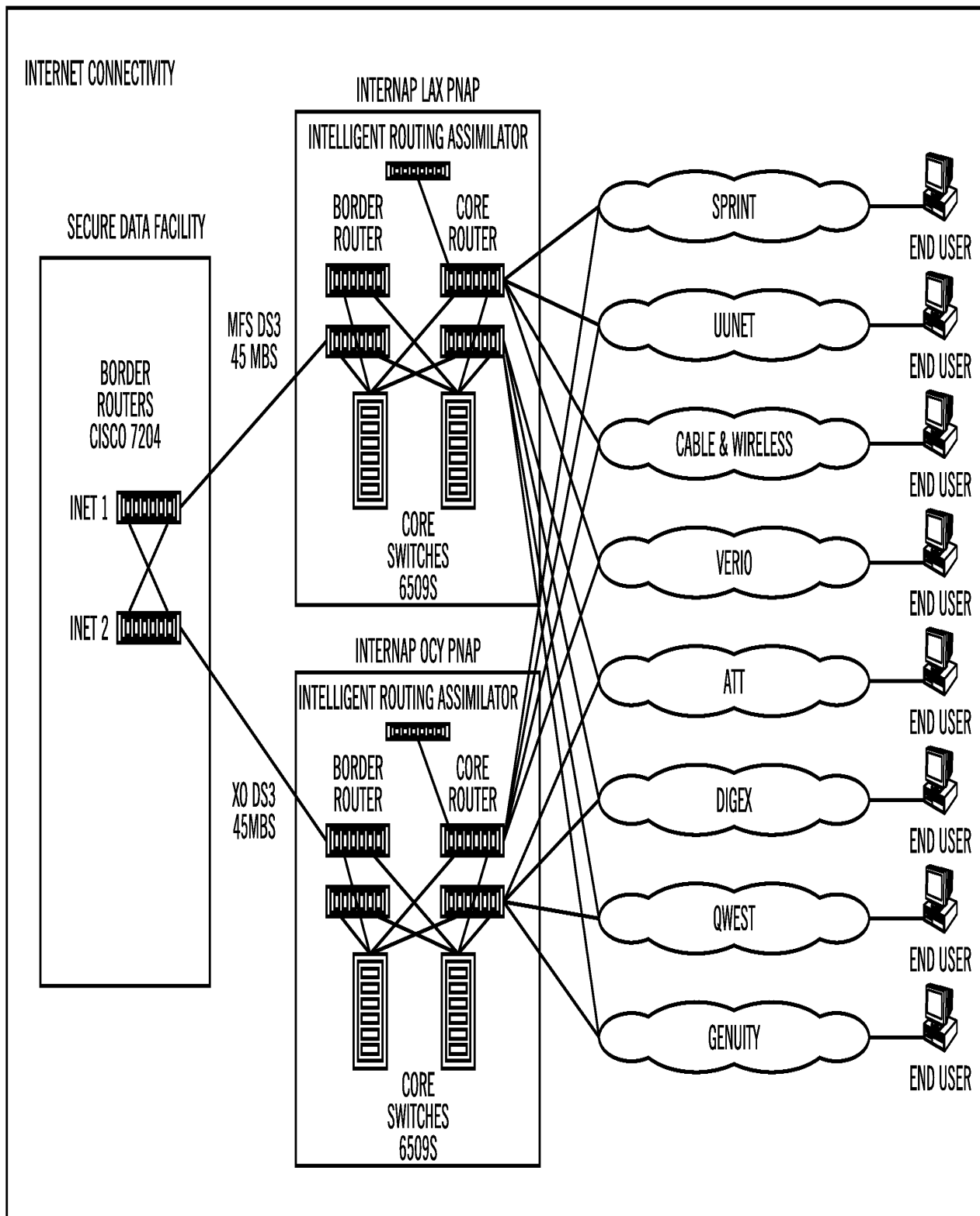


FIG. 104

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10500

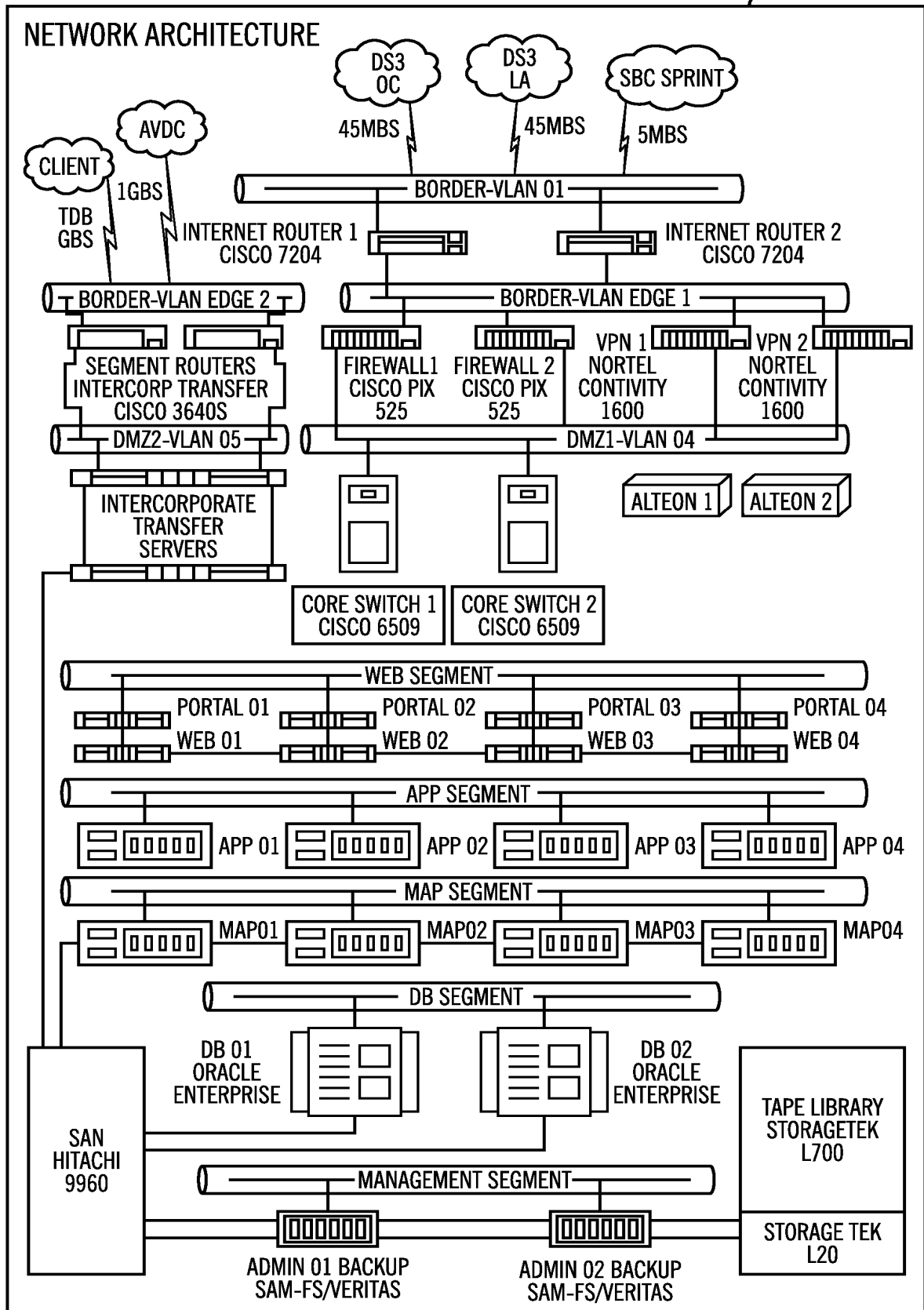


FIG. 105



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10600  
/

<b>application services</b>	<b>usage restriction type</b>	<b>Maximum Concurrent users</b>	<b>Maximum Named users</b>
"Risk Manager"	Named	10	10
"Administrator"	Named	5	5
"Reporting"	Concurrent	25	1500
"Underwriter"	Concurrent	200	1500

FIG. 106

10700  
/

<b>application services</b>	<b>Logical Roles</b>		
	<b>Corporate</b>	<b>Management</b>	<b>Underwriter</b>
"Risk Manager"	X	X	-
"Administrator"	X*	-	-
"Reporting"	X	X	-
"Underwriter"	X	X	X

FIG. 107



10800

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0-02-02B

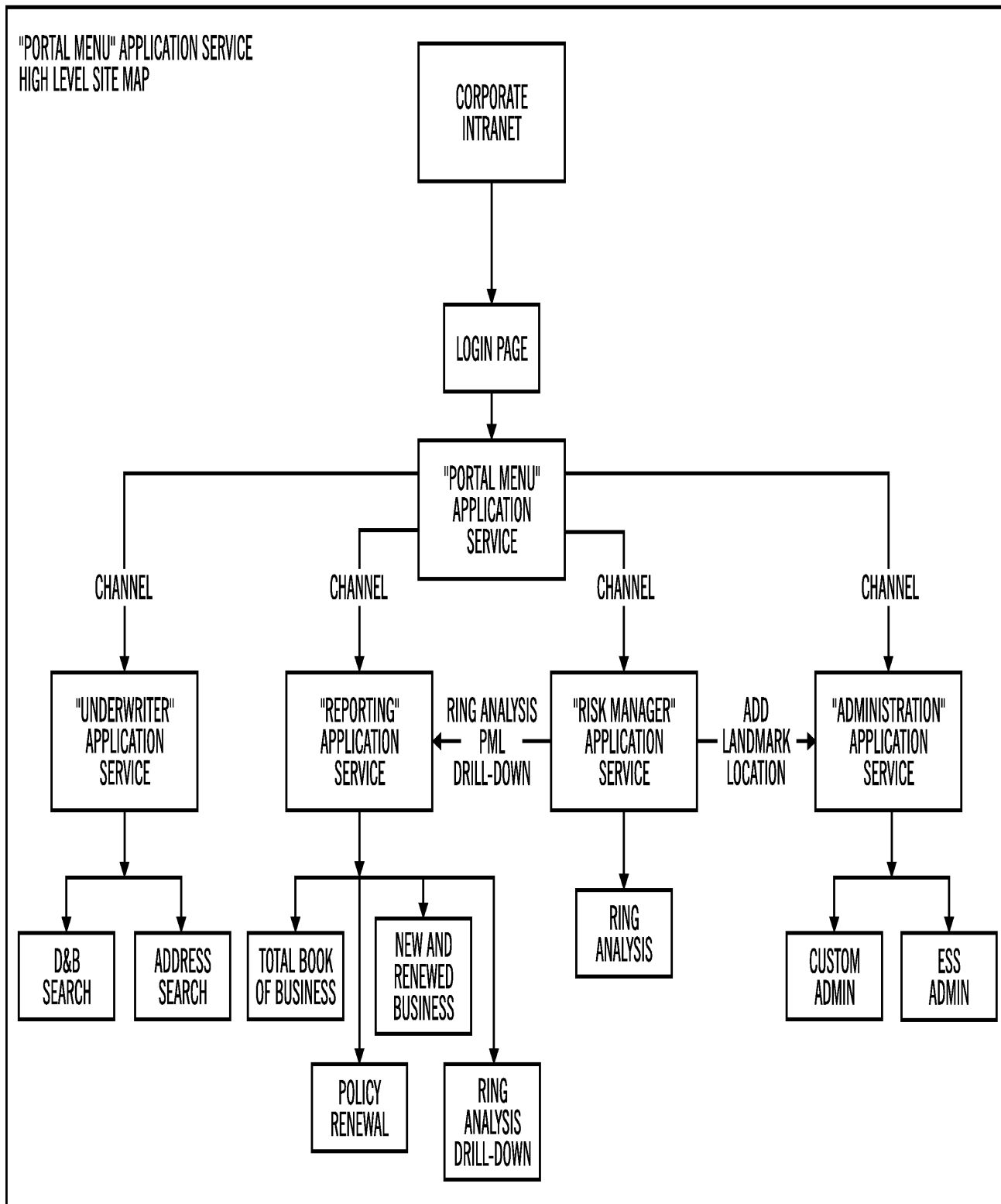


FIG. 108

10900

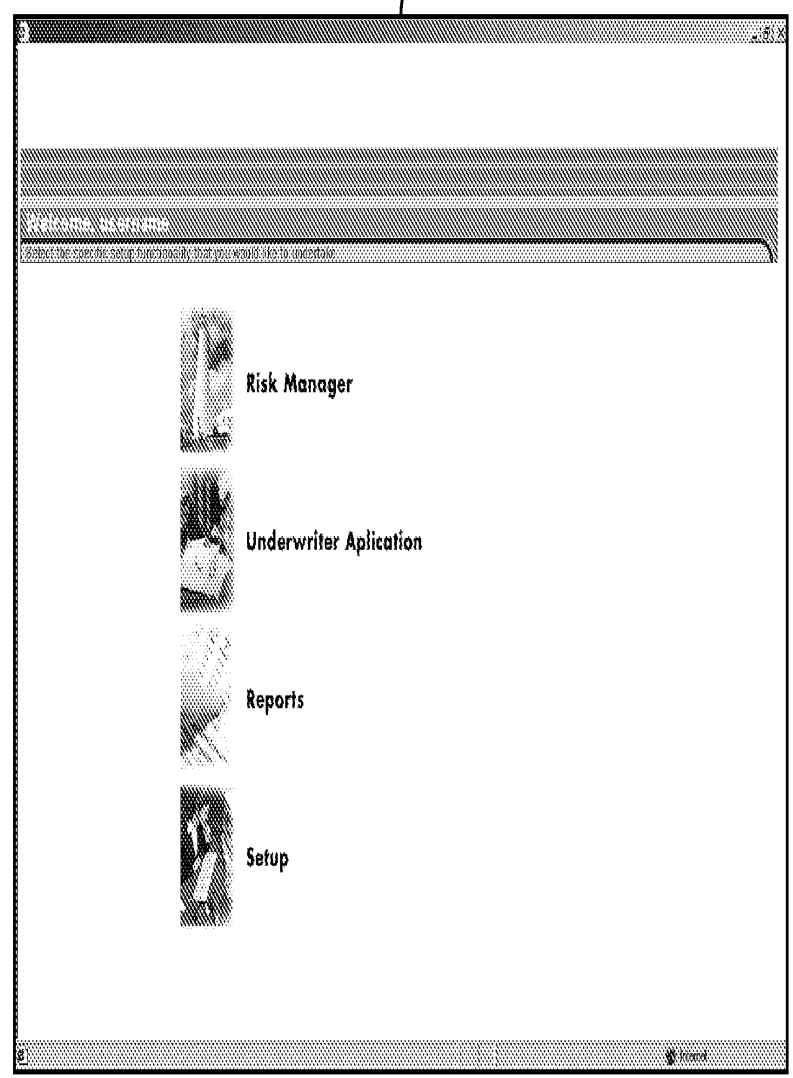


FIG. 109

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11000  
/

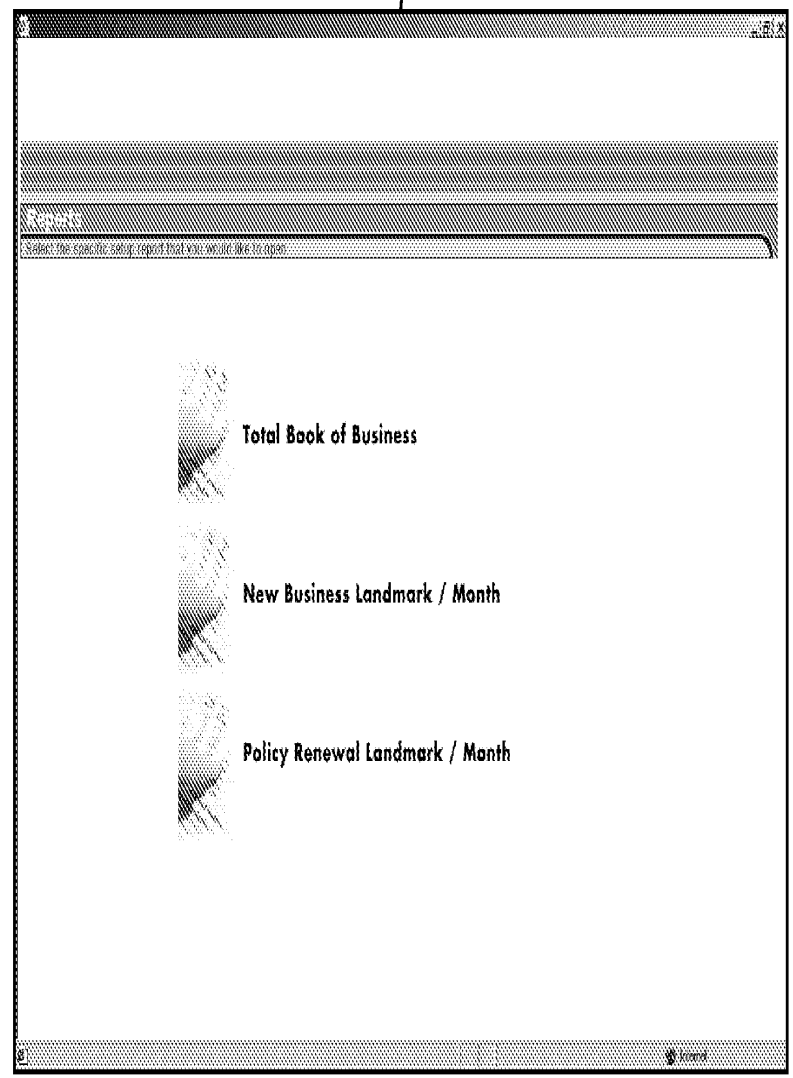


FIG. 110

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11100

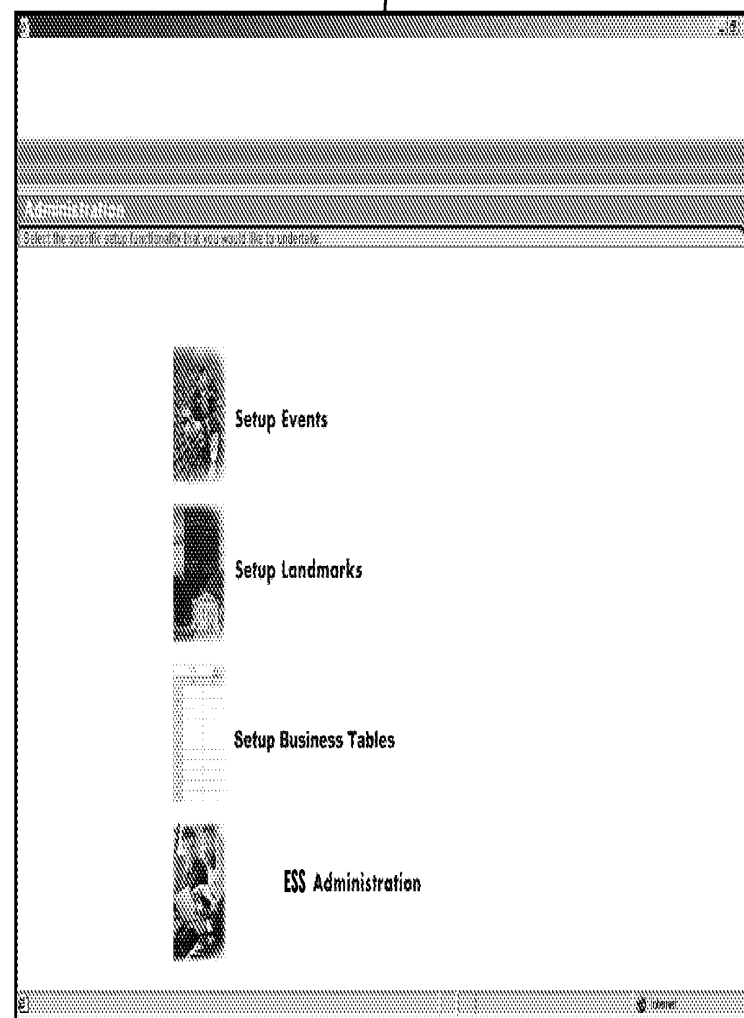


FIG. 111

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11200

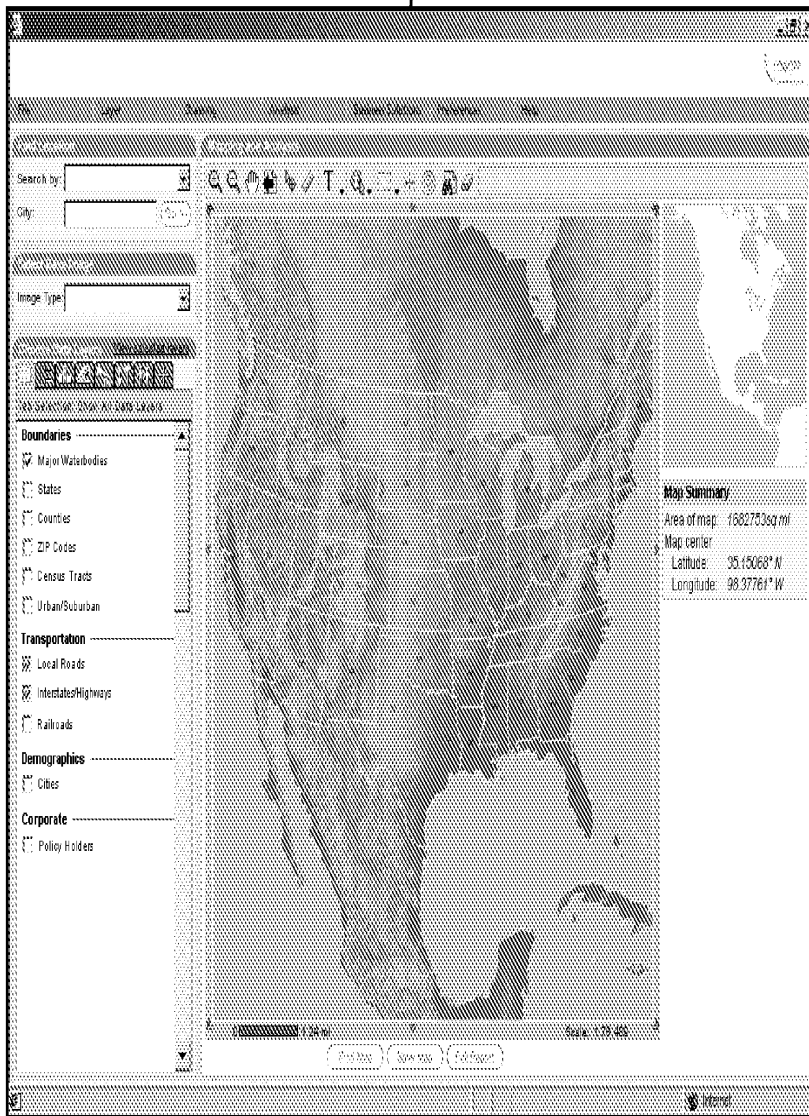


FIG. 112

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11300

Group	Logical Layer Name	Physical Layer
Corporate	landmark Locations	database landmark_location_view table where policy_batch_num = <current> Viewable at all Zoom Scales
	policy locations (Aug '02)	database policy_location_view table where policy_batch_num = <Aug '02 batch #> (See DB section for role based filters) Viewable at or below 1:25000 Zoom Scale
	policy locations (Nov '01)	database policy_location_view table where policy_batch_num = <Nov '01 batch #> (See DB section for role based filters) Viewable at or below 1:25000 Zoom Scale
	policy locations (Gold)	database policy_location_view table where policy_batch_num = <Gold batch #> (See DB section for role based filters) Viewable at or below 1:25000 Zoom Scale
Boundaries	Counties	Standard
	States	Standard
	Oceans & Lakes	Standard
	ZIP/Postal codes	Standard
	Urban/Suburban	Standard
Transportation	Roads	Standard
	/Highways	Standard
	Railroads	Standard
Points of Interest	Cities	Standard
Imagery	Elevation	Standard
	Color Imagery (DOQQ)	enterprise spatial system Premium
	DRG	enterprise spatial system Premium

FIG. 113

#	Point-n-View Name	user Friendly Name	Database Field
1	landmark Name	landmark Name	landmark_location_view.LANDMARK_NM
2	Address	Street Address	landmark_location_view.STREET_ADDR
		City	landmark_location_view.CITY_NM
		State	landmark_location_view.STATE_ABBR
		Zip code	landmark_location_view.ZIP_CD
		Zip code + 4	landmark_location_view.ZIP_PLUS4_CD
3	landmark rating	landmark rating Number	landmark_location_view.PML_RATING_NUM
		landmark rating code	landmark_location_view.PML_RATING_GROUP_CD

11400

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0-02-02B

FIG. 114

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11500

#	Point-n-View Name	user Friendly Name	Database Field
1	Business Unit	Business Unit	policy_location_view.BUSINESS_UNIT_ID
2	policy #	RO	policy_location_view.REGIONAL_OFFICE_CD
		Symbol	policy_location_view.SYMBOL_CD
		Number	policy_location_view.POLICY_NUM
3	Named Insured	Named Insured	policy_location_view.NAMED_INSURED_NM
4	Address	Street Address 1	policy_location_view.STREET_ADDR1_TXT
		Street Address 2	policy_location_view.STREET_ADDR2_TXT
		City	policy_location_view.CITY_NM
		State	policy_location_view.STATE_ABBR
		Zip Code	policy_location_view.ZIP_CD
		Zip Code + 4	policy_location_view.ZIP_PLUS4_CD
5	Highest landmark rating	Highest landmark rating Number	policy_location_view.HIGH_LM_PML_RATING_NUM
		Highest landmark rating code	policy_location_view.HIGH_LM_PML_RATING_GROUP_CD
6	Effective Date	Effective Date	policy_location_view.EFFECTIVE_DT
7	Expiration Date	Expiration Date	policy_location_view.EXPIRATION_DT
8	Certificate Number	Certificate Number	policy_location_view.CERT_NUM
9	Producer	Producer code	policy_location_view.PRODUCER_CD
		Producer	policy_location_view.PRODUCER_NM

FIG. 115

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11600

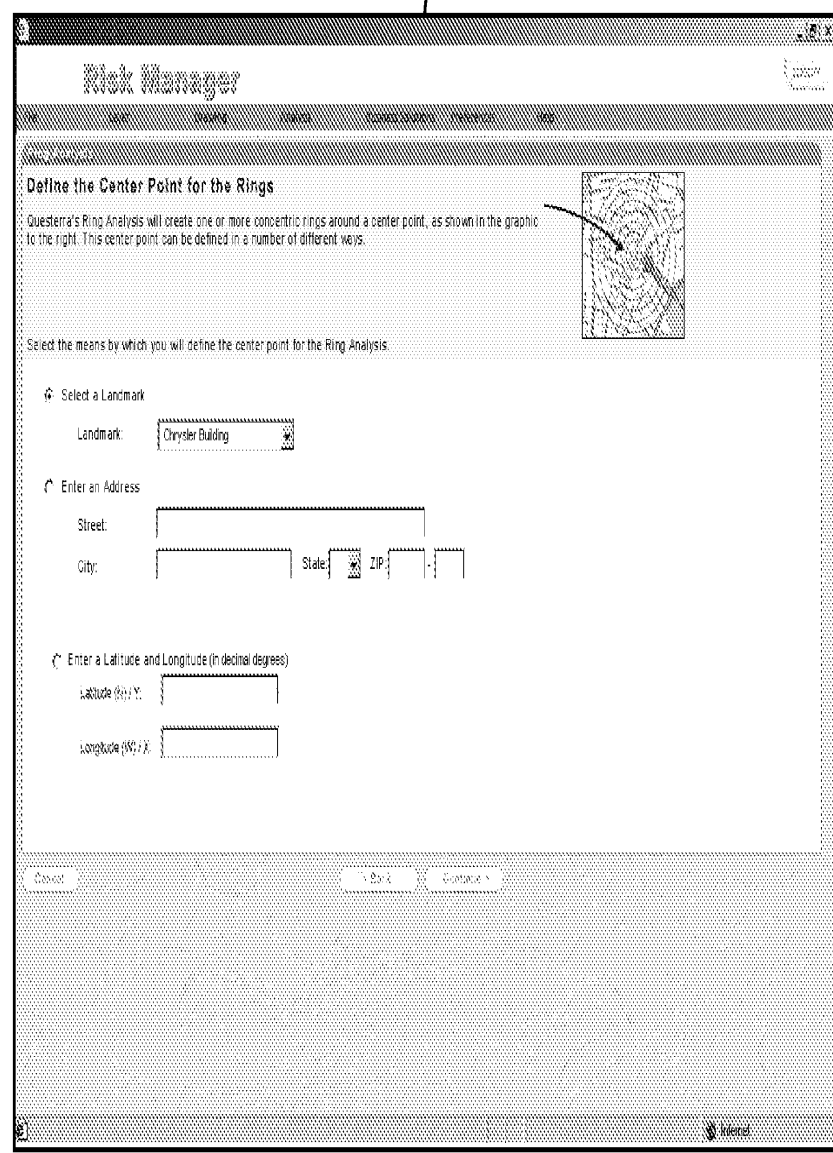


FIG. 116

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11700

FIG. 117

Network Intelligence

Ring Manager

Analysis Detail

Select the event type: IAD HOC

Use rings to select: Policy Location

Ring Attributes

Number of Rings: 4

Unit of Measurement: Miles

Distance from Center:

Ring 1: 0	Ring 4: 100
Ring 2: 50	Ring 5: 150
Ring 3: 100	Ring 6: 200

Show Outlines

Cancel

Save

Done

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11800

FIG. 118

Microsoft Internet Explorer

Risk Manager

Analysis Detail

Select the event type: BUILDING COLLAPSE

Use rings to select: Policy Location

Ring Attributes

Number of Rings: 1

Unit of Measurement: 1000

Distance from Center:

Ring 1: 1 Ring 4: 1

Ring 2: 1 Ring 5: 1

Ring 3: 1 Ring 6: 1

Save Options

Save Cancel OK

11800

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11900

FIG. 119

Windows Management

Analysis Detail

Selected the event type:

Use rings to select:

Ring Attributes

Number of Rings:

Unit of Measurement:

Distance from Center:

Ring 1: <input type="text" value="0"/>	Ring 4: <input type="text" value="150"/>
Ring 2: <input type="text" value="200"/>	Ring 5: <input type="text" value="250"/>
Ring 3: <input type="text" value="300"/>	Ring 6: <input type="text" value="350"/>

Ring Options

Center Point Options:

Label:

Symbol:

Symbol Color:

Ring Outline Color:

Save Cancel

Done



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12000  
/

#	Landmark Location	Ring Dimensions	Selected policy locations	PML Data
1	landmark Layer (Current)	total loss	Copied from Current Month's Batch Data	Copied from Current Month's Batch Data
2	landmark Layer (Historical - landmark Existed)	total loss	Copied from Historical Month's Batch Data	Copied from Historical Month's Batch Data
3	landmark Layer (Current)	ad hoc	Generated with using Ring Query on Current Month's Batch policy Data	Generated with Session PML Procedures
4	landmark Layer (Historical - landmark did not Exist)	total loss	Generated with using Ring Query on Historical Month's Batch policy Data	Generated with Session PML Procedures
5	landmark Layer (Historical)	ad hoc	Generated with using Ring Query on Historical Month's Batch policy Data	Generated with Session PML Procedures
6	ad hoc Selection	total loss	Generated with using Ring Query on any Month's Batch policy Data	Generated with Session PML Procedures
7	ad hoc Selection	ad hoc	Generated with using Ring Query on any Month's Batch policy Data	Generated with Session PML Procedures

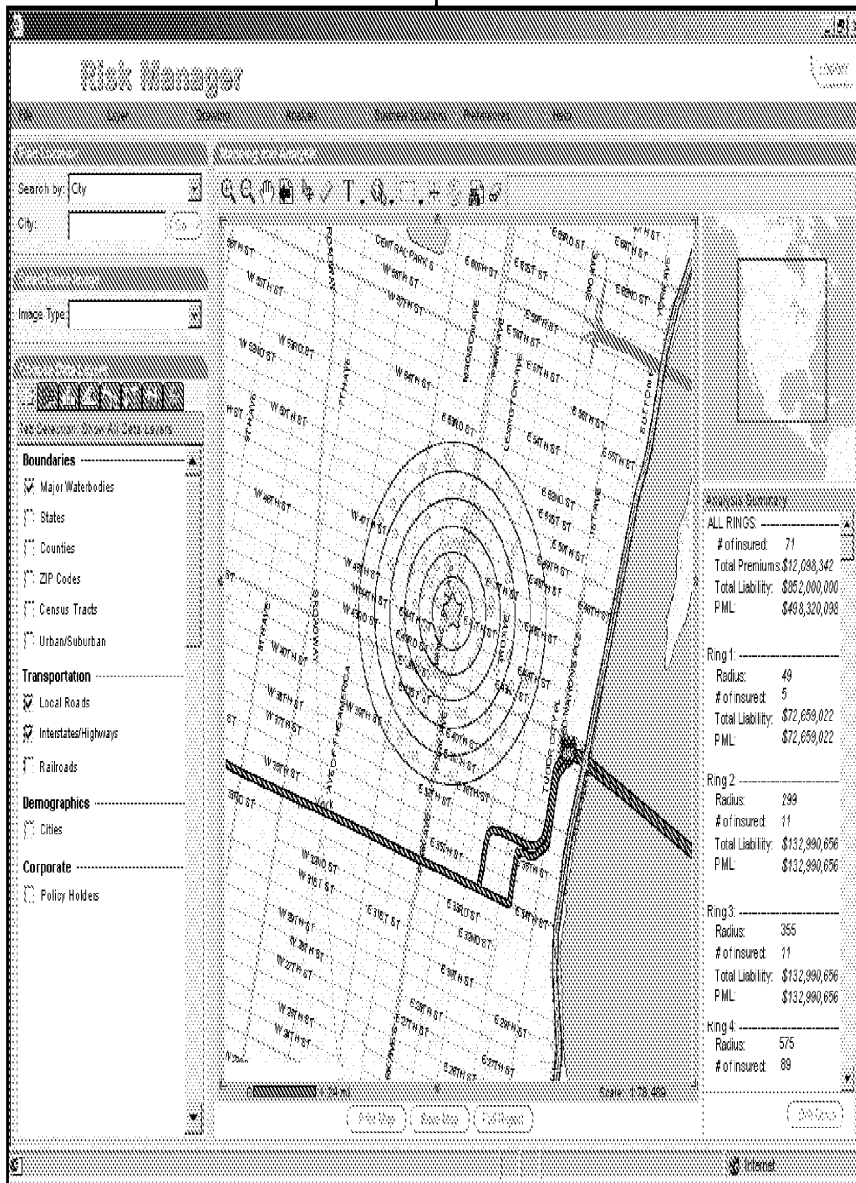
FIG. 120



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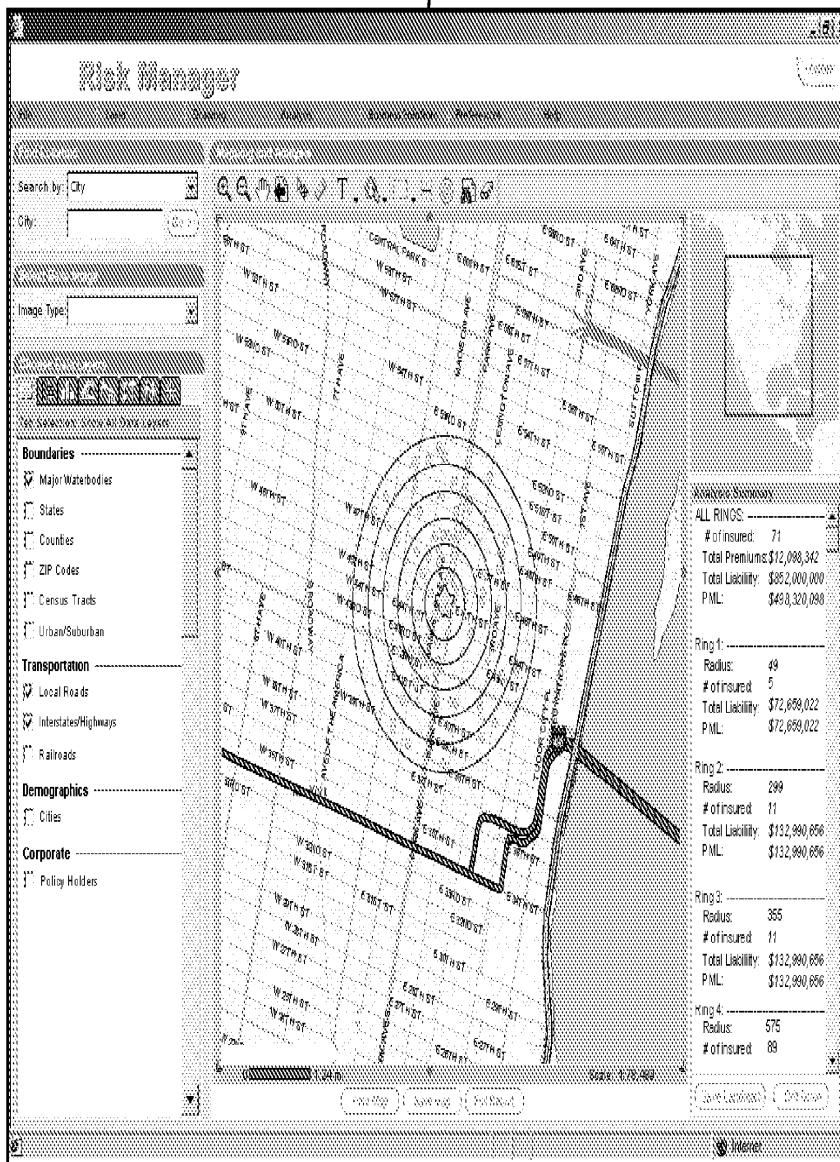
12100

FIG. 121



12200

FIG. 122



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12300

**Work Manager**

Provide a name for the landmark in the space provided below.

Landmark Name:

☒ Enable Landmark

Provide attribute data for the landmark in the space provided below.

Landmark CAP: \$

PML Adjustment:

**CAP Breakdown**

PERSONAL LINES:  %

BUSINESS INSURANCE:  %

SPECIALTY:  %

PROPERTY:  %

Street Address:

City:  State:  ZIP Code:

FIG. 123

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12400

FIG. 124

Microsoft Internet Explorer

State Manager

Provide a name for the landmark in the space provided below.

Landmark Name:

☒ Enable Landmark

Provide the City and the State for the landmark in the spaces provided below.

Latitude (N) / W:  Longitude (W) / E:

City:  State:

Provide attribute data for the landmark in the space provided below.

Landmark CAP: \$

PML Adjustment: \$

CAP Breakout

PERSONAL LINES:  %

BUSINESS INSURANCE:  %

SPECIALTY:  %

HURTLE:  %

Cancel Save

State Manager



#	Description	Data	12500
1	Ring Radius	Session based ring analysis records	
2	Total # of Locations	Session based ring analysis records	
3	Total Liability	Session based ring analysis records	
4	Total PML	Session based ring analysis records	
5	Total Premium	Session based ring analysis records	

FIG. 125





#	Description	Data
1	Ring Number	Session based ring analysis records
2	Ring Radius	Session based ring analysis records
3	Total # of Locations	Session based ring analysis records
4	Total Liability	Session based ring analysis records
5	Total PML	Session based ring analysis records

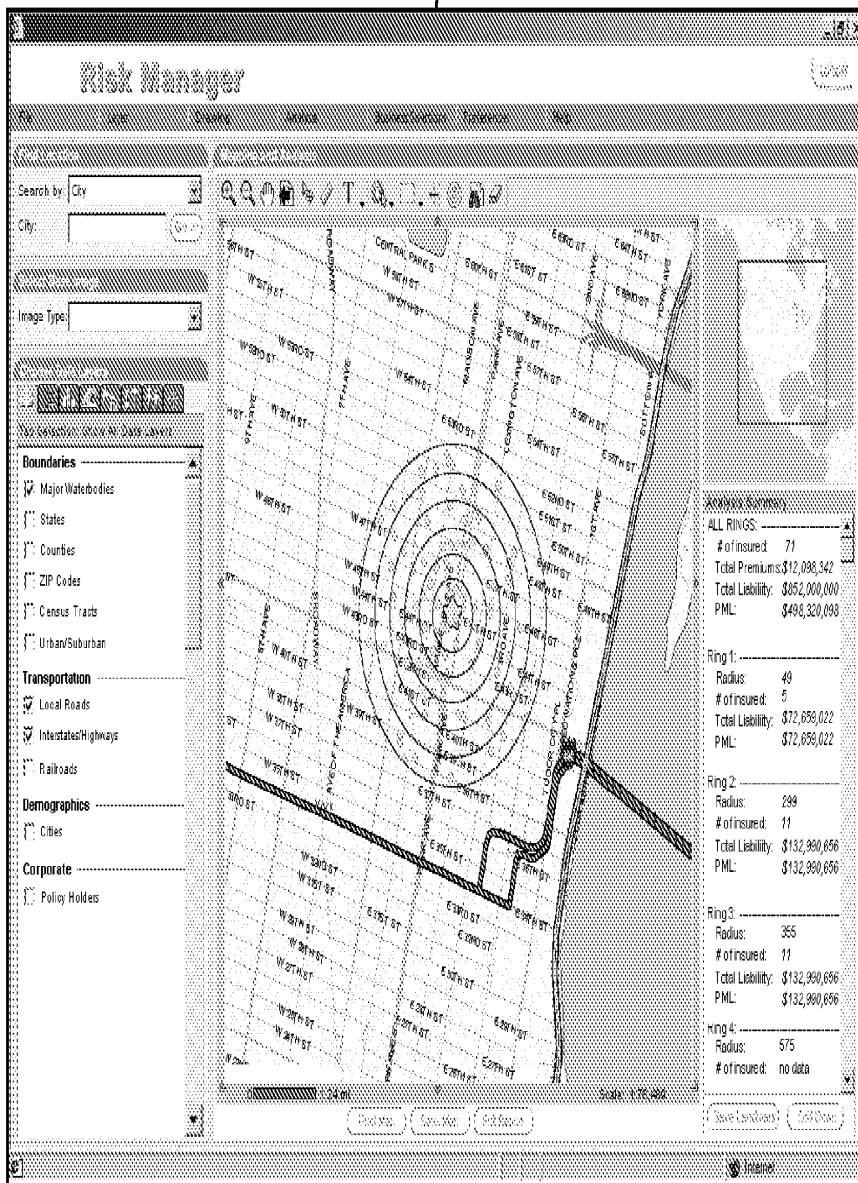
12600

FIG. 126



12700

FIG. 127



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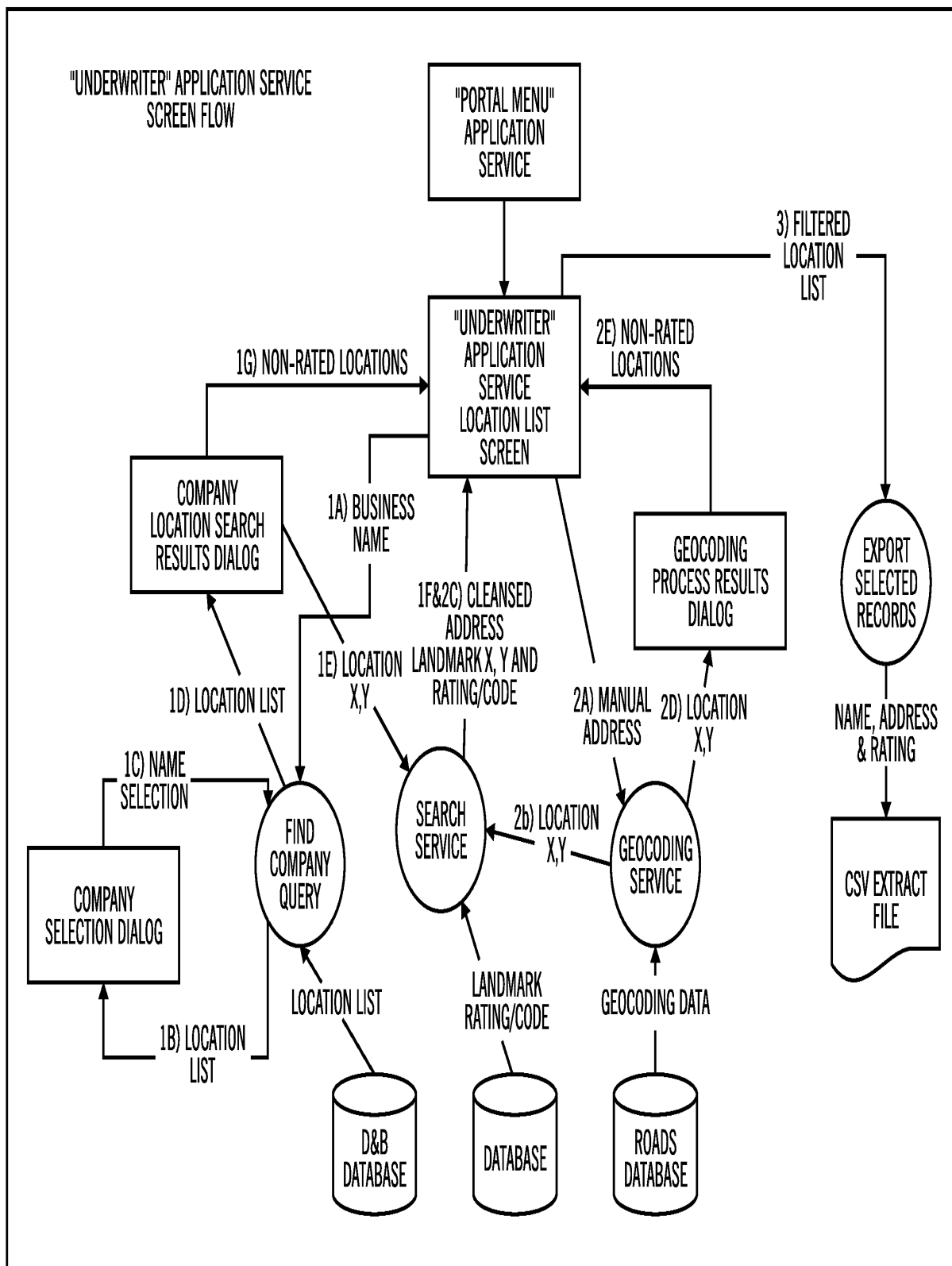


FIG. 128

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12900

FIG. 129

Underwriter Application

Provide the company information

Option 1: Search by company	Option 2: Manually Input Address Locations
Company Name: <input type="text"/>	Company: <input type="text"/>
City: (optional) <input type="text"/>	Street 1: <input type="text"/>
St: (optional) <input type="text"/>	Street 2: <input type="text"/>
<input type="button" value="Search"/>	City: <input type="text"/> St: <input type="text"/> ZIP: <input type="text"/>
<input type="button" value="Find address"/>	<input type="button" value="Find address"/>



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13000  
/

Query	Company Name	City	State
1	Yes	No	No
2	Yes	Yes	No
3	Yes	No	Yes
4	Yes	Yes	Yes

FIG. 130





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13100  
/

Column	Description
Company Selection Radio Button	First row defaults to selected. No selectable column header or description.
Company Name	business_name column from D&B Normalized searching table
City	Cleansed_city column from D&B Normalized searching table
State	Cleansed_state column from D&B Normalized searching table
DUNS Number (Hidden)	Hidden column not displayed in list. DUNS column from D&B Normalized searching table; foreign key from same column in main D&B table.

FIG. 131





13200

Web Page Dialog

Select the location(s) whose disk you'd like to access:

	Company Name	Address	City	State	Zip	
1	<input type="checkbox"/> The Hartford	769 MIDDLE RD	NORTH CLARENDON	VT	05759-9433	
2	<input type="checkbox"/> The Hartford	5375 LYONS RD	COCONUT CREEK	FL	33073-2810	
3	<input type="checkbox"/> The Hartford	2200 PACIFIC COAST HWY	HERMOSA BEACH	CA	90254-2757	
4	<input type="checkbox"/> The Hartford	7800 NW 85TH TER	OKLAHOMA CITY	OK	73132-0385	
5	<input type="checkbox"/> The Hartford	3716 W OLD HIGHWAY 36	GRAND ISLAND	NE	68803-5046	

Select All Clear All OK Cancel

Internet

FIG. 132





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13300

/

Location Number	Automatically generated when the list is displayed. Always show 1 through 'n' regardless of sort order.
Location Inclusion Check Box	user entered data element. Default is checked.
Company name	business_name column from D&B Normalized searching table
Address	Cleansed_address column from main D&B table
City	Cleansed_city column from main D&B table
State	Cleansed_state column from main D&B table
ZIP	Cleansed_zip column from main D&B table
Geocode Status (Hidden)	Hidden column not displayed in list. Geocode_status column from main D&B table
Geocoded Location (Hidden)	Hidden column not displayed in list. SDO_Geometry column from main D&B table

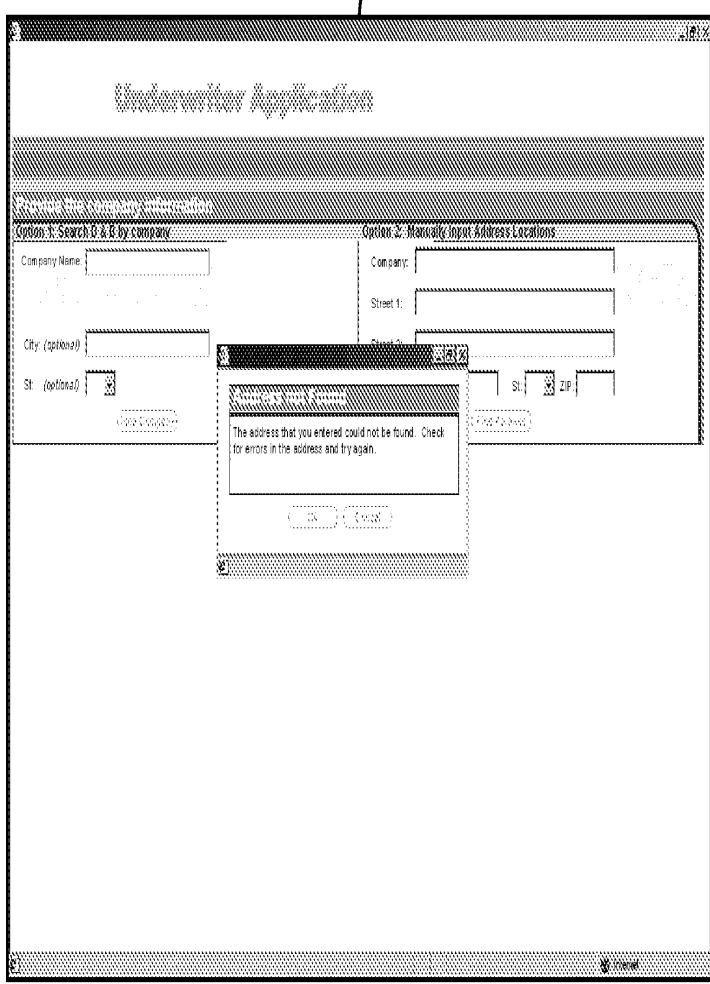
FIG. 133



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13400

FIG. 134



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13500

FIG. 135

Microsoft Internet Explorer

## Underwriter Application

Run Search

---

**Option 1: Search DBA by company**      **Option 2: Manually enter address locations**

Company Name:

City (optional):

St. (optional):

Company:

Street 1:

Street 2:

City:  St.  Zip:

---

**Company Locations**

	Company Name	Address	City	State	Zip	Rating
1	<input type="checkbox"/> The Hartford	789 ARCADE RD	WORTH CLARINGTON	VT	05759-9403	95-Ave
2	<input type="checkbox"/> The Hartford	5374 VANCE RD	STONEMAN CREEK	FL	33713-3395	95-Ave
3	<input type="checkbox"/> The Hartford	2300 PACIFIC COAST HWY	HERNIMAN BEACH	CA	92024-2057	95-Ave
4	<input type="checkbox"/> The Hartford	7900 NW 95TH AVE	OKLAHOMA CITY	OK	73163-1385	95-Ave
5	<input type="checkbox"/> The Hartford	2701 W. 12th Street S	OKLAHOMA CITY	OK	73105-4246	95-Ave
6	<input type="checkbox"/> The Hartford	1900 S 14th St	OKLAHOMA	OK	73103-3510	95-Ave
7	<input type="checkbox"/> The Hartford	261 BRIDGES ST	SANTEE	SC	29585-4402	95-Ave
8	<input type="checkbox"/> The Hartford	430 VANDERBILT RD	STANBURY	NE	68084-5394	95-Ave
9	<input type="checkbox"/> The Hartford	2540 TERRY ST	CARLSBAD	CA	92008-7348	95-Ave
10	<input type="checkbox"/> The Hartford	1102 W 112th St	KANSAS CITY	MO	64114-5210	95-Ave
11	<input type="checkbox"/> The Hartford	201 SPRING RD	SOUTH WASHINGTON	PA	15966-9101	95-Ave

11 records: 15



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/

Location Number		Automatically generated when the list is displayed. Always show 1 through 'n' regardless of sort order.
Location Inclusion Check Box		user entered data element. Default is checked.
Company name		business_name column from D&B Normalized searching table
Address		Cleansed_address column from main D&B table
City		Cleansed_city column from main D&B table
State		Cleansed_state column from main D&B table
ZIP		Cleansed_zip column from main D&B table
rating	rating Number	Pml_rating_num column from policy_batch_landmark_rtg table, or static 0 or blank. Values 0-10 or blank.
	rating code	Pml_rating_group_cd column from the event_type_pml_rating table, or static '-None' or blank. Values '-High', '-Medium', '-Low', '-None' or blank.

FIG. 136





Column	type
Company Name	Text
Address	Text
City	Text
State	Text
ZIP	Text
rating	Text

13700

FIG. 137



13800



The Company, "261 BROAD ST", "SUMTER", "SC", "29150-4146", "00-None"

The Company, "1000 S HIGH ST", "COLUMBIA", "TN", "38401-3718", "00-None"

The Company, "769 MIDDLE ROAD", "NORTH CLARENDON", "VT", "05759-9433", "00-None"

FIG. 138



13900

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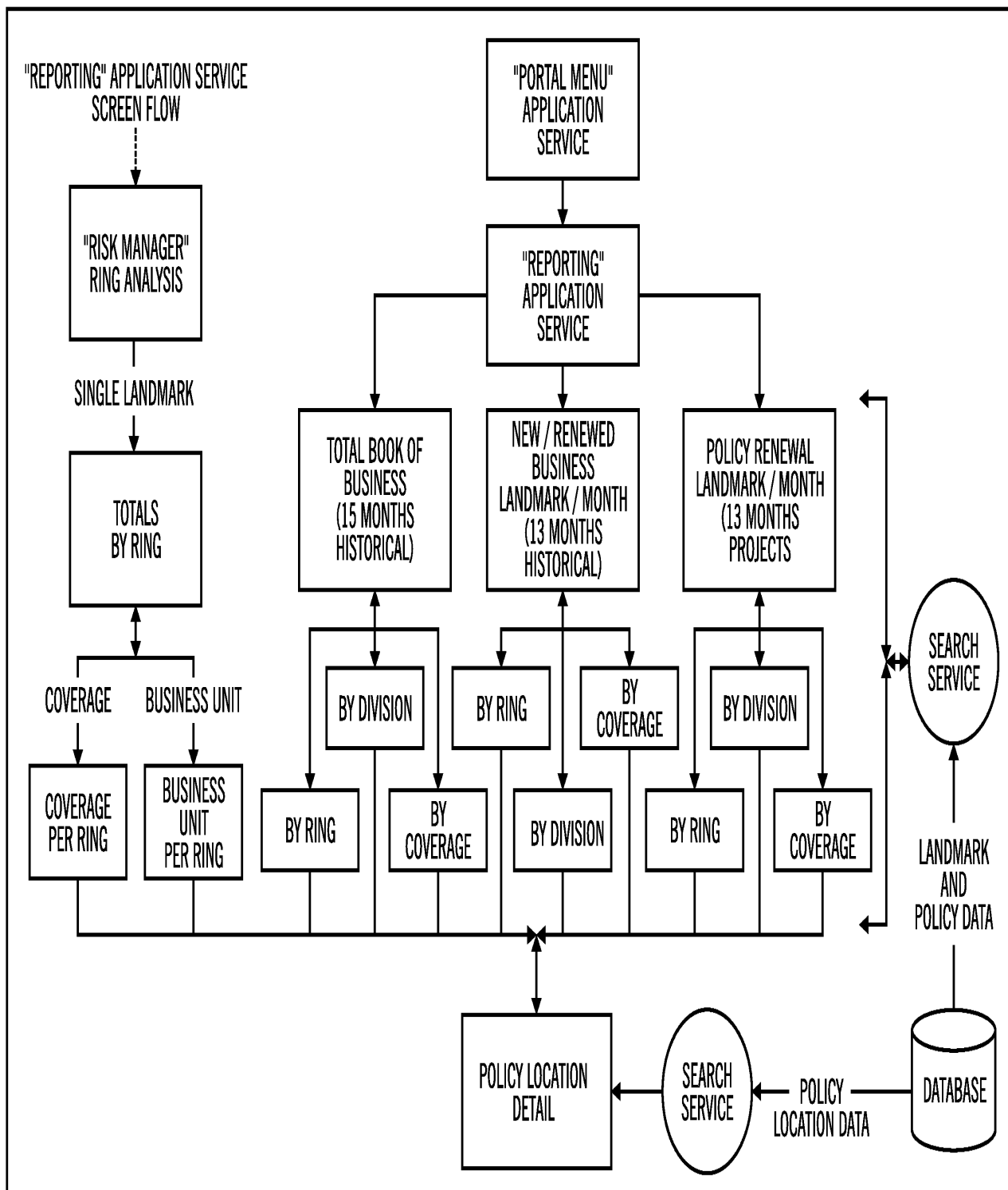


FIG. 139

14000

FIG. 140

Reports: Total Book of Business										
View by Totals										
State	City	Landmark	Rating	Annual Cap	% of Cap	% Change Prev Mth	\$ Change Prev Mth	Apr 02 PML	Nov 01 PML	
MN	Bloomington	Mall of America	1	\$650,000,000	11.00%	-26.7%	(\$25,947,519)	\$71,211,005	\$97,158,524	
MN	Minneapolis	225 South 6th Street	1	\$650,000,000						
MN	Minneapolis	Well Fargo Center	3	\$650,000,000						
MN	Minneapolis	IDS Center	1	\$650,000,000						
MN	Minneapolis	Multifoods Tower	1	\$650,000,000						
NC	Charlotte	Bank of America Center	3	\$650,000,000						
NY	Lower Manhattan	Bank of New York Building	5	\$325,000,000						
NY	Lower Manhattan	Trump Building	8	\$325,000,000						
NY	Lower Manhattan	55 Water Street	1	\$325,000,000						
NY	Lower Manhattan	Sheraton New York	3	\$325,000,000						
NY	Lower Manhattan	Marine Midland Bank Building	1	\$325,000,000						
NY	Lower Manhattan	American International	1	\$325,000,000						
NY	Lower Manhattan	60 Wall Street	6	\$325,000,000						
NY	Lower Manhattan	One Chase Manhattan Plaza	9	\$325,000,000						
NY	Lower Manhattan	One Liberty Plaza	1	\$325,000,000						
NY	Lower Manhattan	One New York Plaza	1	\$325,000,000						
NY	Lower Manhattan	Citibank	1	\$325,000,000						
NY	Lower Manhattan	Wollworth Building	3	\$325,000,000						
NY	Lower Manhattan	Millenium Hotel	1	\$325,000,000						
NY	Lower Manhattan	Tribeca Tower	1	\$325,000,000						
NY	Lower Manhattan	777 Tower	3	\$325,000,000						
NY	Lower Manhattan	Two California Plaza	5	\$325,000,000						
NY	Lower Manhattan	3 World Financial Center	8	\$325,000,000						
NY	Mid Manhattan	The Metropolis	1	\$325,000,000						
NY	Mid Manhattan	Chanin Building	3	\$325,000,000						
NY	Mid Manhattan	570 Lexington Avenue	1	\$325,000,000						
NY	Mid Manhattan	101 Park Avenue	1	\$325,000,000						
NY	Lower Manhattan	Two California Plaza	6	\$325,000,000						
NY	Lower Manhattan	3 World Financial Center	9	\$325,000,000						
NY	Mid Manhattan	The Metropolis	1	\$325,000,000						
NY	Mid Manhattan	Chanin Building	1	\$325,000,000						
NY	Lower Manhattan	Two California Plaza	1	\$325,000,000						

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14100

FIG. 141

Reports: New Business by Landmark									
View by Totals									
State	City	Landmark	Rating	Landmark Annual Cap	Aug 02	Jul 02	Jun 02	May 02	Apr 02
MN	Bloomington	Mall of America	1	\$650,000,000					
MN	Minneapolis	225 South 6th Street	1	\$650,000,000					
MN	Minneapolis	Well Fargo Center	3	\$650,000,000					
MN	Minneapolis	IDS Center	1	\$650,000,000					
MN	Minneapolis	Multifoods Tower	1	\$650,000,000					
NC	Charlotte	Bank of America Center	3	\$650,000,000					
NY	Lower Manhattan	Bank of New York Building	5	\$325,000,000					
NY	Lower Manhattan	Trump Building	8	\$325,000,000					
NY	Lower Manhattan	55 Water Street	1	\$325,000,000					
NY	Lower Manhattan	Sheraton New York	3	\$325,000,000					
NY	Lower Manhattan	Marine Midland Bank Building	1	\$325,000,000					
NY	Lower Manhattan	American International	1	\$325,000,000					
NY	Lower Manhattan	60 Wall Street	6	\$325,000,000					
NY	Lower Manhattan	One Chase Manhattan Plaza	9	\$325,000,000					
NY	Lower Manhattan	One Liberty Plaza	1	\$325,000,000					
NY	Lower Manhattan	One New York Plaza	1	\$325,000,000					
NY	Lower Manhattan	Citibank	1	\$325,000,000					
NY	Lower Manhattan	Wollworth Building	3	\$325,000,000					
NY	Lower Manhattan	Millenium Hotel	1	\$325,000,000					
NY	Lower Manhattan	Tribeca Tower	1	\$325,000,000					
NY	Lower Manhattan	777 Tower	3	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	5	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	8	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1	\$325,000,000					
NY	Mid Manhattan	Chanin Building	3	\$325,000,000					
NY	Mid Manhattan	570 Lexington Avenue	1	\$325,000,000					
NY	Mid Manhattan	101 Park Avenue	1	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	6	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	9	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1	\$325,000,000					
NY	Mid Manhattan	Chanin Building	1	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	1	\$325,000,000					

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14200

FIG. 142

Reports: Policy Renewal by Landmark

View by Totals

State	City	Landmark	Rating	Landmark Annual Cap	Current Aug 02	30 Days Sep 02	60 Days Oct 02	90 Days Nov 02	120 Days Dec 02
MN	Bloomington	Mall of America	1	\$660,000,000					
MN	Minneapolis	225 South 6th Street	1	\$660,000,000					
MN	Minneapolis	Well Fargo Center	3	\$660,000,000					
MN	Minneapolis	IDS Center	1	\$660,000,000					
MN	Minneapolis	Multifoods Tower	1	\$660,000,000					
NC	Charlotte	Bank of America Center	3	\$660,000,000					
NY	Lower Manhattan	Bank of New York Building	5	\$325,000,000					
NY	Lower Manhattan	Trump Building	8	\$325,000,000					
NY	Lower Manhattan	55 Water Street	1	\$325,000,000					
NY	Lower Manhattan	Sheraton New York	3	\$325,000,000					
NY	Lower Manhattan	Marine Midland Bank Building	1	\$325,000,000					
NY	Lower Manhattan	American International	1	\$325,000,000					
NY	Lower Manhattan	60 Wall Street	6	\$325,000,000					
NY	Lower Manhattan	One Chase Manhattan Plaza	9	\$325,000,000					
NY	Lower Manhattan	One Liberty Plaza	1	\$325,000,000					
NY	Lower Manhattan	One New York Plaza	1	\$325,000,000					
NY	Lower Manhattan	Citibank	1	\$325,000,000					
NY	Lower Manhattan	Wollworth Building	3	\$325,000,000					
NY	Lower Manhattan	Millenium Hotel	1	\$325,000,000					
NY	Lower Manhattan	Tribeca Tower	1	\$325,000,000					
NY	Lower Manhattan	777 Tower	3	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	5	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	8	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1	\$325,000,000					
NY	Mid Manhattan	Chanin Building	3	\$325,000,000					
NY	Mid Manhattan	570 Lexington Avenue	1	\$325,000,000					
NY	Mid Manhattan	101 Park Avenue	1	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	6	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	9	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1	\$325,000,000					
NY	Mid Manhattan	Chanin Building	1	\$325,000,000					

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14300

# Column Name	Description
1 Unique user Name	Text: Minimum 6, maximum of 50 characters. Start with character only; any mix of alphanumeric after first character. No special or control characters. Upper or lower case.
2 First Name	Text: Maximum 100 character string with any mix of alphanumeric and special characters except for '%', '"', '=', ',', and any control characters.
3 Last Name	Text: Maximum 100 character string with any mix of alphanumeric and special characters except for '%', '"', '=', ',', and any control characters.
4 E-Mail Address	Text: Maximum 250 character string with any valid email address.
5 Status	Text: Either of the two strings "ACTIVE" or "INACTIVE".
6 Client Division	Text: Any valid Division string matching the DIVISION_NM column in the Division table.

FIG. 143

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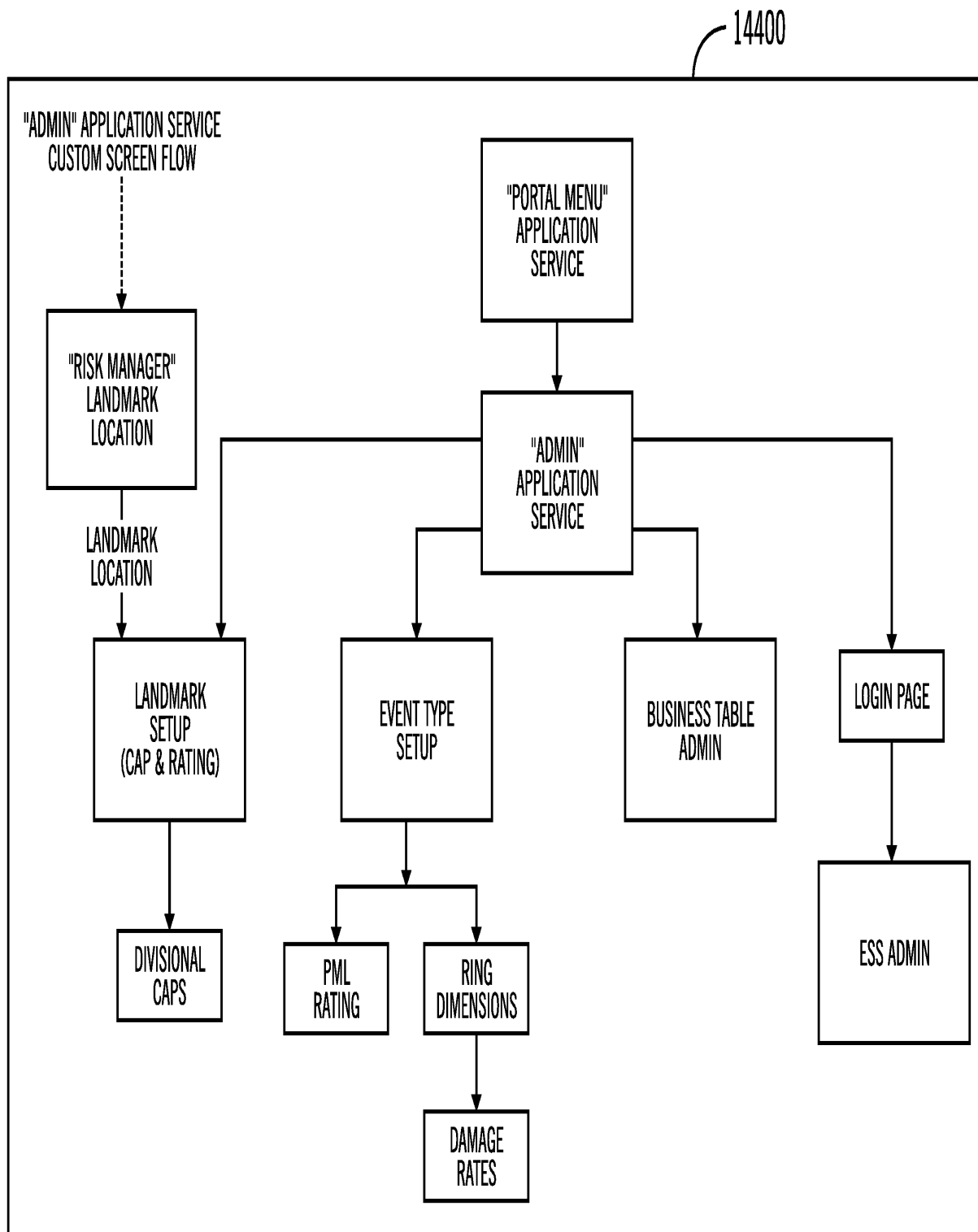


FIG. 144

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14500

FIG. 145

# Risk Manager Application

---

## Setup Landmark

Specify the landmark name below.

Provide a name for the landmark in the space provided below.

Landmark Name:

☒ Enable Landmark

## Landmark Attributes

Provide the attribute data for the landmark in the spaces provided below.

CAP: \$

PML Adjustment:

### CAP Breakout

Division 1	<input type="text"/> %
Division 2	<input type="text"/> %
Division 3	<input type="text"/> %
Division 4	<input type="text"/> %
Division 5	<input type="text"/> %
Division 6	<input type="text"/> %
Division 7	<input type="text"/> %
Division 8	<input type="text"/> %

Provide the Location that defines the landmark location.

Street 1:

Street 2:

City:  St:  ZIP:

Internet

14600

# Risk Manager Application

---

## Setup Event

Specify the event information below.

Provide a name for the event in the space provided below.

Event Name:

☒ Pre-Calc

---

Provide the default ring details that are associate with this event.

Enter the required ring information below.

Number of Rings:

Unit of Measurement:

Spacing from center:

Ring 1:	<input type="text" value="49"/>	Ring 6:	<input type="text" value="5280"/>
Ring 2:	<input type="text" value="299"/>		
Ring 3:	<input type="text" value="599"/>		
Ring 4:	<input type="text" value="1319"/>		
Ring 5:	<input type="text" value="2639"/>		

---

## Damage Rate

Each ring will have a damage rate associated with it that it used to calculate the PML. Provide the damage rate for each ring in the spaces provided below.

	Ring 1:	Ring 2:	Ring 3:	Ring 4:	Ring 5:	Ring 6:
Coverage Type A:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type B:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type C:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type D:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type E:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type F:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type G:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type H:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type I:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type J:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>
Coverage Type K:	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>	<input type="text" value="1.0"/>

FIG. 146

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14700

FIG. 147

# Risk Manager Application

Setup Event (continued)

PML Rating Table

Please provide the information that describes the behavior of the various PML ratings in the spaces provided below

Rating	Description	Start Ring	Group Code	Group Code Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

Back

Finish

Cancel

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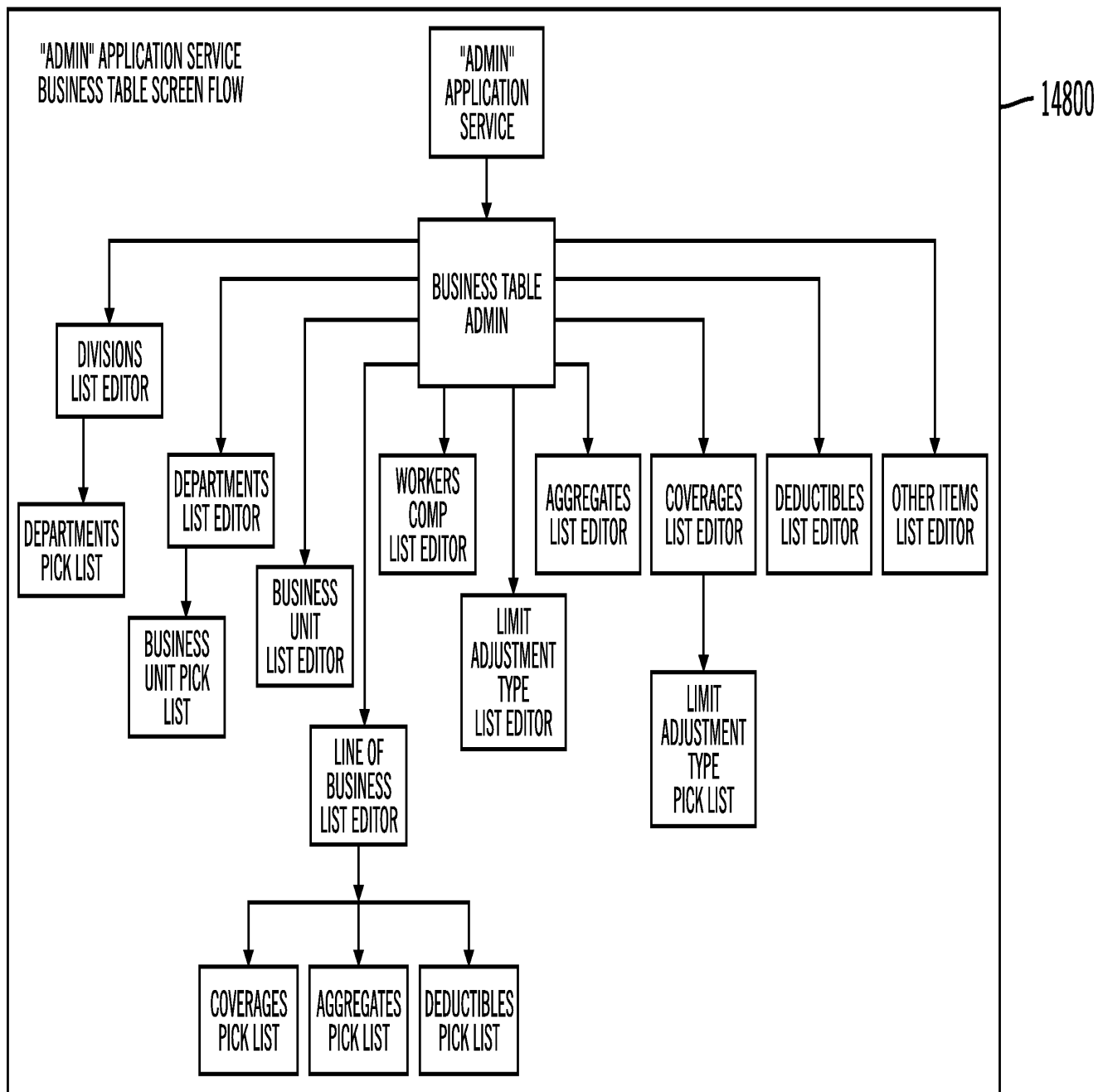


FIG. 148

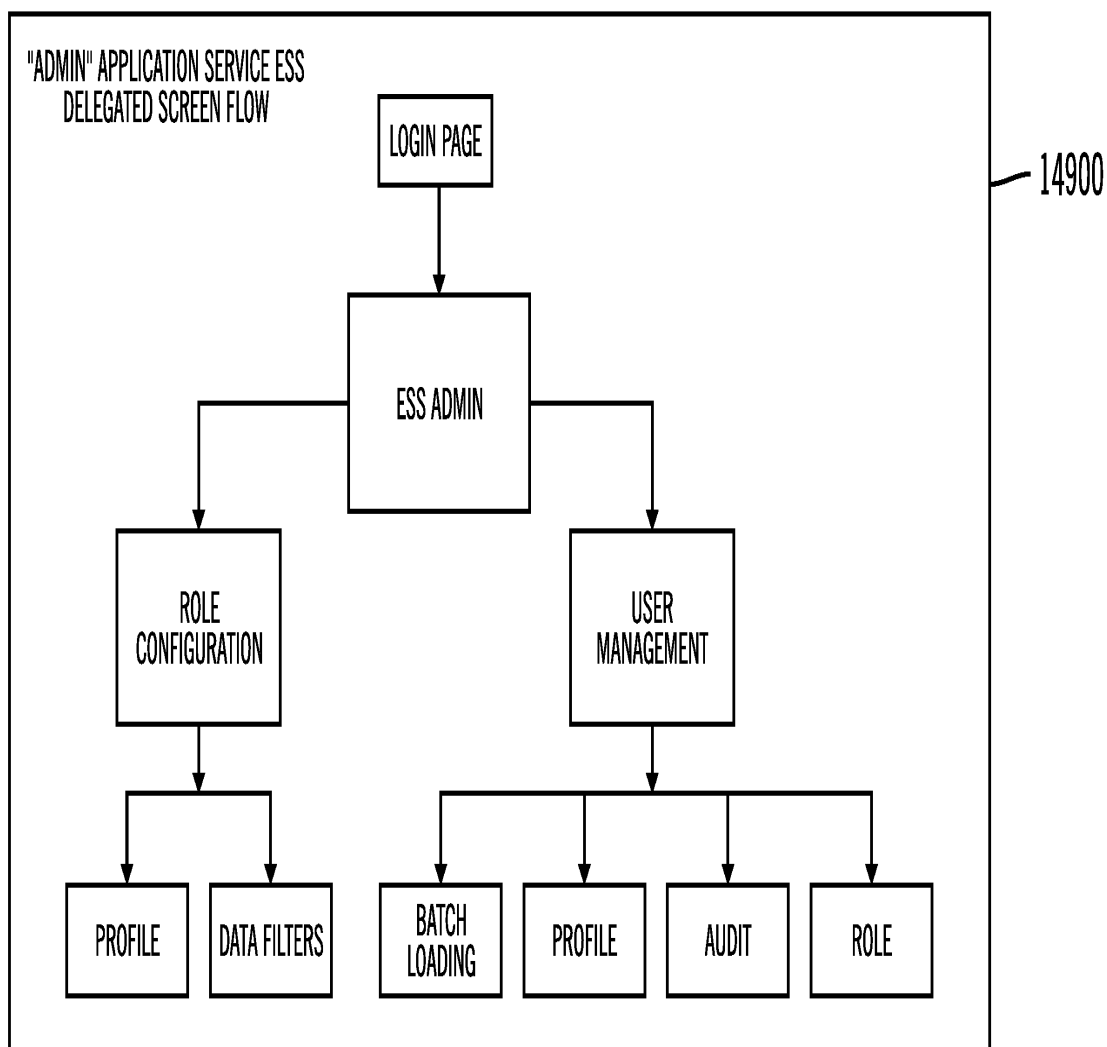


FIG. 149

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0-02-02B



Corporate	Management	Underwriter	Division Access to Policy Location Detail	15000
1	2	4	Personal Lines	
		4	Business Insurance	
		4	Specialty	
	3	4	Client-specific	

FIG. 150





Column Name	Column Size	15100
DUNS	(CHAR(9))	
business_name	(CHAR(120))	
Cleansed_city	(CHAR(50))	
Cleansed_state	(CHAR(10))	

FIG. 151



15200  
/

View	Table Joins	Search Keys	Selected Fields	application services Using View
landmark_location_view	Policy_batch_landmark_rtg landmark Pml_event_type_rtg		landmark.*	Risk Manager
policy_location_view	policy_location policy			Risk Manager

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0-02-02B

FIG. 152

Physical Layer	Logical Layer	15300
landmark Locations	landmarks: All production landmarks in a single logical layer.	
policy locations	Current policy locations: policy locations from physical layer where batch # Current.	
	Aug '02 policy locations: policy locations from physical layer where batch # =Aug '02.	
	Nov '01 policy locations: policy locations from physical layer where batch # =Nov '01.	
	Gold policy locations: policy locations from physical layer where batch # =Gold. (Disable display post December launch; re-enable for validation testing).	

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0-02-02B

FIG. 153

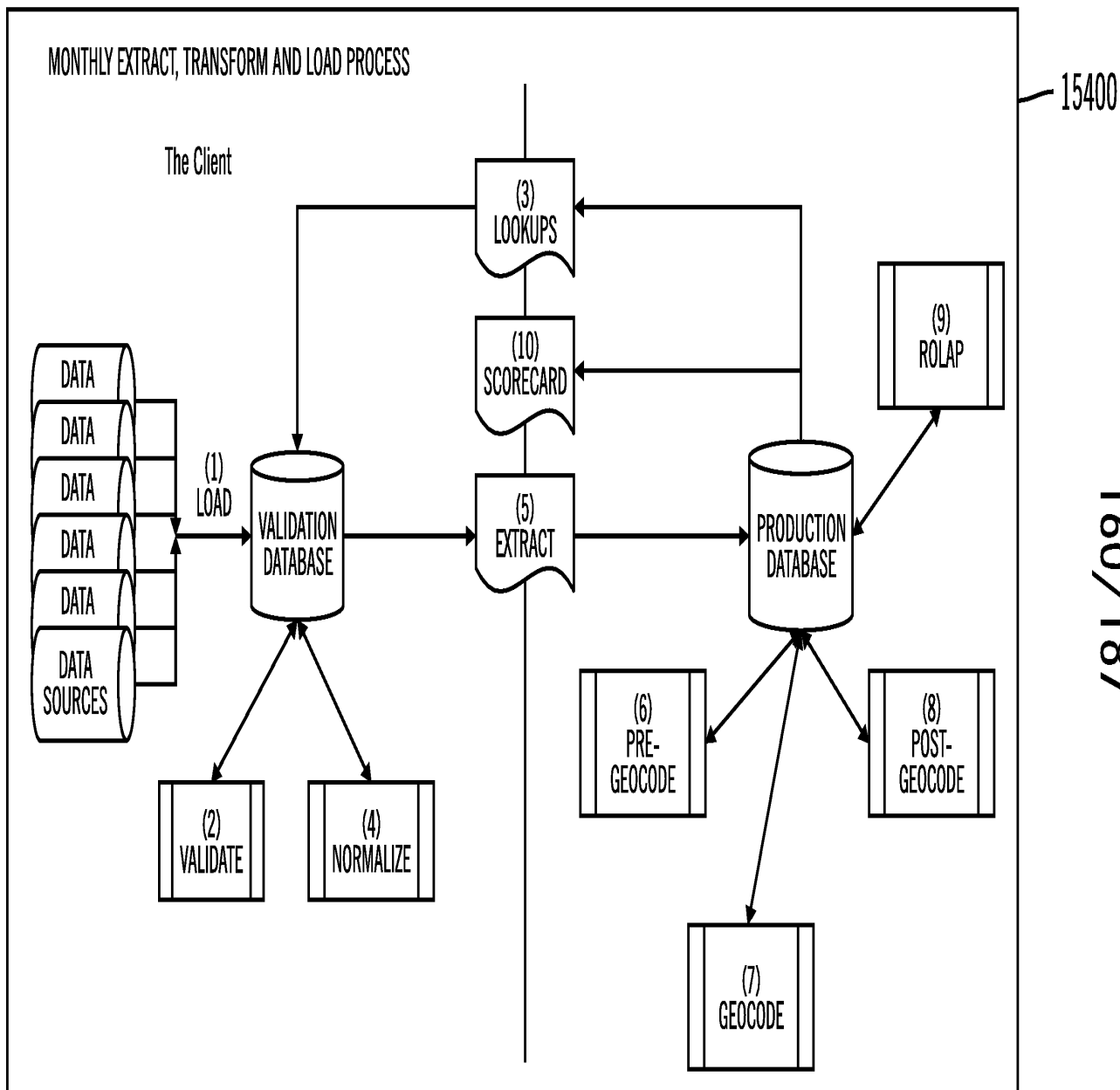


FIG. 154

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15500

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# Data Integration Services

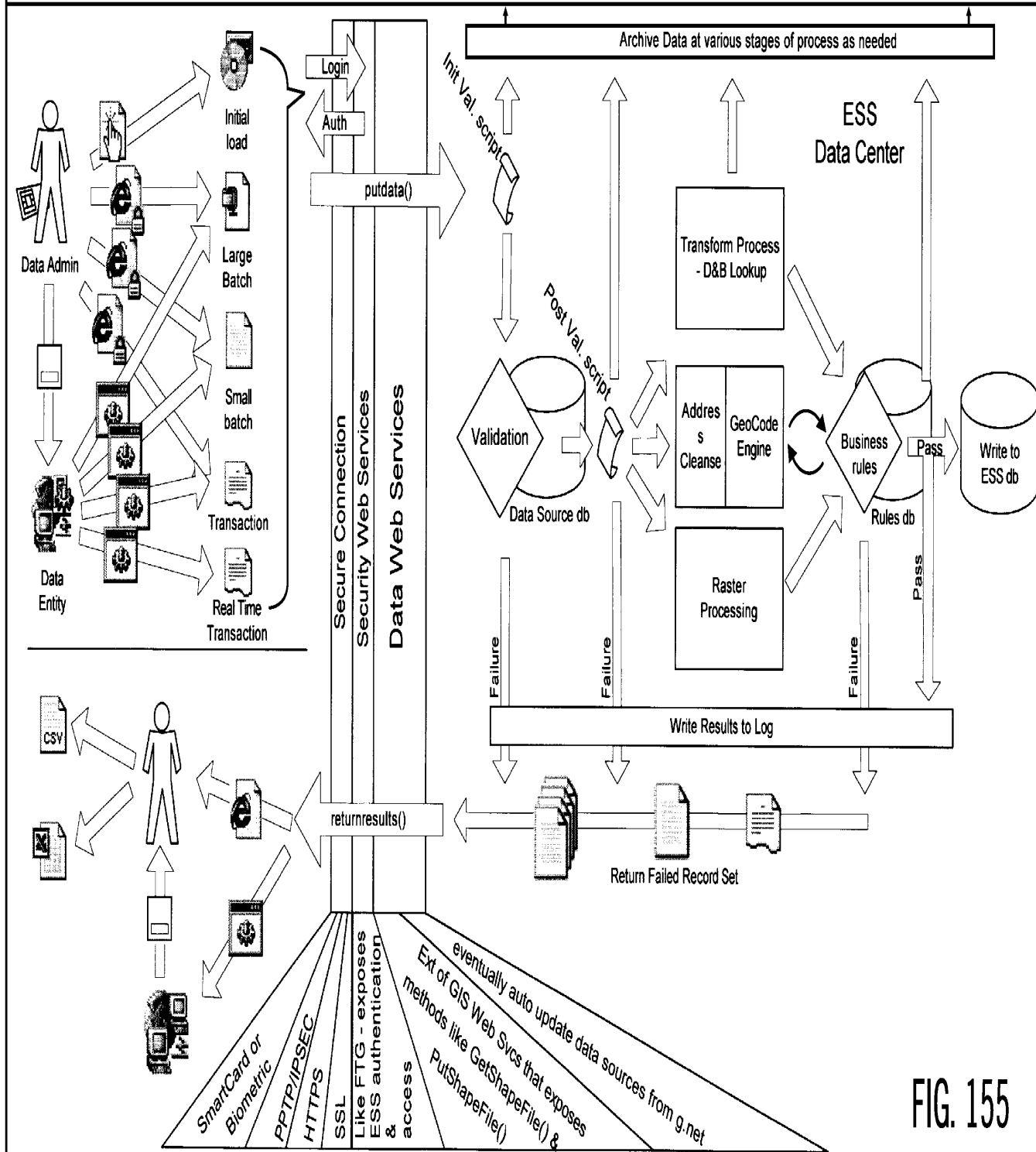


FIG. 155

/

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FIG. 156A

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15610

**Data Sources** **Data Source Details**

► Prospect Input  
Customize Input  
New Data Source

\*Data Source Name: Prospect Input Version: 6.2

\*Type: Batch 33

Source: MAS 90

Method: CSV file via web

Log File: %serverfolder%\prospectlog.txt

Minimum Access Security: FFTP 33

Pre-Validation Script: %serverfolder%\scripts\prosprep.p

Post Validation Script: %serverfolder%\scripts\prosvalid.p

**Users**

☐ Frank Davies  
☐ Janet Jenkins  
☒ Peter Johnson  
☐ Mary McMurphy  
☒ Eugene Norton  
☒ Bob Smith

Metadata	Required	Type	Size	Business Rule
Name	<input checked="" type="checkbox"/>	text	50	
Address1	<input checked="" type="checkbox"/>	text	100	
Address2	<input checked="" type="checkbox"/>	text	100	
City	<input checked="" type="checkbox"/>	text	50	
State	<input checked="" type="checkbox"/>	text	2	must be a valid state
PostalCode	<input checked="" type="checkbox"/>	numeric	10	
Type	<input checked="" type="checkbox"/>	id	30	
Income	<input type="checkbox"/>	numeric	10	
Expected Revenue	<input checked="" type="checkbox"/>	numeric	10	<0
Expected Date	<input type="checkbox"/>	date	50	

\*Required data

Back to Company Info Save Cancel

FIG. 156B

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15700

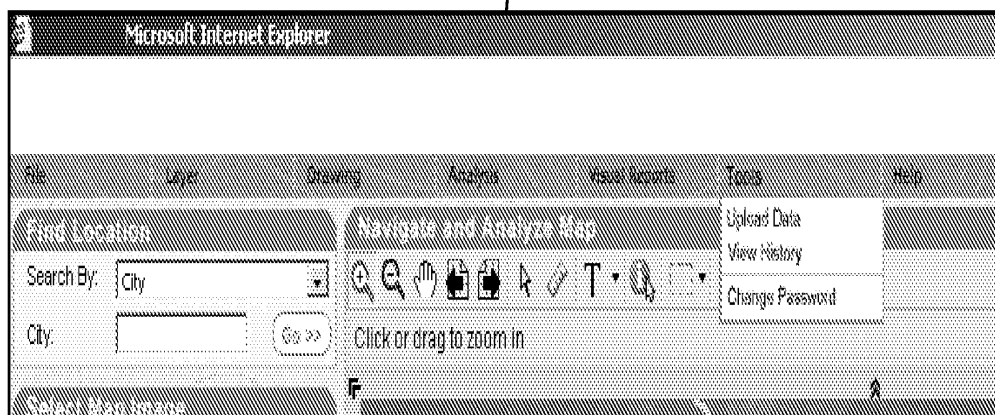


FIG. 157A

15710

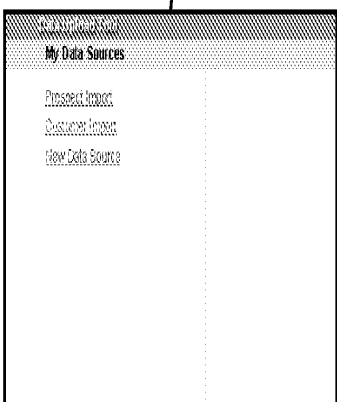


FIG. 157B

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15720

The screenshot shows a web application window with a title bar. The main content area is divided into two sections. On the left, there is a sidebar titled "My Data Sources" which contains three items: "Prospect Import" (with a right-pointing triangle icon), "Customer Import", and "New Data Source". On the right, the main area is titled "Prospect Import - Upload". It contains a label "Location/File Name:" followed by a text input field and a "Browse" button.

FIG. 157C

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15800

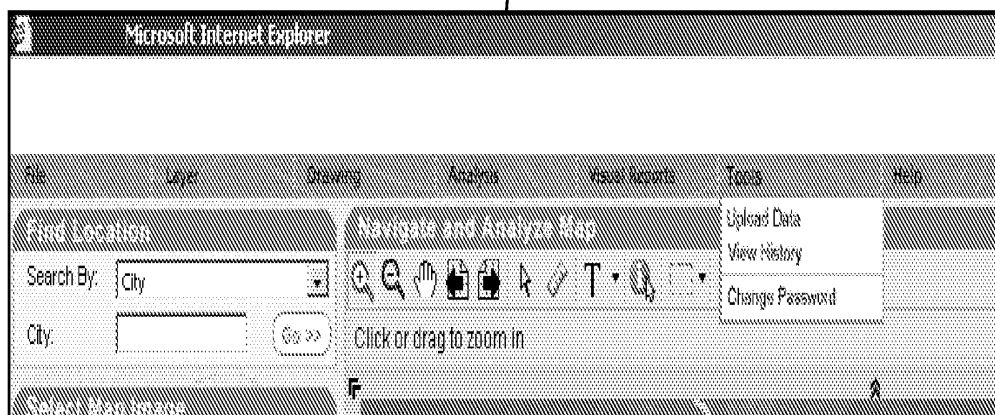


FIG. 158A

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15810

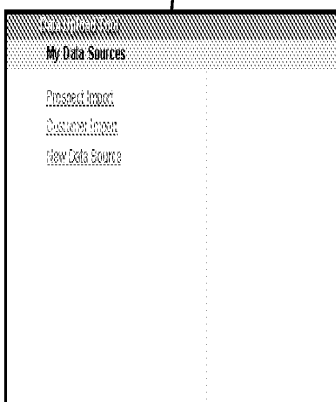


FIG. 158B

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15820

The screenshot shows a web application interface. At the top, there is a navigation bar with 'My Data Sources' and 'Customer Import - Submit'. On the left, a sidebar contains links: 'Proposed Import', 'Customer Import' (highlighted with a right-pointing triangle), and 'View Data Source'. The main content area is a form with the following fields: 'Name', 'Address 1', 'Address 2', 'City', 'State', 'Postal Code', 'Type', 'Income', 'Actual Revenue', and 'Active From As Of Date'. Each field is represented by a dashed rectangular box. At the bottom left of the form area, it says 'View Data Source'. At the bottom right, there are two buttons: 'Submit' and 'Cancel'.

FIG. 158C

15900

Customer Administration Tool

Companies	Customer Details
<a href="#">add</a> <a href="#">edit</a> <a href="#">del</a> <a href="#">import/export</a> <a href="#">new's test</a> <a href="#">new company</a> <a href="#">questerra</a> <a href="#">rollant</a> <a href="#">Rosa's test</a> <a href="#">Sue's test</a> <a href="#">supermarket/food/condiments</a> <a href="#">test</a> <a href="#">testdemo</a> <a href="#">verto</a>	<p>Name: <input type="text" value="questerra"/></p> <p>Usage Limits: <input type="text" value="Type:TEST1 Project Cnt:2 Ann. Cnt:10 Storage Limit:0"/></p> <p>Group Status: <input type="text" value="Active"/></p> <p>Users: swilliams</p> <p>Roles: questerra testRole10</p> <p><b>Data Sources</b>            - <a href="#">Prospect Import</a>            - <a href="#">Customer Import</a>            - <a href="#">New Data Source</a></p> <p><b>Company Resources:</b>            Advertising Companies            Available Undeveloped Parcels            Banking and Finance Companies            Cajun Reports            Census Tract Stats            Cities            Color Imagery            DQQQ            DRG            DRG            DemoReports</p>

\*Required field

FIG. 159

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0-02-02B

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16000

Customer Administration Tool

questerra Data Sources      Data Source Details

► Prospect Import  
Customer Import  
New Data Source

\*Data Source Name: Prospect Import      \*version: 1.0

\*Type: Batch

Source: MAS 90

Media: CSV file via web

Log File: %server%folder\prospecting.txt

Minimum Access Security: PPTP

Pre-Validation Script: %server%folder\scripts\prospective.js

Post Validation Script: %server%folder\scripts\prospectivepost.js

---

\*Users

☐ Frank Davies

☐ Janet Jenkins

☒ Peter Johnson

☐ Mary McMurtry

☒ Eugene Norton

☐ Bob Smith

Metadata	Required	Type	Size	Business Rule
Name	<input checked="" type="checkbox"/>	text	50	
Address1	<input checked="" type="checkbox"/>	text	100	
Address2	<input checked="" type="checkbox"/>	text	100	
City	<input checked="" type="checkbox"/>	text	50	
State	<input checked="" type="checkbox"/>	text	2	must be a valid state...
PostalCode	<input checked="" type="checkbox"/>	numeric	10	
Type	<input checked="" type="checkbox"/>	list		
Income	<input type="checkbox"/>	numeric	10	
Expected Revenue	<input checked="" type="checkbox"/>	numeric	10	<0
Expected Date	<input type="checkbox"/>	date		

\*Required field

<< Back to Company Info      Save      Cancel

FIG. 160

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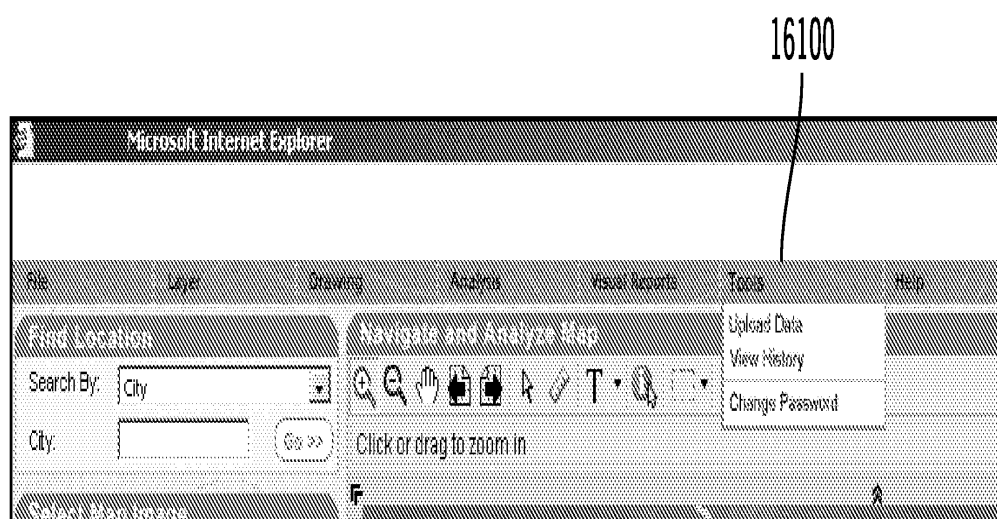


FIG. 161

16200

The screenshot shows a web application window with a title bar. The main content area is divided into two sections. On the left, there is a sidebar titled "My Data Sources" which contains a list of items: "Prospect Import" (with a right-pointing triangle icon), "Customer Import", and "New Data Source". The "Prospect Import" item is selected. The main area on the right is titled "Prospect Import - Upload". It contains a text input field labeled "Location/File Name:" followed by a "Browse" button. At the bottom of the window, there is a footer area containing a "Required field" label and three buttons: "Upload File", "Clear", and "Cancel".

FIG. 162

16300

The screenshot shows a web application window with a title bar that reads "My Data Sources". The window is divided into two main sections. The left section contains a list of data sources with the following items: "Prospect Import", "Customer Import", and "New Data Source". The right section is currently empty. At the bottom of the window, there is a "Required field" label on the left and a "Cancel" button on the right.

FIG. 163

16400

Customer Import

My Data Sources

Prospect Import

Customer Import

New Data Source

Customer Import - Submit

Name:

Address 1:

Address 2:

City: State: Postal Code:

Type:

Income:

Actual Revenue:

Active: ☐ As Of Date:

Submit

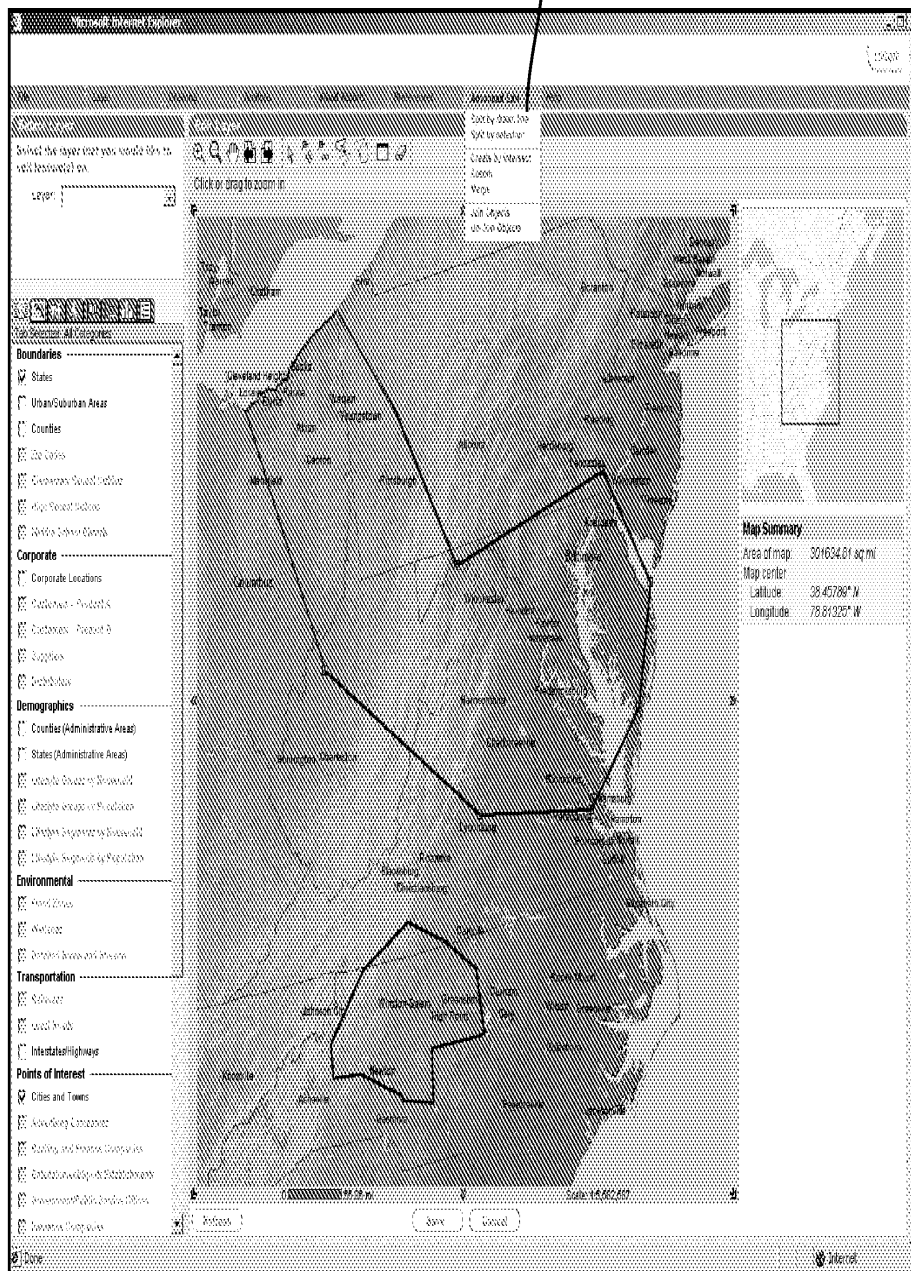
Cancel

Required field

FIG. 164

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FIG. 165



16510

16500



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16600

<u>OPERATION</u>	<u>SPECIAL HANDLING</u>	<u>CLIENT HANDOFF</u>	<u>HANDOFF AT SAVE</u>	<u>CLIENT PROMPT</u>	<u>ATTRIBUTE ENTRY</u>
<u>ZOOM IN</u>					
<u>ZOOM OUT</u>					
<u>CLICK AND DRAG PAN</u>					
<u>BACK</u>					
<u>FORWARD</u>					
<u>SELECTION</u>					
<u>ADD VERTEX</u>	<u>YES</u>		<u>HANDOFF</u>		
<u>ADD OBJECT</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>DELETE VERTEX</u>	<u>YES</u>		<u>HANDOFF</u>		
<u>DELETE SELECTED OBJECT</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>MOVE VERTEX</u>	<u>YES</u>		<u>HANDOFF</u>		
<u>MOVE OBJECT</u>	<u>YES</u>		<u>HANDOFF</u>		
<u>LOAD OBJECT INTO EDIT</u>					
<u>LAYER</u>					
<u>SELECT EDIT LAYER</u>					
<u>EDIT ATTRIBUTES</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>CLEAR SELECTION</u>					
<u>SAVE OBJECT TO EDIT LAYER</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>SNAP TO</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>SPLIT BY DRAWN LINE</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>SPLIT BY SELECTION</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>CREATE BY INTERSECT</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>ABSORB</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>MERGE</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>JOIN OBJECTS</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>UN-JOIN OBJECTS</u>	<u>YES</u>	<u>HANDOFF</u>			<u>SKIP</u>
<u>SAVE</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>DONE/EXIT</u>					
<u>HELP</u>	<u>YES</u>	<u>HANDOFF</u>			
<u>REFRESH</u>					
<u>CANCEL</u>					
<u>MOVE TO BACK</u>					

FIG. 166





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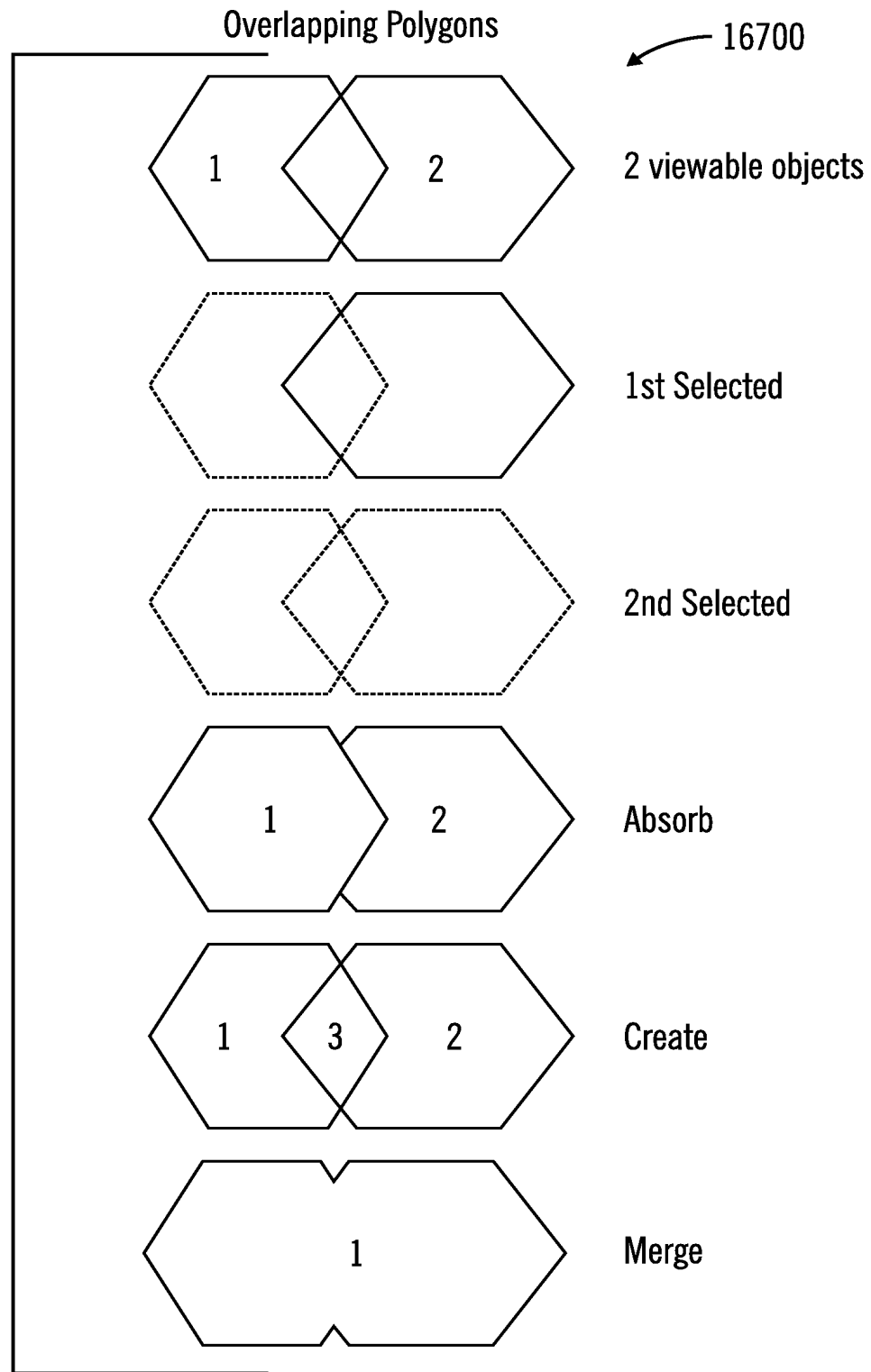


FIG. 167





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Split by Intersection

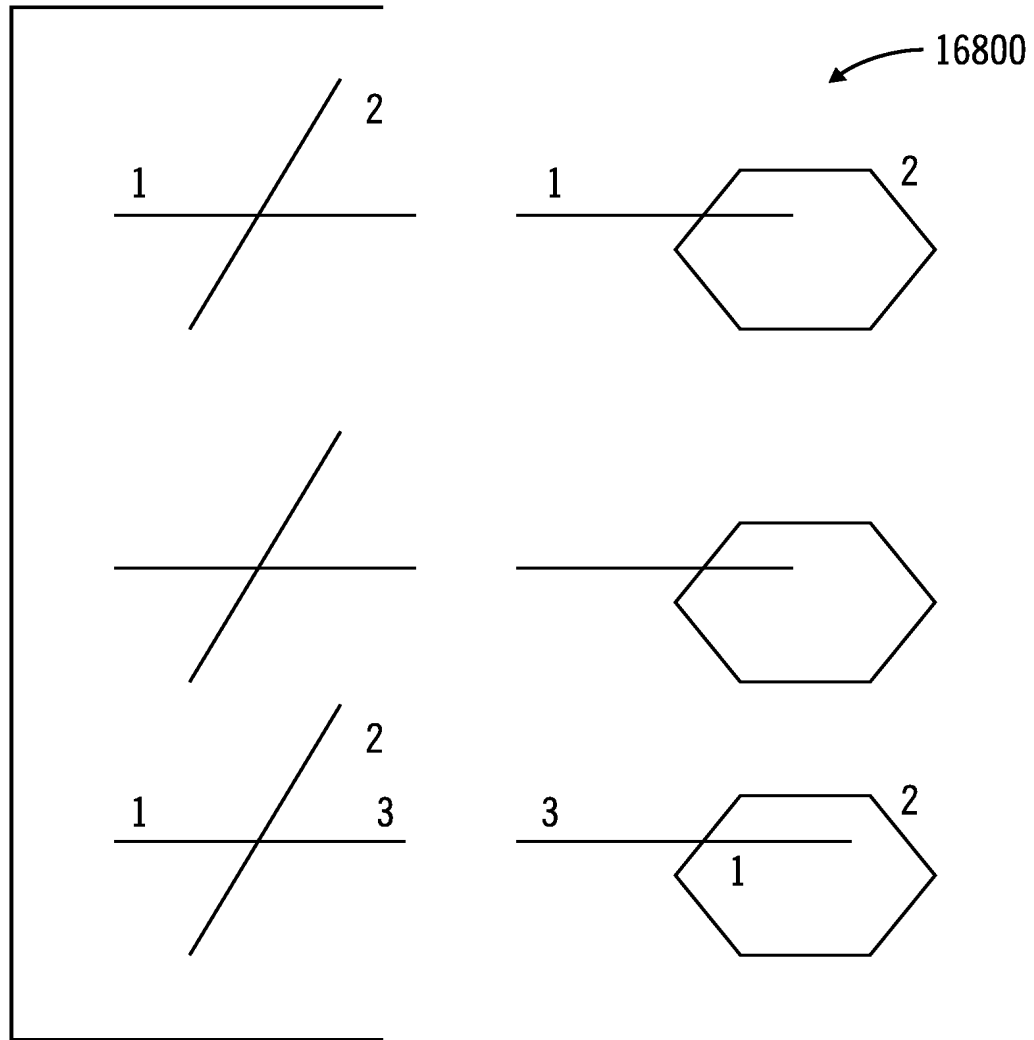


FIG. 168A





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## Split by Intersection

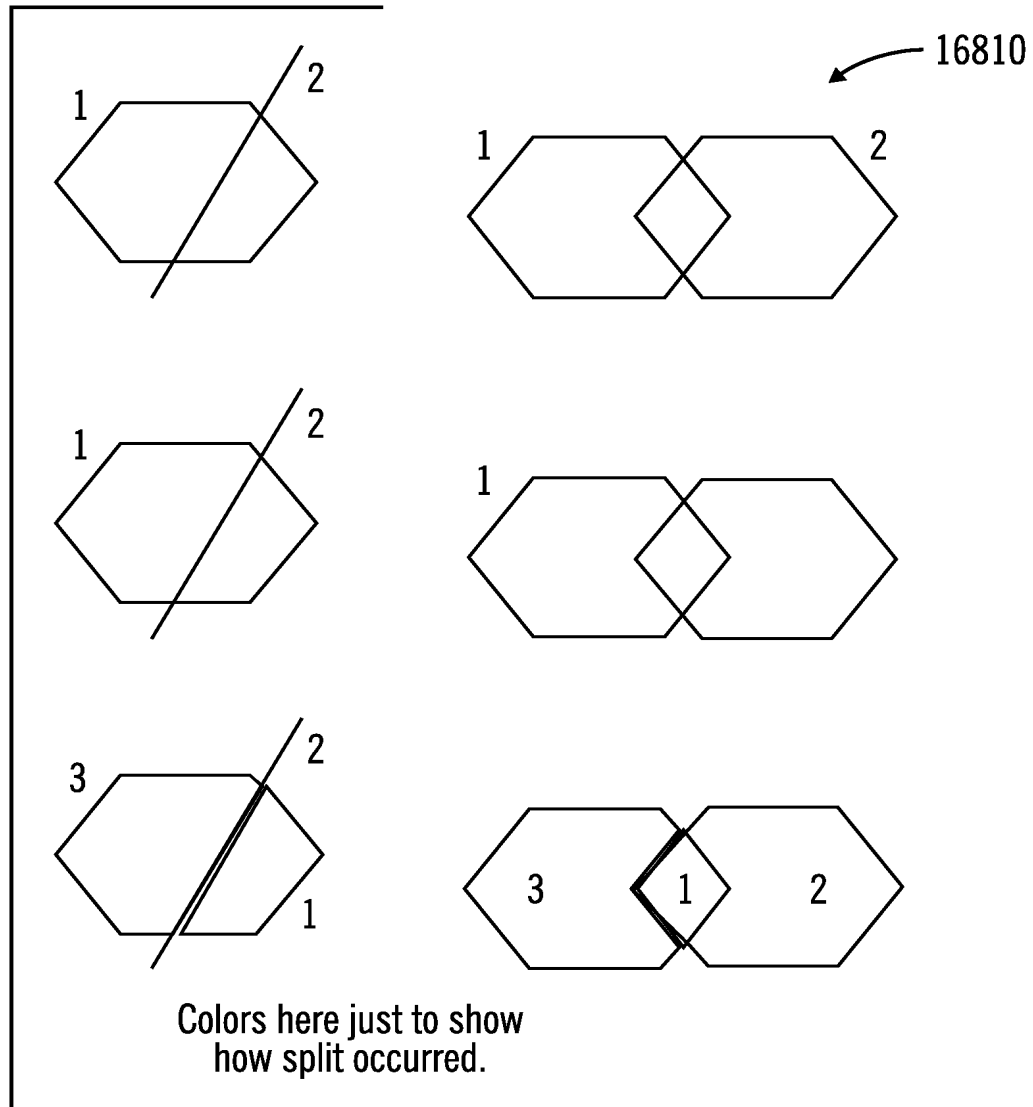


FIG. 168B





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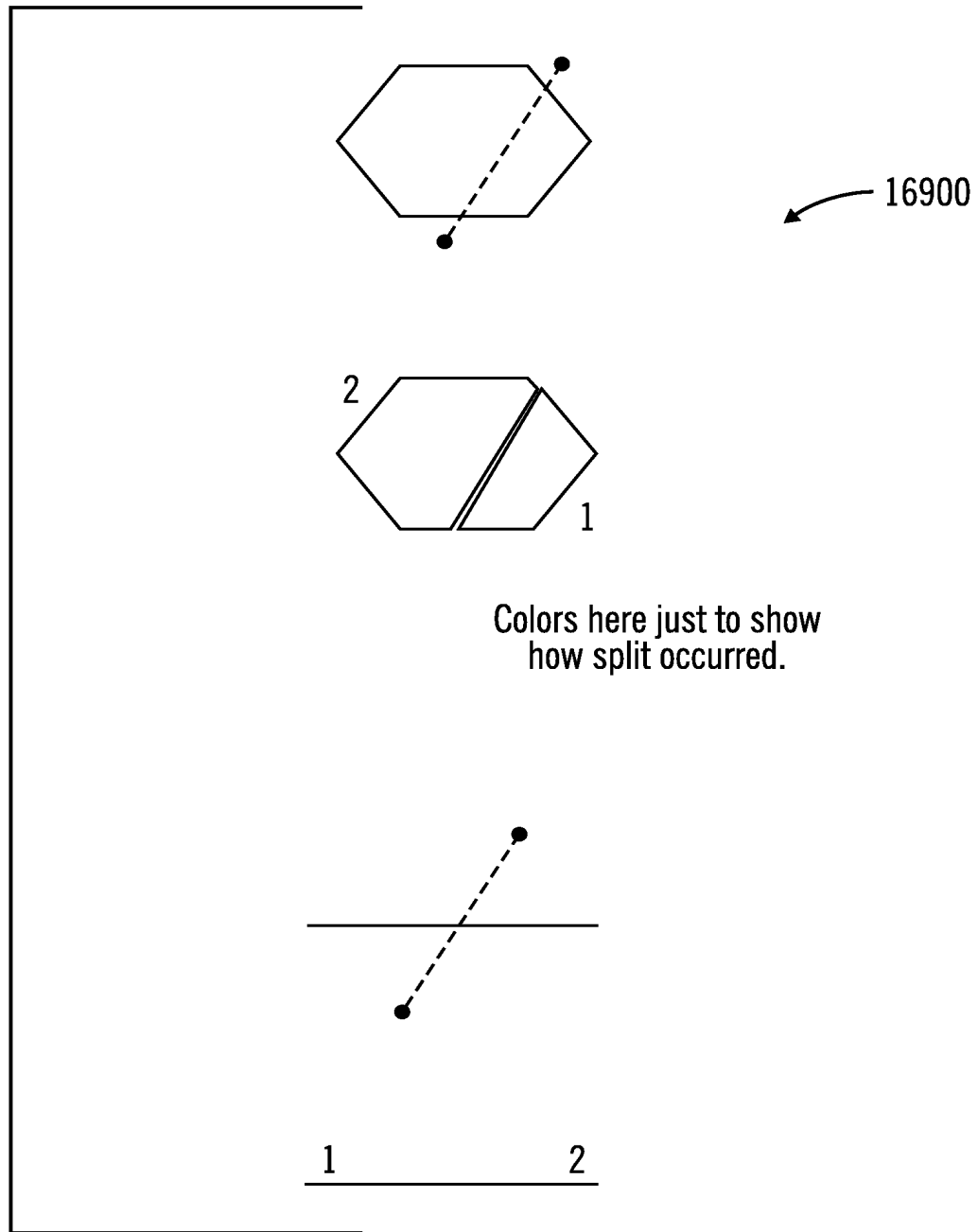


FIG. 169





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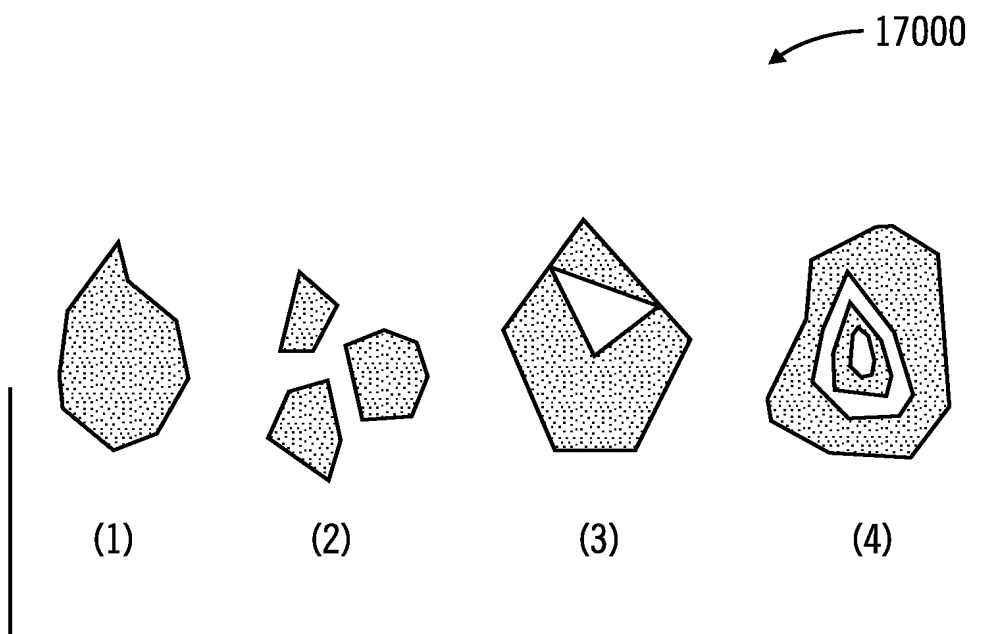


FIG. 170





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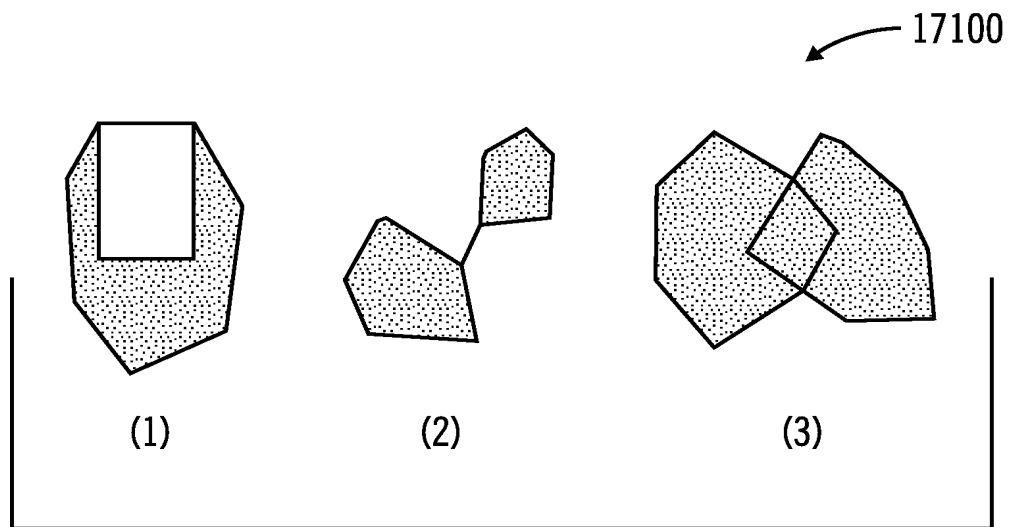


FIG. 171



17200

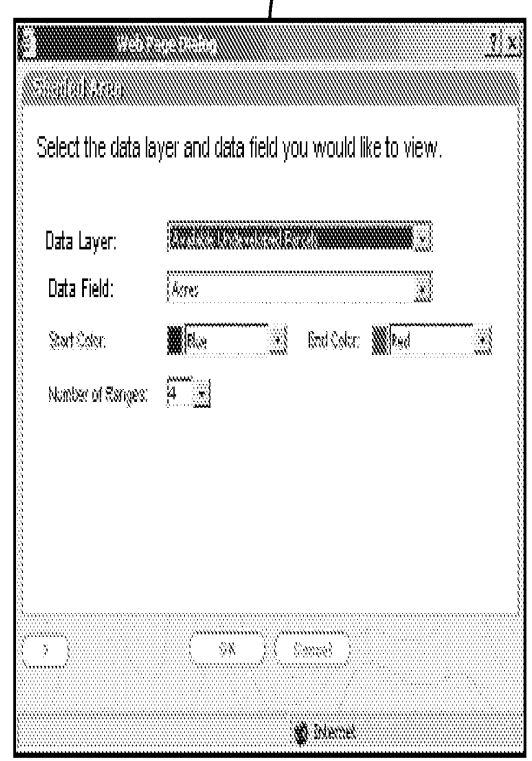


FIG. 172

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17300

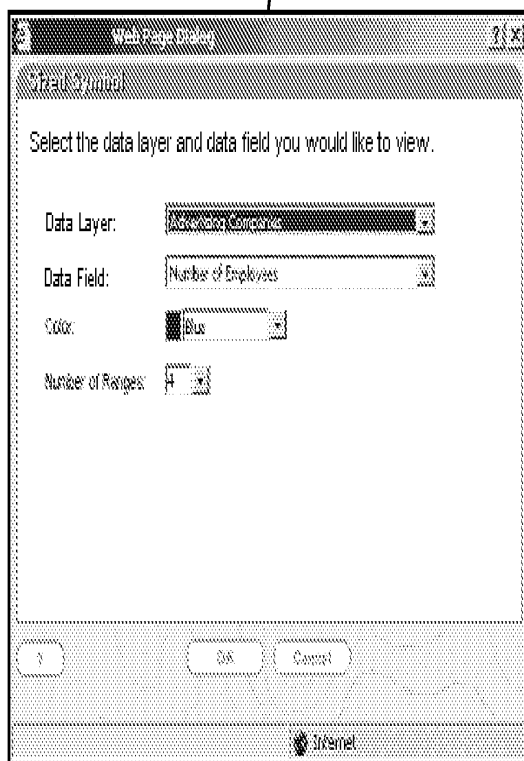


FIG. 173

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17400

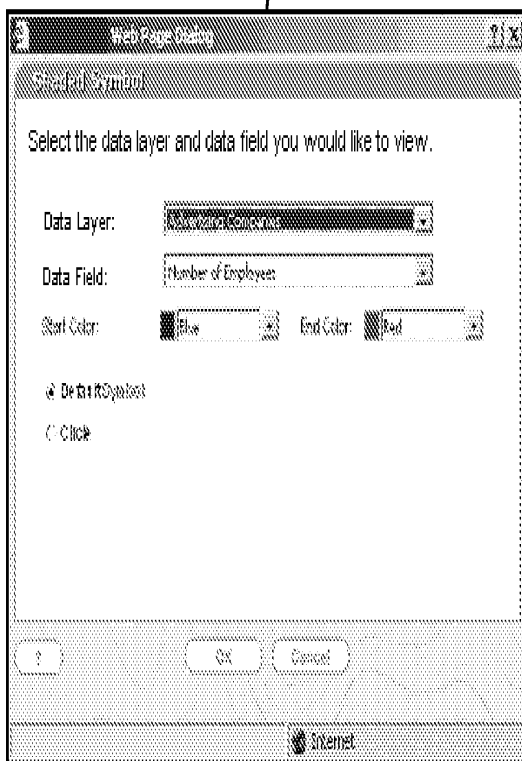


FIG. 174



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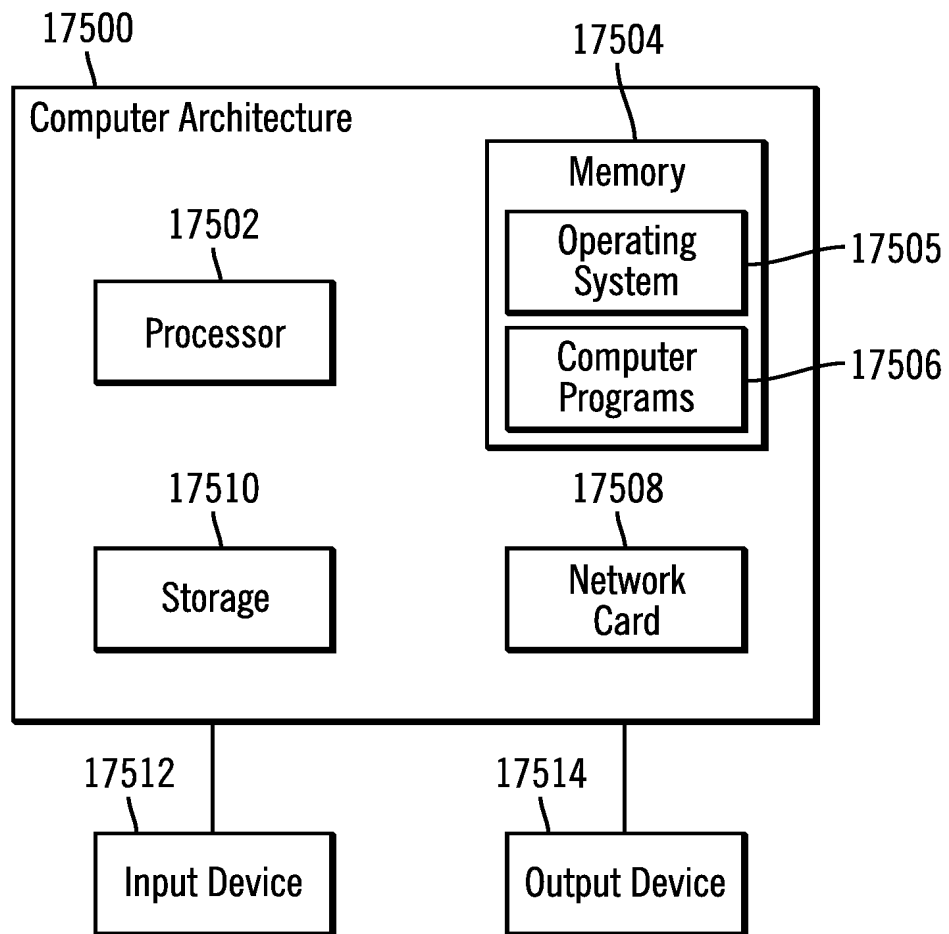


FIG. 175

